

Shares suffer record £4bn one-day drop

Almost £4,000 million was wiped from share values on the stock market as the FT 30-share index suffered its biggest one-day fall.

The London stock market suffered its biggest ever one-day fall yesterday as almost £4 billion was wiped from the value of quoted shares.

The FT index of top 30 shares tumbled a record 32.1 to 1,233.7. Its previous biggest one-day fall - in terms of points - was on July 8, this year, when it fell 30.7.

The broader based FT-SE 100 managed to restrict its fall to 21.2 at 1,540.4. The selling was described as heavy, with one leading stockbroker commenting: "The traffic is all one way at the moment and it looks as though we have still further to fall."

Jobs were forced to mark prices sharply lower to deter the sellers. Losses among blue chips extended to double figures. Among the sectors hardest hit were the insurance

composites, engineers and electricals after the Government's refusal to allow GEC to proceed with its £1,200 million bid for Plessey.

The news clipped GEC 6p to 190p and Plessey 8p to 198p. Oil shares were also badly hit despite Tuesday's agreement to limit oil output

Other engineering companies were hit by the news from GKN. Lucas Industries tumbled 14p to 516p and Hawker Siddeley 26p to 491p.

The City is also becoming increasingly sceptical about Britain's economic growth as more and more industrial companies continue to turn in disappointing figures.



Queen Elizabeth the Queen Mother, and a royal corgi travelling with her, prepare to board a flight at Heathrow yesterday for her Highland home, the Castle of Mey.

Sinn Fein MP backs death threats

The leader of the political wing of the Provisional IRA yesterday defended their death threats to contractors servicing the security forces as the Government anxiously awaited its effect on the business community in Northern Ireland.

Mr Gerry Adams, Provisional Sinn Fein MP for West Belfast, defended the threat of the military wing saying that they had made it clear that the firms involved were assisting the British military presence, and unless they stopped they would find themselves "in the firing line".

Asked about the effects on unemployment he said: "It's going to be very, very marginal with a small section of the business class that is growing rich on the backs of the struggle and which is actively collaborating."

Early indications were that despite the withdrawal of three firms supplying fuel, bread and garden produce to the police, many of the province's businessmen were refusing to be panicked by the terrorists' latest attempt at intimidation.

However, the commission report saw benefits in rationalization of the two companies' digital telephone exchange businesses without a full merger of the two companies.

It said rationalization would give better opportunities for exports and would improve the prospect of financing the development of future exchange systems.

Mr Colin Baillieu, a commission member, criticized the majority report for not giving enough weight to the international nature of the markets for both telecommunications and defence electronics.

Pretoria retaliates against Zambia

South Africa yesterday stepped up retaliatory economic pressure on Zambia and Zimbabwe, the two most black African proponents of sanctions against Pretoria.

He disclosed that the deposit system had been in force since last Monday on Zambian imports, but had not so far been applied to any other countries. The timing of its introduction, he blandly maintained, was "purely coincidental."

Similar border controls - ostensibly for security reasons - were imposed by Pretoria last January on traffic entering Lesotho. Their effect was tantamount to that of an economic blockade, and helped to bring about the overthrow of the Government of Chief Leabua Jonathan.

At a press conference last Tuesday, the South African Foreign Minister, Mr R.F. "Pik" Botha, served warning of possible border checks and announced that an import levy would "soon" be imposed on goods passing through South Africa to other countries in the region.

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Members speaking against the Bill said passage of the legislation would send a signal to the world that the United States was turning protectionist much as it did in the 1930s, when it passed the Smoot-Hawley legislation, which resulted in global trade retaliation.

Drop in days lost through strikes

The number of working days lost through strikes in Britain last year was less than a quarter of the total in 1984 and nearly half the average for the previous 10 years.

The Department of Employment said yesterday. The falling trend has continued this year, with the number of working days lost in the 12 months to May dropping to the lowest level since 1967.

However, most stoppages in Britain last year lasted fewer than three days. Most were caused by redundancy fears but the second most common cause was pay.

There were 6.4 million days lost through stoppages last year compared with 27.1 million in 1984. The miners' strike accounted for 4 million, or 63 per cent. Without it, the number of days lost would have been down to the mid-1960s level.

Over the 10 years to 1984 the average number of days lost amounted to 11.1 million and during the 12 months to May 1986, the Gazette reports a provisional total of 2.4 million days lost, the smallest number for nearly 20 years.

Stoppages recorded last year fell to 903, the lowest level since 1938 when 883 stoppages were recorded. But the figures include strikes involving small numbers of people as well as mass industrial action and do not necessarily bear a direct relationship to the working days lost.

After the coal strike, the largest industrial stoppage during 1985 was the teachers' strike over pay in England, Scotland and Wales, which accounted for more than 800,000 days lost. Other industries heavily hit by stoppages included transport equipment and food, drink and tobacco. The least strike-prone were textiles, footwear and clothing.

At the same time there was an expansion in the workforce last year, estimated to be 192,000 million, down from the growth of 512,000 in 1984. The DoE expects the level of claimant unemployment - those registered as unemployed - to remain stable

According to DoE statistics, the growth in the labour force over the past 15 years is due to a 1.7 million increase in the number of women working.

Thatcher looks for sharper image

The Prime Minister is asking Cabinet ministers to sharpen up television and other public appearances as part of a series of pre-election planning moves put in hand yesterday.

Mr Norman Tebbit, the party chairman, announced the appointment of a new Conservative Party director of presentation and promotion, Mr Harvey Thomas, whose job will be to ensure that the Prime Minister and her ministerial colleagues get the most out of media appearances and nationwide tours.

Mr Thomas is being moved from his present position as director of communications to enable Mrs Thatcher to bring in a new image-making chief for the election run-up - an appointment regarded as of the highest importance by Mrs Thatcher and those close to her. An announcement is expected during the next few weeks.

It was said yesterday that a decision has yet to be made and several prominent candidates in the advertising industry have been considered.

Mrs Thatcher is looking for someone like Sir Gordon Reece, her image-builder before the Tories' 1979 election victory.

The splitting of the presentation job into two is an indication of the Prime Minister's reservations about the way the party's image has been portrayed so far under Mr Tebbit's chairmanship. The announcement from Conservative Central Office yesterday said Mr Thomas's appointment was being made "with the agreement of the Prime Minister."

Mr Thomas, aged 46, a former campaign manager and cheerleader for Mr Billy Graham, the evangelist, will help ministers spruce up their television performances. A major drive will come at the Tory conference in Bournemouth in October. His other main task is the staging of party conferences.

But his appointment seems set to raise a few hackles. Mr Thomas will be working closely with the Civil Service staff of ministers, the announcement said. Political appointees are not always welcome in such territory.

Central Office said: "The post is a new one and reflects the greater emphasis which the party organization will be giving to campaigning and presentation in the run-up to the general election."

By Michael Clark, Stock Market Correspondent

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Heritage homes

From manor to cottage, the short-list of houses reaching the final of the Royal Institution of Chartered Surveyors/The Times Conservation Awards

Portfolio

Yesterday's £4,000 daily prize in The Times Portfolio Gold competition was shared by two readers, Mr K B Goode of Shrewsbury, and Mr F Stacey of Hinton, Wiltshire.

Children hurt

Four people were seriously injured, three of them children, and 10 others suffered minor injuries when two carriages of a miniature steam train packed with holiday-makers overturned at the Thursford steam organ museum near Fakenham, Norfolk.

Whitehall in petrol price fight

The Government is to continue its campaign of subtle pressure on the major oil companies to hold petrol prices down to keep the Retail Price Index (RPI) at its present low level despite rising world crude oil prices.

Treasury revenues will rise as North Sea oil prices go up and so increase the Chancellor's scope for tax cuts in his next Budget, in March, 1987. But petrol prices are an important component of the RPI and the Government knows that it is this index on which annual wage demands and many index-linked pension payments and unit trust dividends are based.

The Treasury regards the impact of petrol prices, lorry diesel, home heating oil and industrial fuels on the RPI as being as important as higher mortgage rates.

Following the March Budget, the Government suggested that the then current profit levels which the oil companies were making - subsequently borne out in their annual profit figures issued in April - meant that they could absorb the increased duty on a gallon of petrol.

The oil companies objected, but market forces later meant that prices dropped to the levels they were before the Budget.

GEC's bid for Plessey is blocked

The General Electric Company's proposed £1.2 billion takeover of Plessey has been blocked, after causing a split in the Monopolies and Mergers Commission.

Mr Paul Channon, Secretary of State for Trade and Industry, said yesterday he accepted in full the majority recommendation of the commission that the acquisition would be against the public interest.

However, the commission report saw benefits in rationalization of the two companies' digital telephone exchange businesses without a full merger of the two companies.

It said rationalization would give better opportunities for exports and would improve the prospect of financing the development of future exchange systems.

Mr Colin Baillieu, a commission member, criticized the majority report for not giving enough weight to the international nature of the markets for both telecommunications and defence electronics.

Cyprus gunmen known

Nicosia (AP) - Police have established the identities of two of the terrorists who attacked the Royal Air Force base at Akrotiri on Sunday.

Police sources yesterday said the identities of the two men were traced after police found two hire cars used in the attack abandoned at the near by city of Limassol.

The cars had been hired on Saturday by two men with Lebanese passports named as Mr Elias Bitar, aged 35, and Mr Malik Nazban, aged 23.

Duty-free not always such a bargain

The travelling customer has - as always - to be alert and collect enough information in advance in order to know where to find the best buy," the report says helpfully.

Reagan wins battle on protection Bill

In an important victory for President Reagan, the US House of Representatives yesterday narrowly defeated restrictive textile legislation. The Administration had described it as the most protectionist Bill since the great depression.

House members failed by only three votes to override President Reagan's earlier veto of the legislation in a political confrontation that is expected to be fought again in the November elections.

The final vote in the House was 276 in favour of the veto override and 149 opposed.

A two-thirds majority, in this case 279 votes out of the 419 members present, was required to override the President.

After a frantic week of

TWA grounds Athens flights due to slump

Athens - TWA, the American airline, announced yesterday that it was suspending operations in and out of Athens indefinitely from today because of economic problems and a labour dispute (Mario Modiano writes).

TWA has already cancelled flights between Athens and New York since July 27.

The American airline has been badly hit by a dramatic slump in US tourism

Premier Loan advertisement with details of interest rates, insurance, and contact information.

# Police in nationwide inquiry over alleged £8m home loans fraud

By Mark Ellis

An alleged mortgage fraud involving home loans worth up to £8 million is being investigated by Thames Valley Police and it was revealed yesterday that a solicitor interviewed by detectives has resigned from his practice.

A report is being prepared for the Director of Public Prosecutions after months of inquiries into claims that applications for house mortgages were submitted to building societies all over Britain with fake legal documents and involving fictitious families.

Police refused to name the solicitor from the Thames Valley area, but said they had interviewed a letting agent from Berkshire, an insurance broker from Hampshire, an accountant from Berkshire and a mortgage broker from London.

Up to 200 properties in

London and the Thames Valley are said to be involved and the total amount of loan money is estimated to be almost £8 million.

A Thames Valley police spokesman said: "Our inquiries are taking us all over the country and we have collected a mountain of paperwork and forms, which we are now studying and photocopying. It is a very complex inquiry and it will take us several weeks to complete. We shall then submit a report to the DPP."

No one has been charged but the police say prosecutions are likely to follow when inquiries are completed. The investigation began in November last year and involves mortgage applications dating back to January 1985.

The alleged fraud is claimed to involve false mortgage applications, using fictitious

names, to various building societies, but the houses involved were real and some had unsuspecting families living in them.

Other properties were genuinely being sold, but it is claimed false applications for mortgages were running parallel to real requests for loans. Building societies did not discover the alleged fraud because loan forms were backed by documents and surveys.

A spokesman for the Building Societies Association said lenders would not notice false claims as the word of a solicitor would be accepted without checks. He said building societies suffered negligible losses through fraud as in most cases they are able to recover the money through repossession of property or retrieving the advance.

# Man dies at Boy George's house

By Michael Horsnell

Boy George, the pop singer who has undergone treatment for heroin addiction, was awaiting police questioning last night after the drugs death of an American musician and songwriter at his home in Hampstead, north London.

Michael Rudetski, aged 27, from New York, was found dead on the lounge floor by Mr Kevin O'Dowd, the singer's brother, early yesterday, less than two days after arriving in Britain to help Boy George work on new songs.

An inquest will be opened today at St Pancras coroner's court after a post mortem examination at St Pancras mortuary revealed that the young keyboard player died from respiratory failure due to an intake of drugs.

Police said that the finding was subject to substances being taken from the body for analysis.

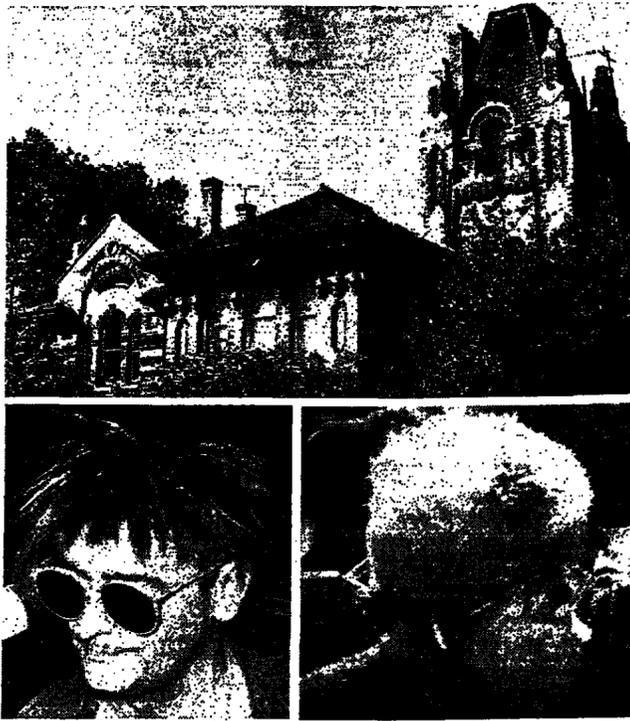
A spokesman added: "The death is not being treated as suspicious at this stage. Members of the family will be questioned and Boy George is a member of the family. No one is being sought. No one has been arrested and no one is in custody."

It is likely that the singer, who was not present at the house in Well Road the night of Mr Rudetski's death, will be questioned at his other London home in Abercorn Close, St John's Wood.

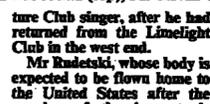
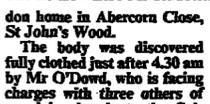
The body was discovered fully clothed just after 4.30 am by Mr O'Dowd, who is facing charges with three others of supplying heroin to the Culture Club singer, after he had returned from the Limekiln Club in the west end.

Mr Rudetski, whose body is expected to be flown home to the United States after the opening of the inquest, is understood to have complained of feeling unwell.

Boy George, who has battled to overcome his own heroin addiction, was fined £250 last month for possession of the drug.



The house where Mr Rudetski was found (top), Mr Kevin O'Dowd (left) and Boy George



# Minister faces quiz on murder case man

Mr Alan Dukes, the Irish Minister for Justice, was yesterday ordered to provide the High Court in Dublin with reasons for the continued detention of a man wanted in Belfast on terrorist charges.

The case arises out of evidence from Harry Kirkpatrick, the Irish National Liberation Army "supergrass".

John O'Reilly, aged 26, of Eliza Street, Belfast, was arrested in the Irish Republic last October. A local district court later ruled that he should be extradited to Belfast to face accusations of conspiracy to murder and cause an explosion.

Mr Rex Mackey, counsel for Mr O'Reilly, claimed in the High Court that his client's arrest and detention in the high security prison at Portlaoine, Co Laois, was unlawful.

He said extradition warrants issued against Mr O'Reilly by Belfast crown court in January 1985 were defective.

Mr Justice John Blayney directed the Justice Minister to explain why Mr O'Reilly was being held and adjourned the case for a week.

Mr O'Reilly has been charged in Belfast with conspiring to murder Mr Kenneth Shimeld, a Civil Servant, and cause an explosion.

# Masons deny Stalker link

By Peter Davenport

Officials of the freemasons society, accused in the past of obsessive secrecy, called a press conference yesterday to deny any involvement by their organization in the Stalker case.

Journalists and television cameras were invited into the Masonic Temple in Manchester of the East Lancashire Province of the freemasons.

Officials said that they had decided on the step after allegations in the news media suggesting a masonic link in the suspension of Mr John Stalker, deputy chief constable of Greater Manchester, and his removal from an inquiry into an alleged shoot-to-kill policy by the Royal Ulster Constabulary.

They were also concerned at allegations that Mr Norman Briggs, chairman of the Greater Manchester Police Authority and thus closely involved in the Stalker case, had been a freemason.

Mr Briggs, a Labour councillor, collapsed and died a week after the allegations were first published. They were strongly denied yesterday by his family and the freemasons.

Yesterday, Mr Colin Gregory, provincial grand secretary of the East Lancashire Province of the freemasons which has 17,000 members, denied that the organization had been involved in any way in the Stalker case.

He said that "from about the third week in June the media has said to itself: 'Ah! It

must be the freemasons. They are responsible for the situation in which Mr Stalker finds himself."

He said the allegations implied that the freemasons were "some sinister organization in cahoots with the RUC" and had tried to get Mr Stalker removed from the inquiry. He had no evidence of this.

Mr Gregory refused to divulge the number of policemen in the Greater Manchester force who belong to the organization or how many senior officers are members.

Asked if he would investigate to see if any individuals had misused their membership of the organization in the Stalker case, Mr Gregory said he was not prepared to act on hearsay.

# Thatcher will have sling for month

By Philip Webster, Chief Political Correspondent

The Prime Minister was recovering quickly last night after a successful hour-long operation on her right hand.

Mrs Margaret Thatcher had surgery at 8am yesterday for Dupuytren's contracture, the condition which has been pulling the small finger of her right hand into the palm.

By mid-afternoon she was reading government papers and initiating them with her non-writing left hand.

The operation at the private King Edward VII Hospital for officers in central London was performed by Mr Donal Brooks, a consultant surgeon.

Downing Street said that

Mrs Thatcher's medical advisers were satisfied with the way the operation had gone. She was making good progress.

Mrs Thatcher's staff were keeping a tally of bouquets from well-wishers which has passed 20 by late afternoon.

She is expected to stay in hospital until tomorrow

# Peacock to press for pay as you view TV

By Gavin Bell, Arts Correspondent

Members of the Peacock committee on broadcasting will urge Mr Douglas Hurd, Home Secretary, to take the first technical steps towards "pay as you view" television, at a meeting early next month.

The meeting coincides with active government consideration of the Peacock recommendations for creating a free market broadcasting system dictated by the consumer.

Committee members said yesterday they hoped to persuade Mr Hurd to press ahead with the purely technical preparations for cable and satellite networks, while some of their more controversial recommendations were being evaluated.

The first step advocated by the Peacock report was for all new television sets sold or rented in the UK to be adapted to receive direct subscription services by 1988.

About 18 per cent of sets now being sold already have the special sockets and associated electronics. The cost is estimated at £25, but viewers would also need a decoder, costing about £50.

The aim is to give subscribers freedom of choice between any number of programmes,

beamed directly into their homes by satellite and cable networks.

The initial phase would also involve creating a national fibre optic grid for a multiplicity of television and business communications.

Mr Samuel Britan, a committee member and assistant editor of the *Financial Times*, said: "I will be suggesting to Mr Hurd that the pay socket and fibre optic recommendations be implemented quickly."

He would also be putting the case for increasing the proportion of programmes supplied by independent producers, in spite of opposition from the BBC and the independent television companies.

Mr Jeremy Hardie, another member of the committee, said: "Adapting television sets for the future and setting up the national grid is the key to the whole thing. It is important to get the technology in place."

Professor Peacock said he would like to discuss with Mr Hurd some of the more constructive criticisms that have been made of his committee's report.

# Two share lead in chess titles

By Harry Golombek, Chess Correspondent

After eight rounds of the British Chess Championship at Southampton, grandmasters Jonathan Speelman and Jonathan Mestel are leading with 6½ points each. International master Daniel King is third with 6 points, half a point ahead of grandmaster Murray Chandler, international master Glenn Flear, Neil McDonald, Michael Adams and Dovaki Prasad.

Jonathan Speelman defeated Murray Chandler, who had the better position but failed to play the correct line, and Jonathan Mestel won convincingly against the youngest player, Michael Adams, aged 14.

In the women's championship Susan Arkell leads with 7½ points, 2 ahead of Christine Flear.

# Sinn Fein MP defends Provos' death threats

Continued from page 1

Richard Pascoe, General Officer commanding in the province and pledged that all steps would be taken to ensure repairs were carried out to security bases.

Before travelling to Dublin where he had talks with Dr Garret FitzGerald, Mr King appealed to the community to reject the threats from a "small bunch of thugs and terrorists who are increasingly isolated."

Leading industrialists in the province will discuss the threat and its implications at a meeting on Monday but it is clear that organizations representing business and the trade unions are being extremely cautious in comments they make on the issue.

The dilemma facing both

# Government and industrialists is that while they recognize the enormous worry the threats have caused they do not wish to give more publicity to the Provisionals or to breath defiance at the terrorists for fear of provoking violent attacks.

The Government accepts that it is impossible to provide security for everyone now under threat, though officials have been given a list of men prepared to carry out the work by the Democratic Unionist Party. Mr Peter Robinson, deputy leader of the DUP, said: "There will be many individuals presently unemployed who will say to themselves 'I'm prepared to stand up to the Provos'."

# Correction

The percentages of people found to be vegetarian this year in a Gallup poll reported on July 29 should have read 2.1 per cent for men, 3.4 per cent for all women and 6.2 per cent for women aged between 16 and 24. All the figures were higher than in the previous two years. This year 3.1 per cent of adults said they were eating less red meat, compared with 2.6 per cent last year.

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# Drugs ruse to boost grouse

By Hugh Clayton, Environment Correspondent

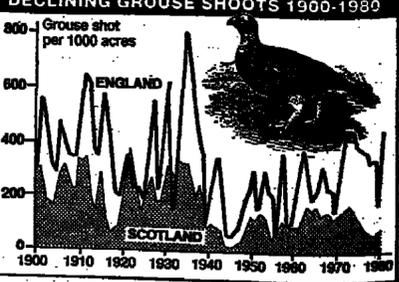
Pills disguised as grit may be used to persuade grouse to swallow drugs which could tackle the decline of Britain's most famous native wild game bird.

The drugs have already worked in experimental efforts to control worm infestations. Worms are among the main threats to this year's shooting season, which begins next Tuesday on the "Glorious Twelfth".

The pills are described by Dr Peter Hudson, principal biologist with the North of England Grouse Research Project, in a report about a series of grouse experiments done since 1975. The Game Conservancy says 1975 was "the last good year for grouse".

Research has shown that the tiny worms which burrow through the sides of the gut of the birds are a prime culprit in the large annual fluctuations in grouse numbers and the remorseless decline over decades that is worrying landowners and their agents.

Dr Hudson says that grouse are so heavily infected by the worms that it is pointless to try to eradicate them. One bird can carry several thousand worms, and the best hope is to



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# Growing concern over computer sabotage by disgruntled staff

By Bill Johnstone, Technology Correspondent

British security experts are becoming increasingly concerned about a wave of computer sabotage cases occurring at the hands of disgruntled employees, which have caused irreparable damage worth millions of pounds to computer systems, resulting in some companies going bankrupt.

In these instances a company's computer system is illicitly programmed with damaging commands which are obeyed long after the "saboteur" has left the company's employment. Typically the illegal programs are triggered at a particular time or when a set of circumstances occur.

These logic time bombs, as they are now termed, can inflict such serious damage on companies that they go out of business. Recent incidents of this novel form of sabotage have destroyed valuable company records, sales invoicing files, lists of clients and other fundamental information for running a modern business.

According to Dr Ken Wong, computer security expert from

consultants BIS Applied Systems, about 15 big sabotage incidents have surfaced recently and in a third of the cases the companies concerned have stopped trading. The principal problem is that there is no check on the changes made by some computer programmers.

"He can be making an illegal change as well as an authorized one," Dr Wong says.

The logic time bomb is also being used, experts say, by cynical self-employed maintenance programmers and analysts, who ensure a computer system hiccups frequently and generates work for them in the process.

The disclosure follows in the wake of mounting concern in the insurance industry that banks and financial institutions in the UK will again lose millions through electronic fraud this year. The level of loss is never disclosed since very few computer fraudsters are ever prosecuted because of a fear of publicity. A special unit has been created

within Scotland Yard to encourage prosecution, but still much is kept secret.

A more sophisticated form of the logic time bomb has just been unveiled in the United States. This type of sabotage is called a computer virus and the computer is programmed so that the illicit instructions can themselves generate further illicit and damaging instructions.

Reports this week from the United States claim that the computer networks which control everything from banking to air traffic control are vulnerable to attack from terrorists or saboteurs using these methods, although no occurrences were reported.

A recently-published report from a group of security experts attached to Georgetown University in Washington concluded that both military computer networks and the automated banking networks, where millions of dollars are transferred electronically around the world in seconds, are open to "catastrophic collapse".



"The Scrubs", a pop group made up of three prison officers and three inmates serving life sentences at Wormwood Scrubs Prison, has made a recording, profits from which will go to Ethiopian famine relief and to needy pensioners in west London (Photograph: Suresh Karadia)

## £19,500 fine for pirate videos

A man who turned his home into a factory for producing pirate videos was fined £19,500 yesterday by Birmingham magistrates.

When trading standards officers raided the home of Syed Zaidi in Melville Road, Edgbaston, Birmingham, they seized nearly 1,000 tapes and found sophisticated video equipment for producing high quality reproductions of Asian films, the court was told.

Zaidi was said to have been making about £20,000-a-year from his business.

Zaidi, aged 39, who admitted nine charges under the Trade Description Act and 11 under the Copyright Act, was fined £19,500 and ordered to pay £750 costs.

## Cannabis plea fails in court

Bayia Dauvergne, aged 35, of Maids Vale, London, who was plagued by illnesses in the past but is now healthy claimed yesterday that the medicinal qualities of marijuana had worked wonders for him, but he was still fined £100 for growing a cannabis tree.

"It's a medicine tree," Bayia Dauvergne, who was born in the West Indies, told Marylebone court. "It's a crime in this country," retorted Mr Geoffrey Noel, the magistrate.

## Barrister is expelled

Mr Vishnisingh Tahirramini Haridas, a barrister, has been disbarred and expelled from Lincoln's Inn for professional misconduct, the Senate of the Inns of Court and the Bar announced yesterday.

He was found guilty of dishonest conduct in making false statements to obtain a £7,000 loan and conduct which might have brought the profession into disrepute in failing to repay the loan.

## 'Python' star's operatic debut

Eric Idle, one of the stars of the *Monty Python* television series, who is also a playwright and songwriter, is to make his debut as an opera singer.

He will sing the role of Koko, the Lord High Executioner, in the English National Opera Company's new production of Gilbert and Sullivan's *The Mikado* which opens at the London Coliseum on September 27.

## Man of 54 on rape charge

A father of two daughters was accused at Horseferry Road Magistrates' Court yesterday of raping a girl aged eight at a south London church.

The unemployed man, aged 54, from Camberwell, south London, was remanded in custody until August 13, charged with the attack at Christchurch in Brixton Road, Stockwell, on Monday.

## Remand in heroin case

Richard Milford Lundin, a tailor, aged 31, of Bronte House, Kilburn Park Road, Kilburn, north London, who appeared before magistrates at Horseferry Road, Westminster, yesterday on drug charges, was remanded in custody for 24 hours to appear before South Western magistrates in a related case.

He is charged with supplying an unspecified amount of heroin to Andrew Gardner, on or before June 24 last.

## Seven football fans remanded

Eight football supporters arrested after a testimonial match between Celtic and Arsenal appeared before Highbury magistrates in London yesterday.

Seven were remanded to various dates. Frederick Burns, aged 26, of Paddington, west London, was fined £200.

## Boy killed on railway line

A boy aged 13 died from electric shock on a railway line at Peckham when he fell while searching for scrap metal on July 11. An inquest was told yesterday.

John Moran, of The Caravan Site, Hornsey Street, Peckham, slipped after climbing a fence with a friend aged 12. A train hit him and he had died instantly of electrocution.

## £4m appeal

The Duke of Edinburgh is to be patron of a £4 million appeal to save Ely Cathedral in Cambridgeshire which is faced with crumbling stonework and deathwatch beetle. The appeal is to be launched next month.

## Societies preferred by buyers

More young people would prefer to use a building society for house conveyancing than a solicitor, according to a survey published by The Building Societies Association (BSA) today (Christopher Warman writes).

The survey shows that, if costs were equal, 50 per cent of people aged 20-24 would be likely to use a building society for conveyancing compared with 33 per cent using a solicitor and 12 per cent a bank.

For other age groups up to 54, the building society is popular, while overall the choice is 38 per cent for building societies, 40 per cent for solicitors and 12 per cent for banks.

The figures emerge from market research which examines the changing market for house-buying services, and looks forward to the implementation of the Building Societies Act which will allow societies to offer a house-buying package including estate agency services, conveyancing, structural surveys, arranging insurance and personal loans.

Forty-one per cent of respondents said they would use a building society for estate agency services, compared with 26 per cent choosing estate agents, and 28 per cent would use a society to arrange insurance, rising to 43 per cent in the 20-24 age group. For a personal loan, 26 per cent would use a society, rising to 43 per cent in the 20-24 age group.

Mr Bernard Dawkins, deputy secretary general of the Association, said: "People find house purchase a daunting process. The survey confirms that building societies are well placed to offer a package of house-buying services."

## Teachers to give warning on Aids

By Mark Dowd

Every primary and secondary school, it says, should develop a sex education policy, with parents being given a chance to comment on the teaching materials used.

Furthermore, teachers should warn pupils against the emotional and physical risks of promiscuity in any instruction, emphasizing the significance of moral values.

In giving advice, teachers should not "trespass on the proper exercise of parental rights".

The circular also states that the circumstances in which the Law Lords considered it might be justifiable for a doctor to offer contraceptive advice and treatment to a girl under 16 without knowledge and consent of her parents do not have a parallel in school education.

The document was greeted favourably by Mr David Hart, general secretary of the National Association of Head Teachers.

## Boy's '18 months of cruelty'

By A Staff Reporter

Darwyn Day, a stern father, subjected the son of the woman with whom he was living to 18 months of cruelty at their home in Cotswold, Gloucestershire, Gloucester Crown Court was told yesterday.

He made Craig Day, aged four, stand on a chair for long periods with his hands above his head as a punishment, the court was told.

Mr Eifion Winrow Thomas, for the prosecution, said Mr Day hit the boy as he stood perched on the chair.

When the boy's mother reported the incident to the police they found bruises down the child's right hand side.

Mr Day, aged 21, of Doverow Avenue, Stonehouse, Gloucestershire, denies charges of assault occasioning actual bodily harm.

## Family's 'insane' dilemma

A homeless family who want to leave their £165-a-week bed and breakfast guest house for a £40-a-week bed and breakfast but they cannot because it is too expensive.

An anomaly between the DHSS and their local council means that taxpayers have to pick up a bill four times larger than necessary to keep a family of four in accommodation they do not want.

Mr Bernard Dawkins, an unemployed mechanic, and his wife Valerie, both aged 47, found themselves homeless after moving to Hemel Hempstead in search of work and then returning to their home town of Newton Abbot, South Devon a few months later.

For almost two months they have been trying to find somewhere other than the Keridos guest house in Torquay Road, Newton Abbot, for themselves and their sons Robert, aged 16 and Lee, aged seven.

The problem is that if they move out of the guest house they come under the rules of housing benefit, run by the local Teignbridge Council, rather than under the DHSS who now pay their board and lodging.

Mr Dawkins explained: "We found ourselves a caravan for £66-a-week and we were really excited, but then we went to the council and they said that would be far too much."

"Then we found a one-bedroom house for £40-a-week but we were told that was also too expensive. It's insane."

Mr John Topping, who is in charge of housing benefit at the council, said: "The trouble is we are dealing with two different bits of legislation."

"There is an anomaly in the law, and I recognize it is a nonsense as every taxpayer must do, but there is another piece of legislation which says no."

A DHSS spokesman said: "We are only responsible for paying for temporary accommodation. We have no influence over the policies of local authorities."

## Gurkha tells of cash offer to smuggle drugs

A former Gurkha private offered £500 to a colleague still serving with the regiment to smuggle heroin back to Britain from Nepal, a court was told yesterday.

Rifleman Purnabhadur Gurung, aged 32, told customs officers he was offered the cash by Mr Bijaya Jung Gurung, a former Gurkha, to smuggle more than £10,000 of the drug concealed in his body, Isleworth Crown Court was told.

Mr Robert Lake, a customs officer, told the court that Mr Purnabhadur Gurung admitted concealing the package when he was questioned at Heathrow last August. He was one of 80 Gurkha soldiers returning to their base near Aldershot after 18 days' leave in Nepal.

He denied knowledge of a further £143,185 worth of heroin concealed in his suitcase.

## Raider 'copied method from TV programme'

A building society raider who was sentenced to four years' imprisonment yesterday was said to have got his ideas from watching the television programme, *Crimewatch* UK.

Carl Foster, aged 26, unemployed, of Sussex Street, Plymouth, admitted at Exeter Crown Court three charges of robbery involving a total of nearly £5,800. He was jailed for four years on each count, the sentences to run concurrently.

Mr Andrew Maitland, for the prosecution, said that Foster first struck at the National Provincial Building Society in Plymouth last December.

He wrapped the cardboard from inside a kitchen roll in a carrier bag, pretended it was a gun and made the cashier hand over £1,339.

The case continues.

## Singing debut on radio for Sean Connery

A cast of top actors and actresses is to star in a new drama series on Radio Three. *Barnes' People III*, a series of plays by Peter Barnes, will also mark the singing debut of Sean Connery, the former James Bond actor. He will be heard when he stars with John Hurt and Donald Pleasence in the first of the eight plays broadcast in a two-week season from August 18.

Each of the plays features a cast of three. Other trios include Bob Peck, David Suchet and David Warner; Ian Carmichael, Paul Eddington and Anna Massey; and veterans Renee Asherson, Wendy Hiller and Ann Todd.

The first *Barnes' People* was broadcast in 1981 and featured a series of monologues. *Barnes' People II*, heard two years ago on Radio Three, was a series of duologues.

Mr Barnes said yesterday: "I don't think either films or television could assemble, or probably even afford, such a tremendous cast list."

## Motorway food 'lot better'

By Robin Young

Motorway service areas had improved a lot since they were last inspected by the Consumers' Association in 1980 and since the relaxation of regulations which stifled competition, according to a report in *Which?*

Most now provided reasonable service and acceptable food, the inspectors concluded, after visiting all 56 areas on Britain's motorways (most of them twice), between February and June this year.

They nominated RoadChef's Killington Lake service area on the M6 the most attractive in Britain, "a pleasant and relaxing stop" where the scenic views were superb and the lavatories spotless, even if the food display in the restaurant was still "uninspiring".

Trusthouse Forte and Welcome Break areas offered the best food, "of reasonable quality, varied and well-presented", the inspectors found. Granada's areas were the most consistently well-run, with good all-round standards, but RoadChef generally offered more limited facilities than their competitors, and Rank's areas were found less attractive and relaxing, with lower catering standards than other main chains.

Blue Bar and Kenning, with only two areas each, were said to have failed to keep pace with improvements elsewhere.

At Kenning's Anderton area on the M61 rows of bench seating and drab colours made the inspectors feel they had "stepped into a time-war".

Prices for food were not unreasonably higher than in off-motorway family restaurants, the report said.

Leading article, page 13

## Jealousy denied by games mistress

Jeane Scott, a physical education teacher, denied that she felt jealous of the relationship between her lover, the lesbian love triangle trial at the Central Criminal Court was told yesterday.

She also denied any sexual relationship with either woman, a detective told the jury.

Miss Scott is alleged to have attacked Miss Susan Craker with a claw hammer because she discovered she had slept with her lover, Mrs Debbie Fox.

Miss Craker, aged 35, who was deputy head of Slough and Eton Secondary School at the time, is now crippled and brain damaged.

Miss Scott, aged 30, of Croft Hill Road, Farnham Royal, Buckinghamshire, denies causing and inflicting grievous bodily harm on Miss Craker in August last year.

Detective Constable Joseph McGahran said that when he questioned Miss Scott, she denied being jealous of the relationship between Mrs Fox and Miss Craker.

When he asked her if there was a sexual relationship between her and either of the two women she allegedly raped, she replied: "No, I am seeing a married man."

At the time of the attack Miss Scott said she and Mrs Fox were spending the weekend at Miss Craker's home in Barnet, Hertfordshire. The passion had gone out of Miss Scott's affair with Mrs Fox.

Mrs Fox had recently slept with Miss Craker and when Miss Scott found out she was upset. She had also appealed to Miss Craker to give up the romance, but the jury has been told, she said she would not be intimidated.

Det Con McGahran said he

## Man faces six murder charges

A man aged 23 who faces three murder charges, including two in Stockwell, south London, appeared in court yesterday accused of murdering a further three old people and attempting to murder a fourth.

Kenneth Erskine was remanded in custody by South Western magistrates in London until August 13, but will not appear in court until August 27. There was no application for bail.

The hearing took less than a minute and the charges were not read out. It was Mr Erskine's third appearance in court since last week. He was remanded into police custody on the previous occasions, but yesterday was remanded to prison.

Mr Erskine faced four new charges yesterday. They were: that on June 28 at Somerville Hastings House, Stockwell, he murdered Mr Valentine Gleim, aged 84, and at the same place and time he murdered Mr Zbigniew Szabrawa, aged 94; that on or before April 9 at West Hill Road, Putney, south-west London, he murdered Miss Irene Emms, aged 78; that on June 27, in Stockwell, he attempted to murder a man aged 73.

At a previous hearing he was charged with the murders of Mrs Janet Cockett, aged 67, of Overton Road Estate, Stockwell, last May; and Mr William Downs, aged 74, of the same estate, last month. He was also charged with the murder of Mr William Carmen, aged 82, of Clephane Road, Islington, north London.

Reporting restrictions were not lifted.

## More private houses built

By Christopher Warman, Property Correspondent

Private house building is increasing and the forecast looks promising, according to figures from the National House-Building Council.

The latest figures show that starts in the second quarter of 1986 are 13 per cent higher than for the same period last year and during the first six months are 8 per cent up.

The total starts for the first six months is 91,700, while completions during the same period are 81,500, 8 per cent up on last year.

Mr Basil Dean, director-general of the NHBCC, said the late spring may have delayed some starts until the second quarter, "but the good quarterly figures are backed up by

the completions figures for the quarter and the half year".

"It begins to look likely that our prediction of 150,000 starts for the year will prove to have been over-cautious."

House-building figures from the Department of the Environment show that in June 1986, the provisional estimate of starts in the public and private sectors is 20,500 compared with 17,800 in June 1985, while completions numbered 16,200 compared with 15,500 in June last year.

In the second quarter, total starts on a seasonally adjusted basis were 7 per cent up on the first quarter and 6 per cent up on the second quarter of 1985.

While starts and completions in the private sector are showing an increase, the situation is less healthy in the public sector. The DoE says that public sector starts were up 7 per cent on the previous quarter but 7 per cent lower than a year earlier; completions were down by 2 per cent and 24 per cent respectively.

The NHBCC says that figures for the market share of timber frame houses are beginning to indicate that loss of confidence in that form of construction has bottomed out.

After reaching a peak of 24 per cent in Britain in 1983 it declined after adverse publicity to 7 per cent in the first quarter of this year.

## Wells brings back 1924 Paris fashion

Alan Wells looked, on his own admission, "like something out of the 1924 Olympic Games" (Pat Butcher writes).

That was a doubly appropriate appraisal of the retrograde fashion in running shorts that Wells, the 1980 Olympic 100 metres champion, was wearing in Gateshead on Tuesday.

For it was in the 1924 Olympics in Paris, background to the Oscar-winning *Chariots of Fire* that Harold Abrahams became the first, and only other, Briton to win the Olympic sprint title.

But a closer inspection of Wells' "shorts" revealed that they were not the baggy Abrahams-style, but cyclists' skin tight pants.

Wells was wearing them for a lot more than their shock value. He was trying to protect the fragile hamstring which had kept him out of the Commonwealth Games.

Athletics, page 24



Alan Wells (left) at the finishing line at Gateshead on Tuesday, and Harold Abrahams, Olympic gold medalist in 1924.

**Motorway services: star performers**

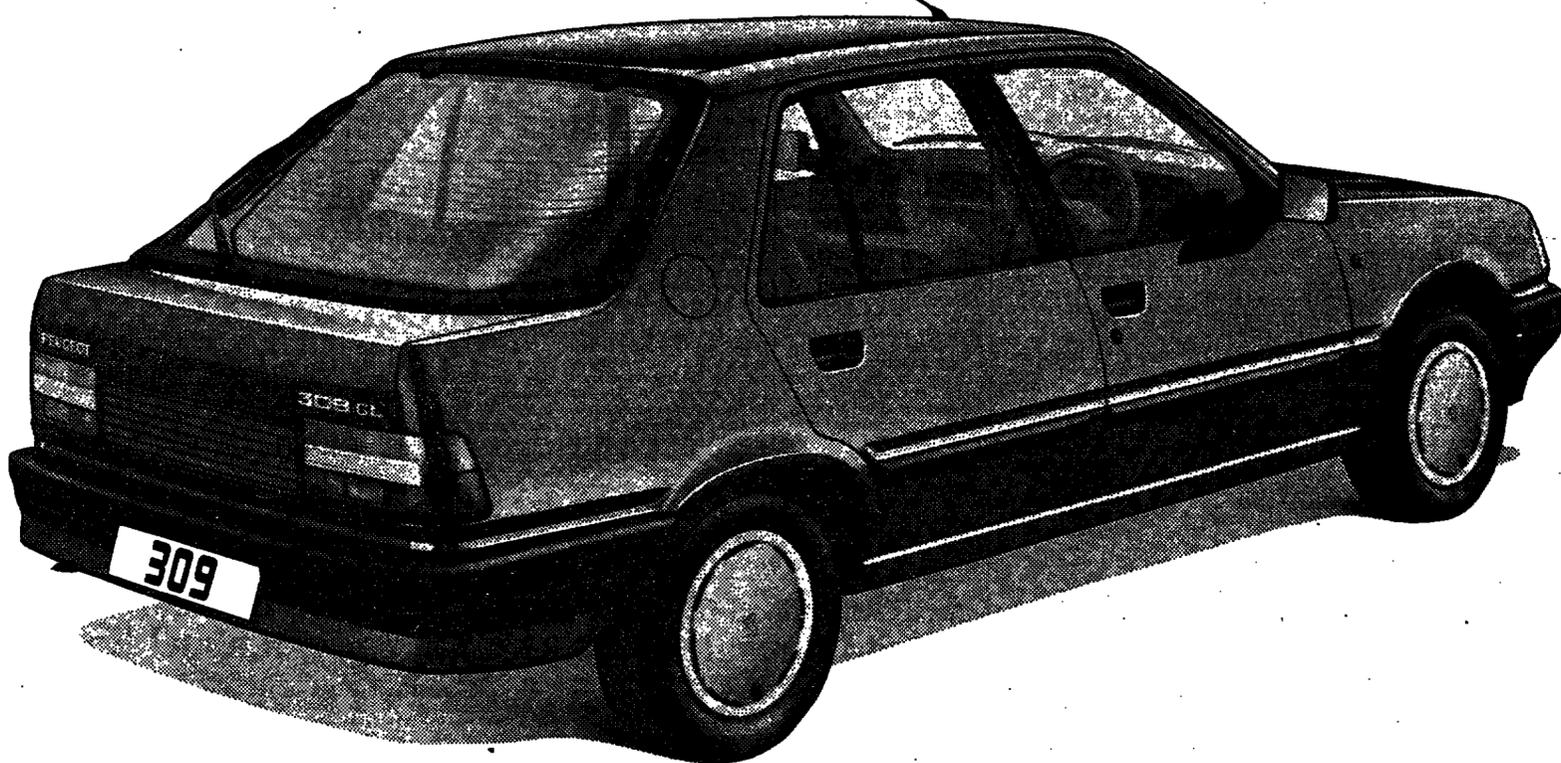
- 1 Killington Lake (S) 'Superb views'
- 2 Woolley Edge 'Friendly service'
- 3 Trovel 'Good Mothers'
- 4 Coxley 'Very attractive Little Chef'
- 5 Chieveley 'Relaxing'
- 6 Marnley 'Restful lighting'
- 7 Gordano 'Spacious, bustling'
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## Teachers fear a severe cut in technical education

By Mark Dowd

Technical education in schools next year will be affected by a "severe cut" in government funding, Britain's largest teaching union said yesterday.

Mr Alan Evans, education officer with the National Union of Teachers, said that the transfer of the Government's Technical and Vocational Education Initiative from its present pilot status in 62 schools to a national programme next year will leave many schools under-resourced.

The principal aim of the initiative, which was set up in 1983 and involves just under 20,000 students, is to tailor the school curriculum to make it more relevant to industry and science.

The annual cost of the pilot projects for 1984-85 was about £30 million. The union says that only £20 million has been earmarked for when the scheme is extended nationally to all students aged 14 to 18.

The figures quoted by the union also suggest declining financial support for the pilot projects themselves with an average of £660,000 for each one in 1983, falling to £400,000 a year later.

"It is obvious," Mr Evans said, "that the money the Government is intending to provide for the extension of the initiative will mean far less for each school than has been available during the pilot phases."

Yesterday's warning comes in the wake of the advice given to the Government by the Manpower Services Commission, which runs the initiative, that the level of funding for the national extension was "light".

Mr Evans also expressed his concern that the transfer was premature. "It is surely not educationally sound to make assumptions about the success of a pilot study before any proper evaluation has been carried out."

People in Fulbeck and surrounding hamlets south of Lincoln have so far stopped engineers from Nirex, the government nuclear waste agency, from entering the proposed site to carry out



Protesters from Fulbeck and surrounding hamlets demonstrating against proposals to establish a nuclear waste dump on Lincolnshire farmland.

## Human chain preventing nuclear dump survey

By Michael Horsnell

Villagers in Lincolnshire have formed a human chain to block plans to turn farmland into a nuclear waste dump.

People in Fulbeck and surrounding hamlets south of Lincoln have so far stopped engineers from Nirex, the government nuclear waste agency, from entering the proposed site to carry out

suitability tests. Police have been called in but there have been no arrests.

The former Second World War bomber airfield at Fulbeck, now used for farming and as a Ministry of Defence training site, is one of four sites under investigation by Nirex for the dumping of low-level nuclear waste.

Miss Mvrie Webster, aged 42, who helps to organize the

daily protest at the entrance to the 600-acre site, said yesterday: "The proposal is like putting a bomb in your larder. It has disrupted the lives of everyone in the community."

Several hundred people, from septuagenarians to children, hold hands 24 hours a day outside the entrance, which has also been blocked by farm vehicles. It is believed a High Court injunction will be

sought to allow the agency access to the land.

The villagers are trying to raise £12,000 to carry out independent geological tests to prove the unsuitability of the clay soil as a nuclear dump.

Mr Trevor Cartwright, aged 38, spokesman for Lincolnshire and Nottinghamshire against Nuclear Dumping (Land), said: "We are worried

this is the thin end of the wedge if we allow it to get that far. Once Nirex has the facility for storing low-level waste the site could become a death-trap for higher levels of radioactive material."

Nirex has not indicated where the waste would come from but it is believed the site would take three trainloads a week for 50 years for shallow burial in steel and concrete.

## Kent faces rival peace group at march end

Monsignor Bruce Kent, the anti-nuclear campaigner, was confronted by a rival demonstration yesterday as he approached the end of a 500-mile sponsored protest march.

Mr Kent faced jeers and boos from 30 members of the Coalition for Peace Through Security as he approached the Atomic Weapons Research Establishment at Aldermaston, Berkshire. The former CND general secretary had set out from the Polaris submarine base at Faslane, Scotland, using a route taken by warhead convoys. The end of the march was timed to coincide with the forty-first anniversary of the atom bomb dropping on Hiroshima.

Mr Kent said he would demand a public inquiry into cases of leukaemia in local children.

Outside the capital, demonstrations to mark Hiroshima Day focused on a 'convoy of cruise missiles and support vehicles travelling from Salisbury Plain to the Greenham Common air base.

Cruisewatch, the network of anti-nuclear campaigners who track missile convoys, said six women staged a "die-in" on the A39 at the Parkhouse roundabout in Hampshire.

Police said one man had been arrested at Bullington Cross, Hampshire, for using obscene language during the protests.

## Red phone boxes saved for nation

By Trudi McIntosh

Eight of Sir Giles Gilbert Scott's cast-iron, red telephone kiosks were listed yesterday as buildings of special architectural or historical interest.

Lord Elton, Minister of State for the Environment with special responsibility for the heritage, formally signed the preservation order outside the only surviving example of a K3 model, which was built in 1929, and stands, until it is moved to a new technology showcase next year, beneath the portals of the Parrot House at the London zoological gardens.

Layang-Layang, a two-and-a-half-year old Asian elephant, helped Lord Elton to make a "trunk call", only to find that the telephone was out of order, to the embarrassment of British Telecom.

The listing covers also a row of five K2 kiosks in Broad Street, Covent Garden, central London: a K1 model in High Street, Bembridge, Isle of Wight, an example of the earliest standard kiosks which were built between 1921 and 1927; a K4 model, built in 1930, at Bridge Foot, Warrington, Cheshire; and a K2 model, built in 1927, which stands north of Bow Street

Magistrates' Court, west London.

Lord Elton said that he hoped at least 100 telephone kiosks, built before 1939, would be listed throughout the country "because they are so much a part of our history".

There are about 60,000 red telephone kiosks left in Britain but most are K6 models, built after 1939 and not eligible for listing.

British Telecom began phasing out the kiosks 18 months ago as part of a five-year, £160 million modernization plan, replacing them with modern glass booths.

Buyers from the Middle East, Japan and the United States are clamouring for the traditional kiosks, paying up to £800 each, to transform them into a poolside bar, changing room, aviary or greenhouse.

Mr Malcolm Gilbert Scott, great-nephew of Sir Giles, is shipping them to America.

An advertisement in the *Middle Eastern Times* recently described the kiosk as a "unique conversation piece", and the demand is so great that British Telecom in the North-east has sold all 3,200 of their old red boxes this year.

## Ex-cadet 'confessed' to WRAC

A woman army officer told a court martial yesterday that a former Sandhurst officer cadet on a drugs charge had telephoned her and confessed to being "a naughty boy". He had previously told her that he used drugs before joining the Army but had given them up.

Private Cymon Timothy Taylor, aged 23, now with the General Service Corps, Royal Armoured Corps Centre Regiment, denies three charges of possessing heroin and a further charge of possessing cannabis or cannabis resin.

Lieutenant Alison Hart, of the WRAC, told the court martial at Bovington, Dorset, that she had had a close but "casual" relationship with Private Taylor at Sandhurst.

She said that he told her he had a drugs problem before joining the Army but was cured. He showed her some blemishes on his arm and said they were old scars from injecting a substance. After Christmas he telephoned and asked to meet her, saying that he had been "a naughty boy" over Christmas. The hearing continues today.

## Flood cuts off holiday towns

Towns in south-west Ireland were cut off yesterday after a record overnight rainfall.

An unprecedented 3.5 in of rainfall was recorded on Valentia Island, Co Kerry. In holiday centres near by firemen had to rescue people from homes and cars. At one stage a canoeist had to be called in to help a motorist the fire brigade could not reach.

The worst floods were in Tralee, Co Kerry, and Bantry and Macroom, Co Cork, where streets were submerged by up to 7 ft of water.

Hundreds of people were stranded and tourists had to be given temporary accommodation.

Forecast, page 16

## PC charge

A boy aged 16 was remanded in youth custody till Tuesday when he appeared before Balham Juvenile Court in south London yesterday, charged with causing grievous bodily harm to off-duty Police Constable Christopher Green.

## Battle over property advertising intensifies

Newspaper owners have gone into the estate agency business as an amazing tit-for-tat war intensifies. The battle began when a wealthy businessman, Peter Robinson, launched his own property guide where estate agents could advertise cheaply.

The first victim of the war was Sheffield's 130-year-old *Morning Telegraph*, which was forced to close in February with the loss of 240 jobs.

The newspaper could not survive without the estate agents' advertising revenue.

But owners of the *Telegraph*, Sheffield Newspapers, hit back by offering cut price house advertising in their evening newspaper, *The Star*. Mr Robinson retaliated by bringing out a motor guide offering cheap advertisements to garages and car dealers.

But the newspaper owners launched their own estate agency business, offering read-

ers a complete service for £100 plus VAT. The newspaper offers to have homes expertly valued and then advertise them four times with photographs.

Now Mr Robinson has fired his latest volley — the threat to launch his own newspaper unless *The Star* quits the estate agency business.

He said: "I don't want a war but I stand by my threat. If *The Star* continues in the estate agency business I will launch a new weekly newspaper which will include the property and motor guides and will sell for around 15p to 16p."

"I can't understand why *The Star* is out to break estate agents. They should have kept the door open. Since I launched my property guide they have reduced their rates. If they had done that in the first place *The Telegraph* might have been saved."

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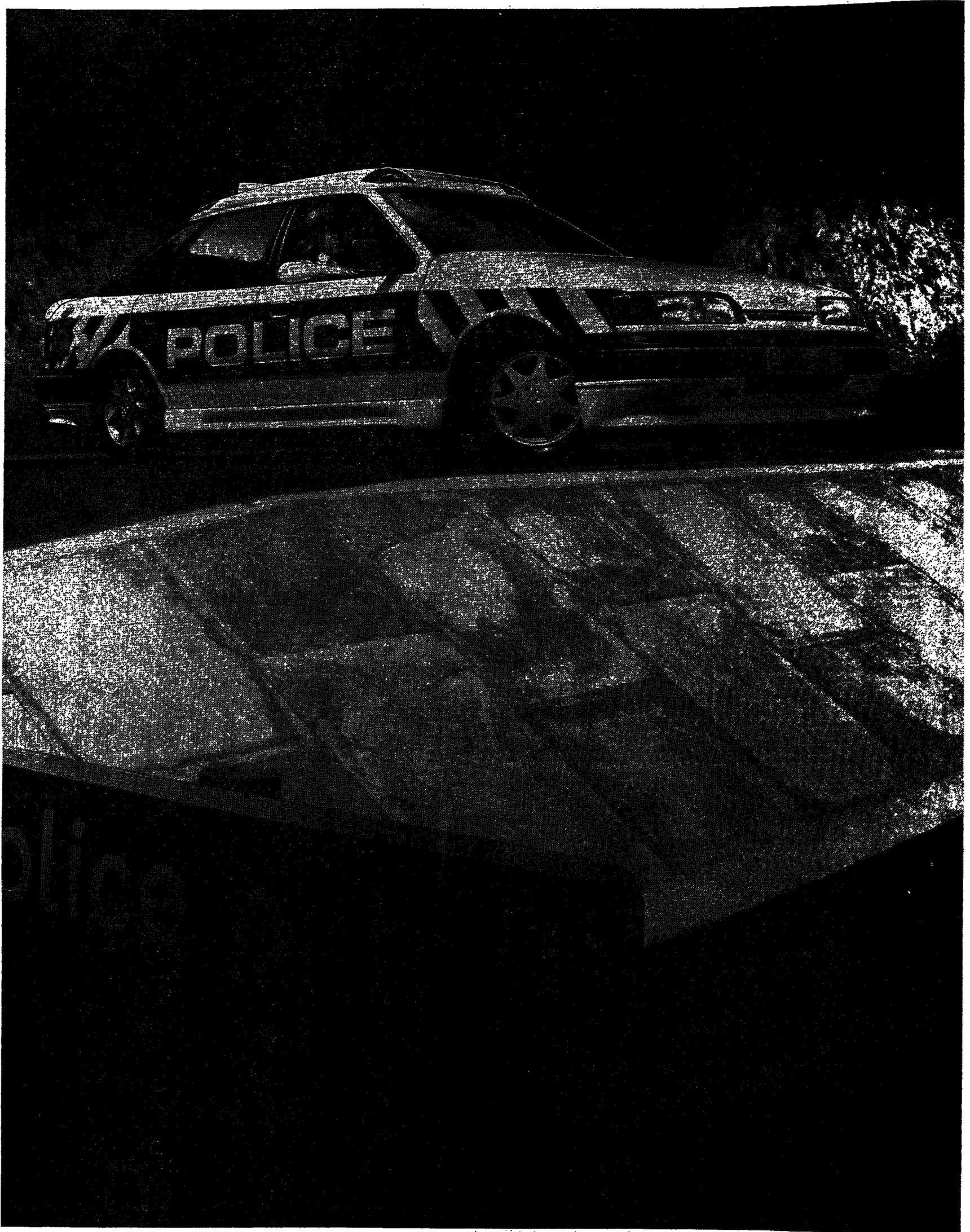
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If you spot one of these chaps on your tail this summer, don't try to shake him off.

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A Granada 2.8i with Ford's four wheel drive.

It's not just designed for mud and snow.

The system splits the power two thirds to the rear wheels and one third to the front, which gives the car the well balanced handling characteristics of a sporting rear wheel drive machine.

The extra grip you get with all four wheels under power helps you drive with great precision even in dry conditions. And, combined with the standard ABS brakes, enables you to make the most of the fuel-injected engine's performance.

Quite a performance it is too. Especially with the Rallye Sport aerodynamic aids fitted here. Its maximum speed is at least 50 miles outside the law.

So why are we telling you all this?

Well, we thought you might like to join the cops. You can order a Granada very similar to the one above. It won't have the blue flashing lights, or the computer that measures your speed.

But just about everything else is in the catalogue. Or should we say, the book?

Ask your Ford dealer for a test drive. We're sure he'll arrange a fair trial.



**Granada 4x4**

Human rights record of summit countries

Amnesty report finds fault with UK and its critics

By Our Foreign Staff

The British refusal to agree to wide-ranging sanctions against South Africa has been criticized as a moral failure and as sullying Britain's record on human rights.

One example of the criticism levelled at Britain came from Mr Rajiv Gandhi, the Indian Prime Minister, who said that Britain had sacrificed the leadership of the Commonwealth by compromising its position on moral principle over economic needs.

But on the economic front, Britain is a considerable contributor of aid to many of the countries that are condemning its stand on sanctions. Last year, Britain gave £443 million, including technical co-operation, to Commonwealth countries.

Every year, Amnesty International publishes a report which looks at the human rights record of individual countries. It concentrates on problems involving the imprisonment of non-violent political prisoners, torture and the death penalty.

In its latest report, covering 1984, Amnesty made comments on five of the seven nations which attended the Commonwealth mini-summit in London this week.

Canada: Commented on events after a prison riot in 1982, where it said there were reasonable grounds for believing that prisoners had been tortured or ill-treated by guards.

India: Amnesty said that it was expressed concern about the detention of prisoners of conscience, and about the number of political detainees who were held without trial, or were awaiting trial under special legislation permitting trial in camera.

United Kingdom: Amnesty expressed concern about allegations of torture and ill-treatment during interrogation of political suspects in Northern Ireland. It was also concerned about judicial procedures in political cases in Northern Ireland, and was continuing to investigate a number of shootings by the security forces.

Zimbabwe gets £11m grants from Britain

Harare (Reuter) - Britain yesterday gave Zimbabwe two grants totalling £10.92 million to finance rural development and agriculture.

This brings its aid commitment to the southern African "frontline" state to more than £160 million in the past six years, making Britain the second-biggest aid donor to Zimbabwe after the United States.

At ceremonies marking the signing of the aid accord, the British High Commissioner, Mr Ramsay Melhuish, referred to sharp differences between Zimbabwe and Britain over economic sanctions against South Africa.

Canada: Commented on events after a prison riot in 1982, where it said there were reasonable grounds for believing that prisoners had been tortured or ill-treated by guards.

Neighbours face Pretoria's fury

Counting cost of retaliation

From Michael Hornsby, Johannesburg

Zimbabwe and Zambia, because of the high profile their leaders have assumed in the pro-sanctions campaign against South Africa, are bearing the brunt of South African retaliation.

Although neither country is as dependent economically on South Africa as such small states as Lesotho and Swaziland, they are none the less extremely vulnerable to South African pressure.

Zimbabwe: South Africa is landlocked Zimbabwe's biggest trading partner, and the conduit for an estimated 90 per cent of its overseas trade, despite the publicly hostile attitude "towards" Pretoria shown by Mr Robert Mugabe, Zimbabwe's Prime Minister.

On July 31 this year, the two countries signed a revision of a long-standing trade agreement, extending the preferences, in the form of reduced customs duties, granted on the bulk of Zimbabwean manufactured exports to South Africa.

In 1984, South Africa took 18.3 per cent of Zimbabwe's exports and supplied 19.3 per cent of its imports. Last year, exports to South Africa fell behind those to Britain, mainly because of the decline in the value of the rand, but South Africa remained the biggest source of imports.

It is estimated that Beira, on the Mozambique coast, which is Zimbabwe's nearest port, can only handle 800,000 tons of the country's annual export-import volume of 8 million tons. The rail line to the port is kept open by means of costly protection by troops from Zimbabwe against anti-government insurgents.

The balance of trade is moved through the South African railway and harbour system. A small proportion passes into and out of the South African network through the Mozambique port of Maputo.

Relatively few Zimbabweans work in South Africa - only 7,742, according to 1983 figures - and the Beira oil pipeline makes Zimbabwe independent of South Africa for fuel imports, though the pipe often has to be repaired because of sabotage attacks by insurgents.

The two countries still exchange scheduled air services. Zimbabwe has its own satellite facilities, and is now independent of South Africa for telecommunications. The tourist trade remains brisk.

Veterinary cooperation: South Africa supplied 1,647,239 doses of animal vaccines to Zimbabwe in 1983-1984. Health: South African hospitals treated 182 Zimbabwean patients in 1983-1984, and 3,200 doses of human vaccines were supplied. Education: between 1979

and 1985, 11,817 Zimbabwean students enrolled at South African institutes of higher education.

Zambia: Another landlocked country, Zambia last year sent only 0.3 per cent of its exports to South Africa, but South Africa supplied 14.5 per cent of its imports, mainly manufactured goods and canned and other foods.

Heavily dependent on mineral exports, especially copper, Zambia's main problem is that the shortest routes for getting these to the sea - through Tanzania and Mozambique - are so inadequate that it has had to turn extensively to South Africa's railways and ports.

It is estimated that at least a quarter of Zambia's exports, and 35 per cent of its imports, pass through South Africa. Zambia is independent of South Africa for electricity, and most of its petroleum products come in on the Tazara railway line from Dar es Salaam.

Zambia has 18 diesel locomotives on hire from South Africa. South African Airways services Zambian Airways' planes and trains its pilots on an ad hoc basis.

Only about 1,000 Zambians are legally employed in South Africa. South African passport-holders can enter Zambia, but there is little tourist traffic between the two countries.

Veterinary co-operation: in 1984 South Africa supplied 379,400 doses of vaccine. Education: between 1979 and 1985, Zambia sent 890 students to South African higher educational institutions.

But it takes two to make a friendship and it strikes me as most important that at this juncture we should all of us keep our current major disagreement about tactics towards South Africa in proportion.

The Finance Minister, Mr Bernard Chidzero, thanked Britain for its continued economic support for Zimbabwe, formerly Rhodesia, which gained independence in 1980 after a seven-year guerrilla war against white minority dominance.

Results in London please US

From Michael Binyon, Washington

President Reagan was yesterday briefed by Mr Chester Crocker, the assistant Secretary of State for African Affairs, following his consultations in Europe, and the White House said it regretted Pretoria's economic retaliation against neighbouring black African states.

Mr Larry Speakes, the White House spokesman, said Washington deplored punitive sanctions by any party as they were "generally counter-productive". He said Pretoria's retaliation against its neighbours would not lead to the dialogue Mr Reagan had hoped for, but to the dislocations he had feared.

The Administration has refused to comment on the public position taken by Mrs Thatcher on sanctions, or on the reactions of other Commonwealth leaders. The State Department, in keeping with Washington's low-key approach to the whole South African crisis, has also said nothing on specific sanctions.

There is evidence, however, that Washington may be quietly pleased with the outcome of the Commonwealth conference. Britain's reluctance to impose full-scale sanctions does not leave Washington isolated in its opposition to punitive measures.

Mrs Thatcher's willingness, however, not to block measures by the European Economic Community will allow the Administration to make a public gesture of solidarity in proposing similar steps when the Community outlines its measures next month.

John Huston, the Oscar-winning American film director, getting an affectionate hug from his film actress daughter, Anjelica, on his 80th birthday, which was celebrated at his favourite restaurant in a Los Angeles suburb.

Wheat sale backlash divides allies

From Stephen Taylor, Sydney

The Reagan Administration's decision to sell subsidized wheat to the Soviet Union, at serious cost to Australian producers, has unleashed a backlash here which, if public statements are to be believed, could signify long-term damage to the relationship with the United States.

Political and farming leaders have temporarily buried their own differences in vehement denunciations of the subsidized sale deal.

The long, friendly relationship between Australia and the United States is going bad," Mr John Kerin, the Minister for Primary Industry, said when it became apparent that Washington was not going to heed the delegation that he took with him to lobby against the proposal.

Mr Ian McLachlan, the farmers' leader, does not often agree with Mr Kerin, but he said: "The decision is an extraordinary act of provocation by a major friend and ally."

Their outbursts, coming on the heels of the criticism of the decision by Mr George Shultz, the US Secretary of State, are fuelled by the latest statistics indicating that the cost to Australia's unsubsidized wheat exports will be around \$Aus300 million (£120 million) next year. This comes at a time when Australia's main economic problem is its widening balance of payments deficit.

The sense of betrayal and frustration is compounded by the knowledge that there is only one card that Canberra could play in negotiations which might change the Administration's mind, and that would be to disallow the US military bases here.

The fact that security arrangements with the United States are still central to Australia's own defence strategy militates against such a course of action.

Nevertheless, the Hawke Government faces a political problem as a result of the decision no less pressing than the one which persuaded the Administration to adopt it.

As a result, it is estimated that the average Australian wheat farmer will lose \$Aus10,000 in the 1986-87 season, on top of average losses already projected at around \$Aus7,500 a year.

The price of other export grains is also expected to drop as a result of the US subsidy policy.

Canberra is still trying to reconcile itself to the fact that things are not as bad as they might have been. Another leading Australian wheat customer, China, has not been included in the subsidized sale plan.

But there is no certainty that the programme will not be broadened in time. An agricultural delegation which met Mr Bill Lane, the US Ambassador, on Monday after a wheat-dumping protest outside the embassy, came away with no assurance that other Australian markets would not be affected in future.



Herr Brann at the press conference in West Berlin on Friday at which he described his spectacular 'escape' from East Berlin. Below, the three dummies dressed as Soviet officers.

'Dummy run' escape a hoax

From Our Correspondent Bonn

A man who claimed to have escaped from East Berlin by car by disguising himself and three shop dummies as Russian soldiers admitted yesterday that the story was a hoax.

Herr Heinz Brann, aged 48, had told West Berlin state security police that he wanted to draw attention to the building of the Berlin Wall 25 years ago, a spokesman said.

Police had searched for Herr Brann and reconfirmed reports that he was an East German spy. His West Berlin flat, as well as that of Herr Wolf Quasner, the commercial escape organizer who was said to have masterminded the spectacular flight, was searched on Tuesday night.

Herr Walter Neuhans, the West Berlin Justice Department spokesman, said Herr Brann would now be investigated for joint forgery of car registration documents and the unauthorized wearing of a uniform.

Herr Brann was photographed last week at the wheel of a Lada estate car which had been sprayed a military green and bore Soviet military number plates. With him were three dummies, dressed as a lieutenant-colonel and two lieutenants.

He told journalists in West Berlin on Friday that two days earlier he had driven through four checkpoints at East Berlin's Invalidenstrasse crossing to West Berlin without challenge by border guards.

The Daily Mail, which



plashed the story on its front page last Friday, and ITN are said to have paid a total of £8,000 for exclusive rights to Herr Brann's tale.

Herr Rainer Hildebrandt, chairman of the August 13 Working Group, which runs the escape museum at Checkpoint Charlie, said he was not surprised at the news that the escape was bogus.

"I had a tip-off last Sunday that Brann was working for the East German Ministry for State Security. I passed this on to our security police."

LONDON: A spokesman for the Daily Mail said yesterday that the matter was being investigated by senior editorial executives, and until they have reported their findings there would be no comment on speculation that £8,000 had been paid for the story.

ITN said it covered the story, but made no payment for it.

Near disaster for Columbia space shuttle

From Mohnis Ali, Washington

The US space shuttle Columbia came within 31 seconds of being launched on January 6 without enough fuel to reach proper orbit, just 22 days before the shuttle Challenger exploded, killing its crew of seven.

Fatigue among overworked launch control personnel at the Kennedy Space Centre has been blamed for the "potentially catastrophic" inadvertent draining of 10,000 lb of liquid oxygen from Columbia's external tank.

"Fortunately, the liquid oxygen flow dropped the main engine inlet temperature below the acceptable limit, causing a launch hold, but only 31 seconds before lift off," the presidential commission investigating the Challenger disaster said in its final report.

Columbia was launched on January 12 after seven delays because of technical problems or bad weather.

The report said the operators, who misinterpreted what the computer system was telling them, "had been on duty at the console for 11 hours during the third day of working 12-hour night shifts."

Black is Republicans' state governor choice

From Michael Binyon, Washington

Mr William Lucas has been nominated as the first Black to be nominated by the Republicans as candidate for state governor, after resoundingly winning the Michigan Republican primary on Tuesday.

There were also early indications that Vice-President George Bush held a strong lead over his two rivals, Representative Jack Kemp and the Rev Pat Robertson, in the first elections to have some bearing on the 1988 presidential race.

Mr Lucas, aged 59, a soft-spoken son of West Indian immigrants who holds the powerful post of chief administrator of the Detroit Metropolitan Area, is a former Democrat who was enthusiastically welcomed into the Republican party by President Reagan last year.

He faced a strong challenge from Mr Dick Chrysler, a millionaire who held a strong lead until the closing days of the campaign. But the results indicate Mr Lucas has won by a margin of up to 19 per cent.

Towards the end of the campaign Mr Chrysler was accused of violating state labour laws in running his firm.

The Republicans face a strong and popular incumbent Democrat, Governor James Blanchard, who is credited with Michigan's economic revival. But Mr Lucas has

Black is Republicans' state governor choice

clearly succeeded in capturing considerable White support outside the Detroit area.

Black support for Mr Lucas may have been dampened by his conservatism and his frosty relations with Mayor Coleman Young of Detroit. However, his victory is of considerable importance to the Republicans nationally in their attempt to lure Blacks away from their overwhelming allegiance to the Democratic Party.

Only once before has a Black been nominated as a gubernatorial candidate. This was Democrat Mayor Thomas Bradley of Los Angeles, who is again the party's candidate as governor of California.

The Michigan primary also received national attention because it marked the first phase of the protracted presidential campaign.

Despite the remoteness from the actual presidential race, the leading Republican candidates have all paid frequent visits to Michigan in an attempt to attain visibility and build up early momentum.

Mr Bush, the overall favourite, has been shaken by the strong challenge from Mr Robertson, whose fundamentalist Christian supporters have campaigned strongly for him. The preliminary Michigan result suggests Mr Bush has retained his lead.

Exchanges get cultural boost

The United States and the Soviet Union have concluded a wide-ranging cultural exchange programme, which will bring artistic and educational contacts back to the level they enjoyed 10 years ago (Michael Binyon writes from Washington).

After months of negotiations officials from the two countries have announced agreement on 13 exchange programmes. These range from important art exhibitions to the sending of a Soviet specialist to teach Americans how to teach Russian.

Cement crisis at Chernobyl

Moscow (Reuter) - The entombment of the Chernobyl nuclear power station's damaged fourth reactor is proceeding too slowly because of a concrete shortage, Pravda said yesterday.

The newspaper said the plant's first and second reactors could not resume operations until concrete walls had completely encased the fourth unit.

The paper blamed the Chernobyl concrete factories for failing to work at full capacity.

Subpoenas on bomb technology dropped

Washington - The Justice Department has announced that it has dropped subpoenas against several Israelis wanted for questioning over a plan to smuggle US cluster-bomb technology to Israel (Michael Binyon writes).

In return, the Department said, Israel has promised to co-operate in the investigation.

The subpoenas drew angry protests from the Israeli Government, which has been embarrassed by a series of accusations of attempts to spy on the US, smuggle weapons technology and sell US arms to Iran.

Poll rigging admitted

Lagos (Reuter) - A former Nigerian legislator has confessed that he took an active part in rigging the 1979 elections that returned the country to civilian rule.

Isa Waziri, who sat in the Niger state house of assembly for the ruling National Party of Nigeria, said he entered fictitious names in electoral rolls and then cast the votes himself.

Whaling talks suspended

Washington - An Icelandic minister left talks with US officials here on a whaling dispute to go home, but both American and Icelandic officials denied that the discussions had broken off (Mohnis Ali writes).

Mr Halldor Asgrimsson, Icelandic Fisheries Minister, was due to hold consultations with his Cabinet colleagues in Reykjavik yesterday.

Manila aid

An all-party group of MPs is urging the British Government to increase aid to the Philippines to help the new regime cope with the legacy left by former President Marcos.

Rail disaster

Delhi (AFP) - At least 43 people were killed and 35 injured when an express collided with a goods train in the Indian state of Bihar.

250 flee

Munich (Reuter) - A total of 147 Czech and 109 Polish holidaymakers in West Germany in the first seven months of this year have stayed on.

Rebels move

Port Moresby (Reuter) - Five rebel leaders from Indonesia's Irian Jaya province jailed after fleeing to Papua New Guinea will leave for Ghana later this month to await resettlement in Europe.

Aids alert

Addis Ababa (Reuter) - Ethiopia is to introduce strict surveillance to identify victims of Aids trying to enter the country.

Fall-out

Ankara (Reuter) - A plan for Canada to build Turkey's first nuclear power plant has collapsed because of disagreement between the two countries over financing.

Drug racket

Moscow (Reuter) - A number of Soviet doctors and nurses have been found guilty of illegally selling narcotics obtained from medical institutions, the official newspaper Sovetskaya Rossiya reported.

Writers bailed

Khartoum (Reuter) - Sudanese authorities have released on bail 10 journalists arrested after a demonstration against the suspension of two state-owned newspapers.

Forest blaze

Huesca, Spain (Reuter) - Firefighting planes, troops and firemen are battling a fire in the Spanish Pyrenees which has destroyed more than 7,000 acres of pine forest in the last week.

Racing charge

Hong Kong (AFP) - Nine people have been charged here for suspected involvement in Hong Kong's largest horse racing scandal.

Market opens

Peking (Reuter) - China's first stock market since 1949 has opened in Shenyang, China's second-largest industrial city after Shanghai - one of five chosen to experiment with new economic models.

Air born

Vienna (Reuter) - A Jordanian woman gave birth to a baby girl on an Alia Royal Jordanian Airline flight from Chicago to Vienna 33,000ft over southern England, helped by three doctors on board.

Chirac uses guillotine on broadcasting Bill

From Susan MacDonald, Paris

For the fifth time since coming to power five months ago, M. Jacques Chirac's right-wing Government has used the guillotine method to cut short debate and push a Bill through Parliament.

The Socialists have expressed their opposition by tabling a censure motion which, however, has no chance of being adopted as the extreme-right National Front has already stated it would not vote for such a motion.

This time it is the Government's broadcasting Bill which has been guillotined, because, as M Chirac said in the National Assembly on Tuesday night, his Govern-

ment had promised that this Bill would be passed before the end of the present parliamentary session.

The Bill calls for sweeping changes to broadcasting, including the privatization of France's main television channel, TF1.

Meanwhile, Cabinet has approved the text of a decree giving greater flexibility to employers wishing to hire temporary labour.

Under the decree, temporary work contracts would be extended from one to two years, and workers could be hired for any reason other than to replace a permanent worker.

Hisoshima remembers devastation

Hiroshima (Reuter) - The names of almost 5,000 victims of the Hiroshima nuclear blast, who died over the past year, were added to a memorial roll yesterday as the city silently marked its devastation 41 years ago.

Cars and trams stopped in the streets, people clasped hands in prayer, offered flowers, or simply stood and remembered the 140,000 victims of the world's first atomic bomb.

The mayor, Mr Takeshi Araki, read Hiroshima's annual peace message, calling on the world to abolish nuclear weapons and inviting the superpowers to hold a disarmament summit in the city.

Wheat sale backlash divides allies

From Stephen Taylor, Sydney

The Reagan Administration's decision to sell subsidized wheat to the Soviet Union, at serious cost to Australian producers, has unleashed a backlash here which, if public statements are to be believed, could signify long-term damage to the relationship with the United States.

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not going to heed the delegation that he took with him to lobby against the proposal.

Mr Ian McLachlan, the farmers' leader, does not often agree with Mr Kerin, but he said: "The decision is an extraordinary act of provocation by a major friend and ally."

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The fact that security arrangements with the United States are still central to Australia's own defence strategy militates against such a course of action.

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losses already projected at around \$Aus7,500 a year.

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ENGLISH ELECTRIC	1535W	800 234.95
HOVER	3384 Electron	800 249.95
INDEBIT	'Omega' 1030B	1000 249.95
ZANUSSI	Z9181	800 259.95
CREDA	Concorde 1700B	1100 269.95
INDEBIT	'Omega' 1230B	1200 274.95
HOVER	3386 Electron	1100 284.95
ENGLISH ELECTRIC	1545W	1000 289.95
ZANUSSI	Z5181	1000 294.95
HOTPOINT	18573 Microtronic	1000 299.95
HOTPOINT	9540P	1000 329.90
HOVER	A3418 Computer controlled	1100 349.95

With Built-in Tumble Dryer Spin Speed

NEMPOL	Extra Dry 800	1000 329.95
CANDY	Turbo 21	800 329.95

Twirl Tubs Spin Speed

SERVIS	'Laser' 115	2350 194.95
ENGLISH ELECTRIC	1475W	3100 199.95
HOVERMATIC	5052	2300 204.95

#### TUMBLE & SPIN DRYERS from £5 a month

Tumble Dryers	Lead	Price
CREDA	3730A reverse action	5.5lb 94.95
CREDA	431 reverse action	9lb 129.95
ENGLISH ELECTRIC	1375W	9lb 129.95
HOVER	D6218	9lb 144.95

Spin Dryers Spin Speed

FRIGIDAIRE	FD1400	1400 54.90
FRIGIDAIRE	FD2800	2800 67.95

#### DISHWASHERS from £9 a month

Place Settings	Price	
INDEBIT	D310	12 199.95
BENDIX	7004 Auto Twelve	12 239.99
CREDA	17902 Concorde	12 249.90
HOVER	D6218	9lb 144.95
HOVER	D7114	12 259.95

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Kettles, irons, toasters, shavers, haircare, food mixers, multi-cookers, grills, sandwich toasters, heated trolleys, deep fat fryers, blenders, processors, coffee makers, drinkmakers, teamades, carving knives, can openers, telephones, strimmers & hedge trimmers.

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#### VACUUM CLEANERS from £5 a month

Upright	Wets	Price
GOBLIN	107A 'Ho-beat'	350 47.95
HOVER	Shampoo/polisher	68.95
ELECTROLUX	502 Super	500 69.95
HOVER	U1220 Turbo Junior	400 77.95
HOVER	U2332 Turbo	410 87.95
ELECTROLUX	551 WITH TOOLS	550 91.95
HOVER	U2336 Turbo AutoFlex	410 97.95
ELECTROLUX	610 WITH TOOLS	550 107.95
ELECTROLUX	612 WITH TOOLS	560 117.95

Cylinder Wets

GOBLIN	51122 Dustette portable	170 26.95
PHILIPS	Rio	750 35.95
PHILIPS	PE2182	800 48.95
GOBLIN	54256 Powerglide	800 52.95
GOBLIN	303	900 54.95
ELECTROLUX	185E Electronic	750 56.95
ELECTROLUX	clw tools	800 67.95
ELECTROLUX	Z326 clw tools	900 82.95
PHILIPS	658 with power head	1000 89.90
ELECTROLUX	'Supral' Z327	1000 92.95
HOVER	S3430 Sensoronic	1000 96.95
HOVER	380 'Turbotonic'	1100 112.95
HOVER	S3434 Sensoronic	1000 144.95
HOVER	55	1000 144.95

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#### MICROWAVE OVENS from £5 a month

Capacity (Litres)	Price	
GOODMANS	040* (0.6) 129.95	
SOLAVOX	T2 (0.6) 129.95	
SOLAVOX	EM1207* (0.5) 129.99	
SHARP	5570W (0.6) 148.95	
SHARP	COMFRACT 20701 (0.6) 148.95	
TRICITY	4012 (0.6) 159.95	
CREDA	49001	169.90
Micro-compact	(0.6) 169.90	
SHARP	R1765/5870B (0.6) 169.95	
SANYO	1511 (0.6) 179.95	
PHILIPS	7910QXB108* (1.0) 194.95	
SOLAVOX	M413* (1.2) 199.95	
TRICITY	4013 (1.0) 219.95	
SANYO	2511N (0.8) 229.95	
SHARP	R1762/7270B (0.9) 248.95	
SANYO	EM2710 'Digitouch' (0.8) 269.95	
BELLING	'Triplets' (0.8) 369.95	

### COOKING

#### ELECTRIC COOKERS from £6 a month

Free-Standing	With	Price
BABY BELLING	120	129.95
BELLING	430N	181* 199.95
BELLING	Compact 4 430T	181* 239.95
BELLING	1528 Princess Deluxe (Grey)	194* 274.95
CREDA	Highline	221 319.95
BELLING	9014R Classic	21* 349.99
TRICITY	2317 Gourmet Radiant	211* 354.99
BELLING	90XR Executive	21* 399.99
TRICITY	Format 600S	231* 469.95
BELLING	4628 Sovereign Ceramic double oven	231* 534.95
BELLING	Format 600X (ceramic)	22* 549.95

#### BUILT-IN OVENS from £12.99 to £399.99

#### ELECTRIC HOBB UNITS from £5 a month

BALAY	E1750 stainless steel	69.95
PHILIPS	'Hostess' 014 (White)	96.95
MOFFAT	Module 61	99.90
NEW WORLD	System One	109.90
MOFFAT	Module 90	199.99

### GAS

#### GAS COOKERS from £10 a month

Free-Standing Standard Ovens	With	Price
NEW WORLD	Nova with grill 19" 1/2"	229.90
FLAVEL	Fastflow	211* 229.95
NEW WORLD	Highline	194* 249.90
FLAVEL	Crystal	211* 259.90
MAIN	Maestro	194* 269.90
CANNON	County	211* 279.95
NEW WORLD	Tempo slip in	194* 309.95
FLAVEL	Sable 2	211* 319.95
CANNON	Coupe (Brown) slip in	211* 349.90
NEW WORLD	Option 3 slip in	194* 359.90
PARKINSON COWAN	Masterline/Sheerline slip in	211* 399.90

#### BUILT-IN OVENS AND GRILLS from £39.99 to £529.99

#### GAS HOBB UNITS from £5 a month

BALAY	E1750 stainless steel	69.95
PHILIPS	'Hostess' 014 (White)	96.95
MOFFAT	Module 61	99.90
NEW WORLD	System One	109.90
MOFFAT	Module 90	199.99

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FLAVEL	Regent Mk II	109.95
VALOR	'Homefire' (Living flame)	214.95

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Balanced-Flue	Price	
VALOR	Nevada Deluxe 2" wall heater	89.95
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ELECTROLUX	122 11	1.0 79.95
LEC	R135CM	4.0 97.95
ELECTROLUX	212 11	2.0 99.95
FRIGIDAIRE	R151216	5.5 99.95
LEC	R135CM	5.0 99.95
TRICITY	'Vanny' 33566	5.0 105.90
LEC	LA153SL Larder	5.0 117.95
FRIGIDAIRE	R1583 Larder	5.6 129.95
ELECTROLUX	572 11	5.6 135.95
ZANUSSI	L1165 Larder	5.6 149.95

#### DEEP FREEZERS from £5 a month

Upright Freezers	Great Cubic Feet	Price
FRIGIDAIRE	FR600	2.1 106.95
FRIGIDAIRE	PV1250/60	4.4 129.95
LEC	UC096SL	3.7 129.95
ZANUSSI	Z120VRM	4.4 154.95
FRIGIDAIRE	FR2010	8.5 159.95
ELECTROLUX	615 11	5.5 169.95

## COMET FOR GAS

### COOKERS AND FIRES

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For one single payment you can extend your initial 12 month guarantee to 3 or 5 years. Ask in-store for details.

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FRIGIDAIRE	2510	7.2/2.2 159.90
LEC	T424SL	4.0/2.7 177.90
TRICITY	'Vanny' 33866	5.0/2.9 186.90
CANDY	Compact 7	3.0/4.0 189.95
CANDY	Compact 3C	4.5/3.5 195.95
LEC	T454SL	4.0/4.3 197.95
CANDY	Compact 9RC	3.0/5.2 224.95
ZANUSSI	198R	6.2/2.8 224.95
ENGLISH ELECTRIC	H255W	3.5/4.2 249.90
SCANDINAVIA	4350 (Brown)	6.9/5.5 344.95
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DECCA	VHR8490 DK	339.95
MARANTZ	VRS463	349.99
PHILIPS	VRS463	369.95
SANYO	VHR1100E	369.95
AKAI	V5105	379.95
SHARP	VC108	379.95
PHILIPS	6660	439.95
BETA	SANYO VTCX 100	229.95

#### CAMCORDERS

from £34 a month		
ITT	VMC 3875 AF VHS	
	C Format	799.00
GRUNDIG	V5150 VHS, auto focus	1149.95

#### TV & VIDEO ACCESSORIES

£1.99 to £139.90		
ALLSOP IDEAL	LARGE, PANORAMA, SOLAVOX, VALE, VIDEOTEK	
VIDEO TAPES		
SONY	8 mm, PS-90 (1hr, 30 mins)	11.95
KODAK	BETA L750 (3hrs, 15 mins)	3.79
SONY	BETA L750 (3 hrs, 15 mins)	3.95
TDK	BETA HS L750 High Std. (3hrs, 15min)	4.25
SCOTCH	BETA EG750 3 pk (3x3 hrs, 15 mins)	12.75
BASF	2000 VCC480 (2 x 4 hours)	8.95
AGFA	VHS E120 (2 hrs)	2.99
JET	VHS E180	3.25
	5 for	14.95
	10 for	27.95
AKAI	VHS E180 (3 hrs)	3.95
BASF	VHS E180 (3 hrs)	4.25
TDK	VHS HS E180 (3 hrs)	4.25
FUJI	VHS EC30HG (30 min)	5.95
BASF	VHS E240 twin pack	10.95
SCOTCH	VHS EG180 3 pk (3 x 3 hrs)	12.75

### TV

#### BLACK & WHITE TV's from £5 a month

FERGUSON	12 in.	48.95
FERGUSON	3850 14in. monitor style	69.95
BENSON	PTV7 5 in. battery/mains	69.95

#### COLOUR TV's from £6 a month

SOLAVOX	NB14	129.95
GOODMANS	148 monitor style	139.95
SOLAVOX	NR14	154.95
DECCA	COLOUR DAY1672 Red	159.95
FERGUSON	37140	159.95
RIDELTY	XK14C2	164.90
PHILIPS	1014	169.95
GRUNDIG	P37-2226	172.95
SANYO	3141 (2 Yr. G. Test)	174.95
FERGUSON	37141	189.95
FERGUSON	37149	199.95
PHILIPS	2206	199.95

#### 16 in. Portables

DECCA	COLOUR DP1653 16 in.	189.99
FERGUSON	16A1 16 in.	189.95
DECCA	COLOUR DP8454/8654 16 in.	219.99
SOLAVOX	16R19 16 in.	229.95
PHILIPS	2216 16 in.	244.95
FERGUSON	37023/16A3 16 in.	254.95
TELETEXT		349.95
SONY	KV1882 18 in.	349.95

#### TV Receivers/Computer Monitors

RIDELTY	CTM1400 14 in.	179.95
FERGUSON	MC01 14 in.	189.95

All the following sets are complete with stand, except where starred\*.

20 in. Models		
SOLAVOX	NB20*	199.95
SOLAVOX		

# Jerusalem court backs presidential pardon for Shin Bet officials

From Ian Murray, Jerusalem

Presidential pardons granted to four of the most senior Shin Bet counter-intelligence officials have been upheld by the High Court of Justice here in a majority decision.

The ruling means that a police inquiry into how two Palestinians died while in Shin Bet custody, and how two official inquiries into their deaths were deliberately misled, will not be able to bring charges against some of those most closely involved in the affair.

It remains to be seen if Mr Yosef Harsh, the Attorney-General, can effectively carry out his promise to investigate the politicians involved in the affair, notably Mr Yitzhak Shamir, who was Prime Minister at the time and was thus the only responsible member of the Government.

In a second, unanimous decision the three members of the Supreme Court agreed that there was no need to issue a further instruction to police to investigate the affair, despite a petition arguing that there was insufficient guarantee that this would happen.

As a result of these decisions Mr David Kraus, the Police Inspector-General, will start

interrogating witnesses about the affair. According to some legal opinions he will now be able to find out more, since the four pardoned men will be obliged to answer all questions, and will not be able to refuse to give information on the grounds that it would incriminate them.

Mr Kraus told the Knesset's law committee last week that one question he would be asking Mr Avraham Shalom, the Shin Bet chief, who is among those pardoned, is to explain what he meant when he said he had "permission and authority" to order the killing of the two men. (He used this phrase in his letter asking for pardon.)

Mr Shamir, who was the only person authorized to grant Mr Shalom such "permission", said in a recent interview that there was no standing order to kill captured terrorists. "It wasn't in the form of an instruction," he said.

Yesterday's decision means the President has virtually unlimited powers of pardon

even, as in this case, where those concerned have not been found guilty of any offence. In a dissenting opinion included with the 160-page decision, Justice Aharon Barak insisted that the President does not have the power to grant a pardon in circumstances of this kind.

As the inquiry gets underway, lawyers acting for 10 other Shin Bet agents involved in the case, including those who carried out the killing, are preparing to request pardons for their clients.

They will now be able to cite the High Court ruling as a precedent. The politicians and organizations that brought the case to the High Court generally were not dismayed by yesterday's decision. Their view was that the legal move had forced the Government to agree to the police inquiry, which it had initially tried to prevent.

On the other hand, Mr Yitzhak Modai, who was the Justice Minister when the pardons were granted, said the decision proved that the Government had been perfectly correct throughout in its handling of the case.

# Six die as Sydney hit by deluge



South-western suburbs of Sydney, Australia under water (above, left) after the Georges River burst its banks, causing motorists and bus drivers to abandon their vehicles on the partly-submerged Milperra Bridge, while pedestrians like the schoolboy (right) battled their way through the downpour.

South-western suburbs of Sydney, Australia under water (above, left) after the Georges River burst its banks, causing motorists and bus drivers to abandon their vehicles on the partly-submerged Milperra Bridge, while pedestrians like the schoolboy (right) battled their way through the downpour.

After its driest winter in a century, the city was deluged by the most torrential rains ever recorded here, causing flooding which claimed six lives and wrecked immense damage and disruption (Stephen Taylor writes).

The freak conditions - a full 13 inches of rain fell in 24 hours to mid-morning yesterday - forced the evacuation of 500 people from the west of the city.

# Chinese respond to Gorbachov initiative

From Robert Grievs, Peking

China's Foreign Ministry yesterday responded more favourably and in more detail to the speech by Mr Gorbachov, the Soviet leader, at Vladivostok last week than it has in previous statements.

In his speech on July 28, now known as his "Asian initiative", Mr Gorbachov offered, among a variety of proposals, to withdraw some Soviet troops from Afghanistan and Mongolia, and to train Chinese cosmonauts.

"We have taken note of the speech," a ministry spokesman, Mr Yu Zhizhong, said. "We believe that he has made some new remarks on the improvement of Sino-Soviet relations that have not been made before."

Speaking to Soviet and Western journalists, Mr Yu said: "China and the Soviet Union have already begun to hold dialogues at a certain level. The question is how to hold serious dialogues and make substantial progress."

He confirmed that experts from the two countries had exchanged views on the co-operative use of the water resources of the Heilong Jiang/Amur river in Manchuria, and that agreements were being drawn up.

Co-operation in space was a proposal yet to be studied. When Soviet correspondents asked for China's position on Mr Gorbachov's proposed collective security conference in Asia, Mr Yu replied: "We hope that, to ensure the security of the Asian-Pacific region, practical steps will be taken to greatly reduce the nuclear missiles already deployed, and to reduce the hotspots in Kampuchea and Afghanistan."

Moscow has about 170 mobile medium-range SS20 missiles deployed in Soviet Asia, and 450,000 well-equipped troops along the 7,200-mile border with China. Opposing them are 1.5 million less well-equipped troops of the People's Liberation Army. Soviet troop strength in Mongolia is estimated at between 25,000 and 75,000.

An economist and engineer, who has served as ambassador in both London and Washington, and as a director of the World Bank, he has a reputation as a workaholic with an obsession for efficiency. That, say many independent observers, is just the kind of executive leadership the country needs at a time when the more healthy in Latin America, is improving.

Today's inauguration is to be attended by the US Secretary of State, Mr George Shultz, who will no doubt be keen to discuss with him Colombia's continuing campaign against the drug trade.

Last week this claimed another victim when a Supreme Court judge was assassinated by hit-men hired by the drug "mafia" in an attempt to prevent further extraditions of their brethren to the United States.

A cold, humourless man, reported to have an explosive temper in private, Señor Barco's personality contrasts sharply with the man he succeeds today, Señor Belisario Betancur, an independent Conservative, whose human touch was always in evidence.

As he bows out, Señor Betancur's is increasingly being regarded as the most bold and imaginative of recent administrations. He attempted to forge peace with the guerrilla organizations, steered Colombia into the non-aligned group and championed the Contadora group's peace initiatives in Central America.

Mr Mikhail Kapitsa said Moscow was prepared to recognize that the border passed along the main channel of the river rather than on the Chinese side.

Mr Kapitsa, an Asian specialist, was expanding on the Vladivostok speech, in which Mr Gorbachov held out the prospect of an agreement on the river frontier.

Referring to treaties signed between China and Tsarist Russia, he said: "What this means is that a number of islands which under the treaties were considered part of Russian territory would be beyond the mainstream and part of China."

# Weakened racism law for Israelis

From Ian Murray, Jerusalem

Rabbi Meir Kahane, Israel's extreme nationalist leader, has voted in the Knesset to help pass an anti-racism law originally drafted to combat the Kach Party he founded. In the words of Mr Abner Elban, one of the Knesset's elder statesmen, the move at midnight on Tuesday was "like Casanova voting for the seventh commandment."

The new law, which carries penalties of up to five years' imprisonment, has been watered down since it was first drafted that the Rabbi is confident it can never successfully be used against him or his supporters.

At the same time, in order to support the law from the right-wing Likud faction, the Labour Party had to agree to support another new law which prohibits any Israeli firm having unauthorized contact with leaders of the Palestine Liberation Organization (PLO).

The watering-down of the bill was done to placate the religious parties, which were worried it could be used to sack Jews from the law as passed does not cover publications that aim to preserve the character or uniqueness of a religion. Since Rabbi Kahane's platform is that he is fighting to preserve a Jewish state for Jews, this is a perfect escape clause for him.

The law leaves the onus of proof on the prosecution, which must show that statements of publications are actually meant to incite racism before there can be a conviction. It will not be sufficient, as the original draft had intended, to prove that the publication was itself likely to incite racism.

The new law forbidding contact with the PLO is a further blow to the small dovish wing of the Labour Party, which, since the recent meeting between Mr Shimon Peres, the Prime Minister, and King Hassan of Morocco, has been trying to launch an internal debate aimed at recognizing the PLO in peace negotiations.

# González rejects talking to Eta

From Richard Wigg, Madrid

Spain's Socialist Government, pleased with receiving the degree of anti-terrorist collaboration from the French Government that it never obtained from the French Socialists, has decided to respond with equal firmness to calls for negotiations with Eta, the Basque terrorist organization around the negotiating table.

"There will be no negotiations, no Spanish government will negotiate with a band of terrorists," Señor Felipe González, the Prime Minister, declared after receiving M Robert Pandraud, France's Minister for Security, who is on a visit here. Their talks lasted 30 minutes.

The visit was yesterday being hailed here as marking a new high point in anti-terrorist co-operation between the two countries and Señor González's remarks were praised unanimously by the right-wing press.

In Madrid's view, M Chirac's Government is showing determination where previous French governments wavered, even though a framework for depriving Eta of a sanctuary in south-west France from which to prepare attacks on Spanish targets had existed for the past two years.

Meanwhile, Spanish security sources yesterday expressed doubt about whether the threatening letters received by the British, West German and Japanese embassies here really were from Eta.

They base their reservations on the expressions used, such as the reference to "Japanese economic penetration in Spain" in the letter to the Japanese Embassy. Eta is always careful not to use the word "Spain", experts said.

No Basque newspapers, which habitually receive calls from Eta after attacks assuming responsibility, had by yesterday been contacted by the underground organization.

Señor González's satisfaction with France was underlined when he also used his meeting with M Pandraud as the basis for giving Spaniards a solemn guarantee that the

# Drug use falls in US forces

Washington (Reuters) - Drug abuse among US military personnel has dropped sharply since 1980, but alcohol consumption remains a serious problem, the Defence Department said yesterday.

A Department survey showed that 8.9 per cent of the 2.1 million military personnel used marijuana and other drugs last year, down from 27 per cent in 1980.

The survey showed that the Marines had made the most progress in cutting regular use of drugs (37 per cent in 1980 to 9.9 per cent in 1985), but remained the heaviest drinkers, followed by the Army, Navy and Air Force.

The report, based on questionnaires answered by 17,328 enlisted troops and officers, suggested that even though alcohol use was slightly down on 1980 figures it was still pervasive in the forces.

The report said 87 per cent of military personnel drank occasionally, two-thirds were moderate to heavy drinkers, and 12 per cent were heavy drinkers.

While average alcohol consumption had fallen from 1.5 to 1.2 oz a day between 1980 and 1985, the average Marine drank 1.5 oz a day last year compared to 1.9 oz in 1980.

"Alcohol continues to be a very significant problem," said Mr William Mayer, the assistant Defence Secretary. "In the long run, alcohol is the bigger problem. But the more deadly one at this time is drugs."

Mr Mayer, who is in charge of health affairs for the Pentagon, said the success of the anti-drug programme was partly due to warnings about the consequences of drug use and to regular and random urine tests for drug use. More than 64,000 men and women had been dismissed from the forces in the past three years for drug use.

The report concluded: "Results suggest that alcohol use is by far the most serious substance use problem, although the use of drugs presents important discipline problems for the military."

# Barco takes over in Bogotá

From Geoffrey Matthews, Bogotá

Señor Virgilio Barco Vargas, a 65-year-old technocrat, will be sworn in as Colombia's President today, amid a national mood which can only be described as quiet, somewhat puzzled expectancy, mixed with trepidation over escalating violence fuelled by guerrillas and cocaine barons.

As President-elect since his landslide electoral victory ten weeks ago, Señor Barco has been keeping a low profile and saying surprisingly little, except to reiterate his one major campaign promise, that his Government's first priority would be to tackle unemployment, officially standing at 15 per cent but in reality much higher.

One important question mark still hangs over the complexion of his Government and whether it will continue the tradition of including members of the opposition.

That tradition dates from 1958, when civilian rule was restored after a brief military intervention to end a decade-long civil war in which as many as 300,000 were killed.

Under a pact called the National Front, designed to cool sectarian hatreds, the Liberal and Conservative parties alternated in the presidency for the next 16 years. Even after normal elections were resumed, in 1974, the

National Front has continued on an unofficial basis. But Señor Barco argues persuasively that in a genuine democracy the triumphant party has a mandate to govern, while the defeated party has "a sacred duty to mount a constructive opposition".

The Conservatives seem inclined to agree, in the belief that it is smarter politics to stay out and let the Liberals, traditionally Colombia's majority party, take full responsibility for the incoming administration. Two successive Liberal governments between 1974 and 1982 were badly tainted by widespread corruption, and there are mounting fears that the same will happen this time.

Although Señor Barco's own reputation for honesty is unblemished, there is alarm over political deals he was forced to make with certain notorious party hacks in order to ensure that the powerful Liberal party machine would prop him to the presidency.

A cold, humourless man, reported to have an explosive temper in private, Señor Barco's personality contrasts sharply with the man he succeeds today, Señor Belisario Betancur, an independent Conservative, whose human touch was always in evidence.

As he bows out, Señor Betancur's is increasingly being regarded as the most bold and imaginative of recent administrations. He attempted to forge peace with the guerrilla organizations, steered Colombia into the non-aligned group and championed the Contadora group's peace initiatives in Central America.

Señor Barco seems set to concentrate much more on domestic affairs, where, say his admirers, his proven ability as an administrator will come to the fore.

An economist and engineer, who has served as ambassador in both London and Washington, and as a director of the World Bank, he has a reputation as a workaholic with an obsession for efficiency. That, say many independent observers, is just the kind of executive leadership the country needs at a time when the more healthy in Latin America, is improving.

Today's inauguration is to be attended by the US Secretary of State, Mr George Shultz, who will no doubt be keen to discuss with him Colombia's continuing campaign against the drug trade.

# Delhi accepts British drug agents

Delhi (AP) - India has approved in principle the posting of British narcotics officers here, a Foreign Ministry spokesman told Parliament.

But Mr K R Narayanan, the Minister of State for External Affairs, did not dispel doubts about political troubles with the drug programme, stalled because of strained relations between India and Britain.

Indian and British sources had reported that British drug enforcement agents would be posted in India by the end of last May.

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# Doctors held in Bangladesh demonstration

More than 20 junior doctors were arrested, and at least 35 others wounded, as police fired tear gas shells and used truncheons to disperse a demonstration in central Dhaka by about 300 newly-qualified medical graduates demanding government jobs (Ahmed Fazi writes).

The clashes marked the end of a week-long agitation by more than 1,200 unemployed doctors. The health ministry announced last week that it would take on 500 doctors,

# Superpower rivalry in South Pacific

From Richard Long, Suva, Fiji

The price of Pacific fish and the superpower rivalry involved in a big issue facing leaders of the South Pacific Forum when they begin their annual four days of talks in Suva tomorrow.

The forum comprises the 13 independent states of the South Pacific, ranging in size from Australia to tiny Pacific atoll nations such as Tuvalu, with an area of 10 square miles and a population of 9,000.

The fishing rights problem looms over the meeting, casting the Soviet Union in the role of the good guy offering lucrative fishing deals to impoverished island nations which for years have seen their fish being taken for nothing by United States tuna men.

In spite of nine rounds of talks between the Forum Fishing Agency and American officials there is still no agreement. The buccaneer-like members of the American Tuna-men's Association have bided their time, but argue that they do not have to pay royalties for migratory tuna, but argue that their catches do not warrant the royalties being offered by the Russians.

Mr David Lange, the New Zealand Prime Minister, before he left for the meeting, summed up the dilemma facing the small forum members. Although naturally pro-Western in their outlook, they were having to look favourably on

the Soviet offers as they had little alternative.

This in turn brought an unfavourable reaction from the United States and the prospect of Washington increasing its military presence in the area to counter the Soviet presence.

The prospect was for increased superpower rivalry in the South Pacific.

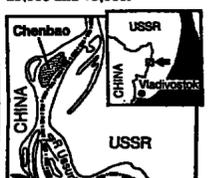
The countries of the South Pacific Forum are Australia, the Cook Islands, Fiji, Kiribati, Nauru, New Zealand, Niue, Papua New Guinea, the Solomon Islands, Tonga, Tuvalu, Vanuatu and Western Samoa.

the South Pacific, Mr Lange said. "I judge that to be not in New Zealand's interest and not in the Pacific's interest."

He acknowledged that Washington, aware of the consequences, had "moved heaven and earth" to find a solution, without success. The tuna men said they could not match the Russian payments, and Washington took the view that it could not subsidize commercial interests.

The irony was that Washington would, in the end, pay a great deal more to be militarily prepared in the region.

Last August the tiny state of Kiribati, formerly the British-administered Gilbert Islands, signed a \$10.2 million fishing deal with Moscow. Vanuatu is



Chenbao USSR USSR

MOSCOW: The Soviet Union is ready to consider China's position on a dispute over the demarcation of their border along the Amur and Ussuri rivers, a deputy foreign minister said yesterday (Reuters reports).

Mr Mikhail Kapitsa said Moscow was prepared to recognize that the border passed along the main channel of the river rather than on the Chinese side.

Mr Kapitsa, an Asian specialist, was expanding on the Vladivostok speech, in which Mr Gorbachov held out the prospect of an agreement on the river frontier.

Referring to treaties signed between China and Tsarist Russia, he said: "What this means is that a number of islands which under the treaties were considered part of Russian territory would be beyond the mainstream and part of China."

# Pakistan court upholds Army regime's laws

From Hasan Akhtar, Islamabad

A full bench of the Sindh High Court has upheld the validity of all laws promulgated in Pakistan by martial law authorities during an 8½-year period until December 30 last year.

The bench, headed by Chief Justice Nasimuddin, rejected the petition of a former airport security officer, who had sought the court's intervention against the termination of his employment in August 1981, under martial law regulation 52.

The High Court's decision was considered vital, since it debars people affected by martial law from seeking legal redress.

# Delhi accepts British drug agents

Delhi (AP) - India has approved in principle the posting of British narcotics officers here, a Foreign Ministry spokesman told Parliament.

But Mr K R Narayanan, the Minister of State for External Affairs, did not dispel doubts about political troubles with the drug programme, stalled because of strained relations between India and Britain.

Indian and British sources had reported that British drug enforcement agents would be posted in India by the end of last May.

India complains that Britain is not taking a hard line against Sikh extremists and extraditing Sikhs who are demanding a separate Sikh nation in the north Indian state of Punjab. Some British newspapers have suggested that India was trying to put pressure on Britain to crack down on the Sikhs by holding off on the placement of British narcotics officers.

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# Papering under the Tory cracks

## THE TIMES PROFILE

CONSERVATIVE CENTRAL OFFICE

Conservative Central Office, the London HQ of the Tory party machine, is used to abuse from its friends. It is always an easy scapegoat for frustrated MPs, voluntary workers, even Cabinet ministers. If things go wrong, blame the party bureaucrats, goes the cry. Words like "idle", "out-of-touch" and "spendthrift" permanently battle for space in the political air.

This week, with the stories of the rift between Mrs Thatcher and the man who currently runs Central Office, Mr Norman Tebbit, the abuse has hit an unusually high point, even for the injured inhabitants of Smith Square.

The best way to understand the Tories' elegantly fronted office in Westminster is to liken it to a lock on a canal. Around the middle of the parliamentary term, it begins to fill with people and money as the level of election readiness rises. It peaks at the campaign itself and then the process goes into reverse. The people and the money drain away until it is time for the cycle to start all over again.

With such a degree of ebb and flow it is perhaps not surprising that the party which likes to stand for solid British virtues seems often - and particularly this week - to have so volatile an HQ.

It is the largest and - for all the occasional rows over staff-cutting economies - the best-financed of the four party organizations. But it has an oddly-assorted mixture of people behind its doors. A section of its staff are long-term retainers, untouched by the feverish entrances and exits and resigned to the poor pay and frequent changes of style, management and dogma. They work side by side with a quick-change cast of short-termers of whom the most senior is the chairman himself.

Chairmen bring in their own people; there is a rapid turnover of younger researchers who may stop only long enough to get their footing on the political ladder; election build-ups bring in yet more specialists on temporary secondment. The inside of the building reflects this turnover: it is a warren of small, poky rooms divided by often very temporary partitions.

High policy coexists with humdrum doorstep politics. The chairman at Central Office may be one of a Prime Minister's closest political confidants; his colleagues

may be arbitrating disputes in far-flung constituencies about coffee-morning accounting. On the same day a watchful (but not overdominating) eye has to range over 650 parliamentary constituencies which have to be brought to the election start line with a presentable candidate, and a minister may have to be briefed for *Question Time* in the midst of a crisis like Westland.

For three weeks every five years, party headquarters has the world at its feet: its media hammer on the door while Cabinet ministers listen humbly to explanations of target voters and market segmentation. The moment it has helped put the leader in Downing Street, its power and influence begins to evaporate.

Designing an election-winning strategy is always harder when a party is in government: much policy-making will be done in Whitehall, much presentation is out of Central Office hands. There is the old Catch-22 facing incumbents campaigning for another term: presenting a new plan to the electorate is liable to provoke questions about why the Government hasn't thought about it or done it before.

At the moment, the Conservatives are feeling the force of this over both education and crime rates. Public dissatisfaction has generally helped the Conservatives on these issues in the past but that is now offset by scepticism about the government's ability to make an impact after failing to do so after seven years in office.

Worse than this are the interconnected problems which lie behind the recent rash of stories suggesting that Norman Tebbit's relations with Downing Street had deteriorated to the point where he might be about to resign. At the heart of this is unmistakable evidence that Mrs Thatcher does not share her party chairman's view of the strategy which the party needs now.

These snippets of information about secret meetings at Chequers to consider new research findings have made already uncomfortable Tory MPs in marginal seats even more uneasy. The huge parliamentary majority delivered in 1983 by the collapse of the Labour vote brought in dozens of pleasantly surprised new MPs who - short of a very dramatic turnaround



Mrs Thatcher's image makers past and present (clockwise from bottom left): Norman Tebbit, present party chairman; Cecil Parkinson, party chairman at the 1983 election; Lord McAlpine, party treasurer; Sir Gordon Reece, communications adviser in the 1979 and 1983 campaigns; Michael Dobbs (left), deputy chairman of Saatchi and Saatchi on secondment as Tebbit's chief of staff, with Harvey Thomas (right), yesterday announced as director of promotions and presentation; and Jeffrey Archer, deputy chairman

- will not be in the next parliament. They have little else to do except ponder the nuances of culpability for the Westland and British Leyland debacles.

The conclusions drawn by many of them are similar to those drawn inside the circle of non-Central Office advisers around the Prime Minister.

Tebbit's electoral analysis, and that of his key lieutenants, is firmly rooted in making sure that the party is not distracted by the threat

from the Alliance. Those who disagree with this, including the MPs directly challenged by the Alliance and not by Labour, are worried by the unreflectively traditional extremism-bashing aimed at Labour.

Occasionally this battle pops up in the coded utterances of ministers; Douglas Hurd, in the wake of Westland, said pointedly that a third term would not be won by "scragging our opponents". "The problem", one dissenter said, "is

that our guns are simply pointing in the wrong direction". Tebbit is confronted by a genuinely new problem. Every wheel and cog in the Conservative and Labour party machines has been designed and maintained for years on the assumption of a two-party fight. The slick 1983 campaign masterminded by Cecil Parkinson hit a tempting Labour Party target where it hurt most and sidelined the Alliance. Now the scene has changed. The

Alliance has steadily enlarged its hold on local councils; its opinion poll rating refuses to go below 20 per cent; talk of coalition and hung parliaments is incessant.

Central Office projects a clear outlook on three-party politics which amounts to the view that it is a temporary phenomenon. This philosophy defines Labour as the "main threat" - in the words of one key planner - while acknowledging that many Conservative voters were in fact defecting to the Alliance. But he added that this was a short-term tactical problem.

After the council elections last year, Central Office encouraged its council and parliamentary candidates to apply to London for help in countering the Alliance. The burst of energy quickly fizzled out and has reappeared only recently. Virtually its only tangible effect on the ground has been to divide the regular "know-your-enemy" briefing into separate Labour and Alliance newsletters.

Central Office is poised to unveil several new campaigning weapons which have been in preparation for most of this year. They will look and sound impressive - a massive direct mail campaign, upgraded computers, greater regionalization of campaigning, new membership benefits - but the message which these are designed to convey remains fuzzy.

The Central Office defence against the charges that its stance is out of date and too static relies on the counter-charge that the rest of the party leadership cannot deliver a clear enough line for the headquarters machine to go out and sell. The counter-attack will be carried on to the party conference at which many of the enhanced campaigning techniques will be unveiled in full.

Norman Tebbit suffers two disadvantages. First, with the arrival of Cecil Parkinson to succeed Lord Thorneycroft as chairman, the job suddenly became massively visible. The Falklands war gave him a ready platform. Tebbit is undiplomatic with the media, mistrustful of it, and was not born with looks which come across as friendly and reassuring on television.

Second, his intellectual appetites are for policy and not presentation. He regards himself as one of the last guardians of Thatcherite radicalism in a Cabinet which is tending to forget how it all began. Some of the criticisms of the complacency of the current Saatchi & Saatchi plans for the run-up to the election simply reflect the fact that Tebbit finds selling a good deal less congenial than designing.

George Brock

## Trident and the taxman

### A growing number of people opposed to nuclear arms are withholding the taxes that fund them

Every evening, Edward Stanton waits for a visit from the bailiffs. They have been once this month already and taken away his electric typewriter. He doesn't believe that it can possibly fetch quite enough when they auction it, so they are bound to be back for more.

Stanton is a contract gardener in Cumbria and owes the Inland Revenue precisely £250, the sum he has calculated that the average British taxpayer contributes annually towards Trident.

It's not that he cannot pay the money he owes: he has simply decided not to. He says that the weapons of genocide are illegal, and believes there should be an alternative tax fund for those who oppose nuclear warfare.

Stanton has been pursuing his case through the English courts for three and a half years. He has quoted the Bishop of Lincoln's refusal to pay a levy towards Richard the Lionheart's was in



Paying for peace: Edward Stanton awaits the bailiffs

France, and a 1917 High Court ruling that, where two statutes are in conflict, the one which follows Christian law prevails. But no judges have been prepared to take him seriously.

Stanton is not alone. Arthur Windsor, a retired librarian from Gloucester, spent three weeks in prison this spring for refusing to pay £109.05 to the Inland Revenue. He had sent them a cheque for the money he owed, but had made it out to the Overseas Development Administration. They sent it back to him.

As a formal lobby, the Peace Tax Campaign took shape in the late 1970s when Stanley Keeble, a Cornish farmer whose furniture had already twice been distrainted, joined forces with the Society of Friends and the 1970s pacifist organization, the Peace Pledge Union, and wrote a letter to *The Guardian* with their views. A thousand letters of support came back to them; by mid-1981, some 3,000 members were on their mailing list.

Since then the campaign has been advancing slowly but deliberately: an amendment has gone before Parliament, and there have been several 10-minute rule hearings. None has succeeded, but the pressure is growing.

There are said to be some 300 to 400 families in Britain waiting for the bailiffs. Some are retired people, others are librarians, school-teachers and farmers. The sums involved are not all small: Roger Franklin, a writer who lives near Bath, owes £4,000.

Not one of them really believes that their movement is about to sweep the country. It is a far more private form of protest. The principle, as they see it, is one of morality. The conscientious objectors of two world wars were the right to be exempted from supporting the fighting. "Why," asks Keeble, "should we now be forced to pay for others to kill?"

Caroline Moorehead

## Bridge for the Baltic

A £1,000m project to build a bridge and tunnel linking Sweden and Denmark across the 10 miles of the Baltic Straits could move a stage nearer completion next month when the two governments meet to discuss it. But the project, formulated two years ago by a consortium of businessmen to bring the Nordic countries closer to the heart of modern Europe, will face a rough ride from conservationists, particularly those in the countries which it is most designed to help.

The Baltic scheme is just a small part of a colossal engineering plan that would take 20 years to complete and would cost scores of billions of pounds. Its detractors claim it would choke the life out of Europe with a network of motorways, tunnels and bridges.

The industrialists who are pressing the case for the Baltic Straits tunnel and bridge, dubbed Scanlink, include multinational groups like Siemens and Thyssen, and leave as their chairman Pehr G. Gyllenhamner, the flamboyant head of Volvo.

In a 43-page report, "Missing Links", the group argues that "on a continental scale, deficiencies in Europe's ground transport system constitute an effective barrier to European economic and social progress". Their remedy is to fill in the gaps with an overall scheme which takes in the Channel road/rail project; Scanlink; a road and rail network south from Oslo which would reduce the travelling time to the centre of Europe by up to 25 hours; and a high-speed European train network.

This would mean a series of new tunnels through the Alps; a huge motorway between the West German city of Lübeck and the Norwegian capital via Gothenburg and Copenhagen; and a cat's cradle of bridges intended ultimately to eliminate the need for ferries across the Fehmarn Belt, Great Belt and Öresund.

### Plans to link Sweden and Denmark are just part of a huge scheme to transform European travel



heart of Europe's most pressing economic and employment problems".

But they have failed to convince the conservationists that the few environmental problems they foresee will be more than compensated for by the number of jobs created.

The reaction of European conservationists has been predictable. A seminar on the Missing Link proposals was organized last August by Scandinavian environmental groups and an "anti-link action campaign" was launched. "It requires no feat of the imagination to grasp the effects on the environment of such a monstrous expansion of road traffic", wrote one of the protesters in *Acid News*, the Swedish campaigning magazine.

The enormously increased emissions of nitrogen oxides and hydrocarbons would sound the death knell for the forests. Fitting catalytic converters would, in such circumstances, be like trying to bale a sinking boat with a teaspoon.

would become progressively harder to stop. The industrialists note: "The key to Scanlink initially is to build the sea crossings. Once this is achieved, Scanlink will in a sense be operational. The build-up of traffic caused by the completion of the fixed links, however, would create the momentum needed for the upgrading of related road and rail systems."

They see Scanlink as "the crucial northern leg of a transcontinental road and rail corridor connecting Scandinavia via with the motorway and rail networks of central Europe". The philosophy behind this is straightforward. The Nordic countries rely for their prosperity upon trade with their southern neighbours.

As transport links, especially roads, between other European countries have improved, the Nordic states have slipped into a position of disadvantage.

Travel time by road between Oslo and Hamburg, a journey of about 550 miles, is about 20 hours. The journey from Rotterdam to southern France, roughly the same distance, can be made in half the time.

Tony Samstag

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### CONCISE CROSSWORD No 1022

ACROSS: 8 Afterbirth tube (9,4) 9 Metal rock (3) 10 S Argentine, Chile (9) 11 Puffer (5) 12 Wretched (7) 13 Bullfighter (7) 15 Decree (5) 16 Rootless (9) 24 Silent (3) 25 Chorus (2,6,5)

DOWN: 1 Sever (3,3) 2 Rappel (6) 3 Cardless (8) 4 Put end to (6) 5 Cinder (4) 6 Rebound (6) 7 Publicly responsive public (6) 12 Commercial media body (1,1,1) 14 Debar (8) 15 Animal pouch (3) 16 Chic (6) 17 Prosper (6) 18 Amcord (6) 20 Not liable (6) 21 Meddle (6) 23 Love excessively (4)

SOLUTION TO No 1021: ACROSS: 1 Back up 4 Middle 7 Land 8 Negative 9 Advocate 13 City 16 Nitroglycerin 17 Bet 19 Embolden 24 Wisacre 25 Mail 26 Coast DOWN: 1 Bald 2 Coup d'état 3 Panic 4 Might 5 Duty 6 Lower 10 Ozone 11 Ad lib 12 Exced 13 Curricule 14 Yank 15 Snub 18 Edie 20 Mucus 21 Odeum 22 Mess 23 Clap

# THE TIMES ATLAS OF THE WORLD

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TIMES BOOKS

BOOKS

Rotten boroughs and orang-utans

Robert Blake appraises a mammoth work of scholarship about the men who came to make our cradle of democracy

This is the sixth section to be published since the History of Parliament Trust was set up in 1951, and the fourth to appear under the general editorship of Mr P.W. Hasler. There are five to come. When they are completed there will be a continuous history from 1386 to 1832 containing histories of every constituency and biographies of every member, together with an introductory volume surveying each period. It is a mammoth task, and will only be possible if contributions from private donors can be added to the Treasury grant, as has been done in this case, notably by the Wolfson Foundation. These volumes like the previous sections have been edited with meticulous scholarship, and have been admirably produced by the publishers. They constitute an essential tool for any historian of those years.

Lord John Russell. For most of the period England was at war. Hence the remarkably large number of army and navy officers who had parliamentary seats. The period saw one major constitutional change - a by-product of war. This was the Act of Union with Ireland which added another hundred to the 558 Members of England, Wales, and Scotland. Carried without the promised corollary of Catholic Emancipation, it was to be a potent source of future trouble. It was widely expected that the Irish contingent would strengthen the Government, and this seems to have been true. In 1801 they were categorized in Dublin Castle as "government 55 or 56; opposition 16; on sale 17; inactive five; no comment six."

The diversity of qualifications and numbers in the pre-reform constituencies was remarkable. The counties were, in fact, reasonably uniform, the vote lying with the "forty shilling freeholder". But the boroughs, through the accidents of history and the accretions of time, displayed an amazing variety of franchises - householder, freeman, corporation, scot and lot, burgage, freeholder. The number of electors ranged from 12,000 in Westminster which, along with Yorkshire, was the most "democratic" constituency in England.

down to eleven in the famous Old Sarum in Wiltshire, and seven in the less well known Ganton in Surrey, which repeatedly changed hands for vast sums of money. Peacock's parody in Melincourt, where the speechless Sir Oran Haut-ton Bart - an orang-utan dressed as a man - is elected for the borough of Onevote and "virtually represents" the numerous population of the neighbouring borough of Novote, was not far wide of the mark.

The rationale for such an odd (to modern eyes) electoral system was that MPs represented "communities" rather than numerical majorities. On that theory the total numerical vote as between political parties in the country is irrelevant. The concept still lingers on in the first-past-the-post system, and is one of many barriers to the logic of proportional representation. By 1820



Cultures clashing in the jungle war

FICTION

Stuart Evans

SOLDIERS IN HIDING

by Richard Wiley Chatto & Windus, £9.95

SHALLOWS

By Tim Winton Widenfeld & Nicolson, £9.95

JUDITH

By Nicholas Mosley Secker & Warburg, £11.95

Teddy Maki and Jimmy Yamamoto are Japanese-American jazz musicians who find themselves in Tokyo as surprised as everyone else by the raid on Pearl Harbour. They are conscripted into the Japanese army along with their manager, Ike, whose family have come to know. Both are attracted to his sister, Kazuko. She marries Yamamoto. Still resolutely American in sentiment, they are drafted to the Philippines, where Maki escapes, somewhat ignominiously, from a jungle ambush in which Ike and others are presumed killed. Returning to camp he finds Yamamoto in grave trouble after showing sympathy to an American prisoner under punishment for refusing to respond humbly to captivity. Major Nakamura orders Yamamoto to shoot the American. He refuses and is himself killed by the officer. Maki is given the same order. He obeys.

Soon after he is discharged without explanation, Kazuko is pregnant; nevertheless they make love (for once the phrase is accurate) and it is agreed that Yamamoto's child shall be brought up as Maki's. After a period of disorientation and disillusion, the shared sufferings of war and the influence of Kazuko's family enable Maki to adjust, however cynically, to Japanese life. Soldiers in Hiding is a well-constructed, beautifully composed first novel in which the author's knowledge of the two cultures at war in Teddy Maki makes for fascinating conflict full of subtleties. There is much irony, none of it laboured; the characters live on the page; the descriptions are vivid. Most of all, the book is remarkable for its compassion.

Revolt without a bottom

Brian Martin

LAND OF LOST CONTENT The Ludite Revolt, 1812

By Robert Reid Heinemann, £15

Nothing could be more calculated to spark off a correspondence to *The Times* than the accusation that someone's scholarship is suspect. Robert Reid states that E.P. Thompson has described Frank Peel's *The Rising of the Ludites, 1838* as "generally accurate, even in detail". Reid ripostes, "Alas, wherever I have been able to check Peel in detail, he has found he is generally inaccurate."

Reid's *Land of Lost Content* tells the dramatic story of the rise and suppression of Ludism in the West Riding valleys of the rivers Calder, Calne and Spenn. Depressed by the huge recession of 1811, the woollen-cloth workers of Yorkshire rose up against the mill-owners who were introducing newly invented machines into their factories - the spinning jenny, the cropping machine, the steam loom, the stocking machine. The inventors found in the valleys that lie in the circle of Huddersfield, Halifax, Bradford, Leeds and Wakefield, the power sources, "the water and the coal to drive some of the most productive of their new machines."

set in Sir Thomas Maitland's hinder disk". Yet Maitland's analysis of Ludism was acute; there was "no solid bottom" to the movement, and it was built on "nothing more than hope". He defeated his opponents by military might, in the same way that Soviet troops put down Czech workers in 1968: 35,000 men were mobilized for the North. His lieutenant, Francis Raynes, formed commands which terrorized local communities. John Lloyd, a solicitor, became a law enforcement officer, interrogating, and torturing information from, his victims. A united, frightened establishment crushed the workers' revolt with every means, legal and illegal available.

As Reid points out in a number of extraordinary parallels, the 1812 crisis contained pertinent moral and political lessons for our times of which less his final chapters as compelling to read as his narrative accounts of Ludite action, military repression, and judicial junketing. They show that the work-forces of British coal, steel, ship-building, and newsprint industries have failed to adjust to new technologies: "the arrow of time moves in one direction only". Reid agrees that legislation or violence might delay the advance of technology but they cannot prevent it. Nor can any industry afford to rest on its laurels. Today's computer technology is destined to become as outmoded as clothing shears. So, watch out! And watch your television. Reid's *Marie Curie* became a television series. *Land of Lost Content* is sure to follow.

Misses as good as males

Peter Jones

WOMEN IN GREEK MYTH

By Mary R. Lefkowitz Duckworth, £12.95

A well-known book on ancient Greek law has a single entry in the index under "Women": it is "disabilities". But it is notoriously difficult to draw conclusions from legal disadvantages about the *de facto* life and aspirations of the disadvantaged group. Classical Greek literature is written entirely by males. But a Greek tragedy by Aspidia has told us as much about women's life in classical Athens as Aphra Behn's comedies do about women's life in Restoration England. Marriage contracts, wills and gravestones, help little. What is the tone of a gravestone raised to a wife in honour of her "truthfulness and chastity" - surprise? Self-congratulation? Relief? Or genuine gratitude?

She contends that Greek males should be regarded as "pioneers in recognizing and describing with sympathy both the life and the central importance to their society of women", and that what makes Greek women "appealing and dangerous is not their beauty or sexuality but their intelligence". One can almost hear the feather-dusters being primed. But shoals of person-eating scholars, basking so peacefully (as everyone thinks) in the warmth of the long vacation, may also sniff blood. First, the book is an amalgam of four previously published essays and three new ones. With so many self-contained chapters, the book is left without a sense of a developing argument, and becomes in places unacceptably repetitious. Yet readers may judge the disadvantage outweighed by the fact that each chapter makes easy individual reading, and often embraces a wider range of reference than that suggested by the title.

Tight plots and corking sequels

CRIME

Marcel Berlins

● *The Lolita Man*, by Bill James (*Constable, £8.95*) Second novels often disappoint, but James has written a corker of a follow-up to last year's excellent debut. A serial rapist-murderer of teenage girls is at large, homing in on Chief Superintendent Harpur's friend's daughter. Harpur's own illicit love affair with a colleague's wife intrudes, and internal police rivalries don't help. Excellent characterizations, convincing police work, continuously taut.

● *A Single Death*, by Eric Wright (*Collins £8.95*) As favour to ex-wife, Toronto cop Charlie Salter investigates death of social worker looking for a mate through the small ads. Satisfyingly straightforward detection coupled with poignant insights into the lives of the lonely.

● *Only The Dead Know Brooklyn*, by Thomas Boyle (*Hodder & Stoughton, £9.95*) Good local atmosphere and a well-crafted plot encompassing the disappearance of an eccentric prof, a psychopathic killer, a cell of revolutionaries, and a believable cop. Sound psychology, strong action.

The one book to cut through the current confusion over sanctions... The EPG's bestselling report MISSION TO SOUTH AFRICA THE COMMONWEALTH REPORT

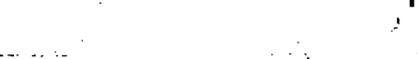
PAST CARING ROBERT GODDARD A remarkable and compelling first novel of the mystery, resurrection and disappearance of a Cabinet minister.

PAMELA STREET PORTRAIT OF ROSE A powerful and haunting story of a young girl's search for her portrait - and her identity.

PETER MACDONALD DEAD END The post-war British army is authentically and cleverly portrayed in this disturbing novel.

PC DOCHERTY THE LORD COUNT DRACULYA The story of Dracula's rise to power and the truth behind the terrifying vampire legends.

We liked it so much that we bought you one! The Times Literary Supplement is the world's pre-eminent literary weekly. It reviews over two and a half thousand books a year of which The New Oxford Companion to English Literature (worth £17.50) edited by Margaret Drabble is one.



THE TIMES DIARY

Summit rematch

Hardly has the dust settled after the Commonwealth mini-summit than another Thatcher-Commonwealth clash looms...

Deadline

An intriguing tale of possible American-Israeli complicity reaches me from Cairo...

Aerial attack

Mind you, things are not always cosy between VOA and the Israelis. There, local ecologists are furious over plans to build a transmitter in the Arava Valley...



Barry Fantoni. 'No problem - Angus will simply organize a night shoot'

It's a date

A fine piece of one-upmanship from Burke's Peerage. Its latest press release announces that the publicity office will be closed from the birthday of His Imperial Majesty Napoleon I...

Elevating

Inspired by Prince Andrew's elevation to Duke of York, a correspondent writes to the Birmingham Mail: 'Wouldn't it be a very pleasant boost for our great city of Birmingham if Prince Edward could be made something like the Duke of Birmingham at some appropriate date...'

Fruit trader Anthony Eliakis spotted this poster for Greek peaches and nectarines at Covent Garden. A divine delight, I think you'll agree.

VENUS SEASON PROGRAMME: Peaches & Nectarines - Grow in ideal climate conditions. Mature harvested, with ice-water pre-cooled, shock by hydro-cooling. Simultaneously, radically washed-up. Sorted out by specialists, packed up and quickest delivered... a divine delight. PHS

Reagan's space-weapons shift

by Lord Chalfont

The Pentagon's funds for the "Star Wars" research programme, which have been the subject of heated congressional debate in the United States, have just been approved by the narrowest of margins...

American conservative critics argued strongly in the past week that this threatened delay would sink the prospects for funding since Congress would never vote money for a programme with such doubtful prospects.

If it were true that all he had done was to offer a delay of seven and a half years in the deployment of strategic defences, it would be something like offering not to divulge the secret of eternal life before next Christmas.

space-based systems much before the beginning of the next century.

Reagan's purpose should, however, be taken much more seriously. It is based upon the conception of strategic defence, not as a protective dome over the United States and the West to prevent Russian ballistic missiles getting in...

The president's answer to this charge is, in effect, to postulate a system which would also provide for a similar dome to prevent American missiles getting out...

It is important, however, to realize that the president's offer is not a new thread in the pattern of American thinking on strategic defence.

It has, therefore, always been envisaged that, at the end of the research period, there would be discussions with the Soviet Union, and America's allies, on how to manage the transition from one strategic posture to the other.

All this may, it is true, prove too difficult to negotiate with the Soviet Union. What is also important about it, however, is that it reflects a determined attempt on Reagan's part to create a psychological climate in which a meeting with Gorbachov later this year might lead to serious verifiable arms control agreements...

with Gorbachov later this year might lead to serious verifiable arms control agreements; and especially to substantial reductions in the number of offensive nuclear missiles on both sides.

Reagan and Gorbachov agreed in Geneva last November on the general principle of a 50 per cent reduction, and there have been recent signs of a willingness by the Soviet Union to follow this up with serious negotiations.

There are signs in the US of the emergence of a coherent strategic conception which might lead to agreements designed, not just to fulfil some vague idea of "arms control" for its own sake, but to move away from the posture of threatened devastation towards deep cuts in nuclear weapons stockpiles and a safer, more stable balance of power between the Soviet Union and the West.

Peter Brimelow on stock market sages who outdo Wall Street experts

Gurus with a gilt edge

America is a large country filled with a restless population convinced of the virtues of self-help, and one of the more popular means of self-help is owning shares: more than 40 million Americans - one in seven of the population - are estimated to own shares directly.

There are charlatans in the investment letter business (they are not unknown among stockbrokers) but the letters in general have been most successful precisely where orthodox opinion has been wrong.

The first real evidence of the soundness of some of the investment letters came with the advent in 1980 of the Washington-based Hulbert Financial Digest. Naive comment has focused on Hulbert's revelation that the overwhelming majority of letters do not beat the market...

More recently, younger academics have been discovering "anomalies" in the efficiency of the market. For example, there is the "small firm effect", the tendency of shares of low-capitalized companies with relatively small dollar amounts of stock outstanding to outperform the market...



iguana named Greenspan after the noted Wall Street economist, Alan Greenspan. Once, in Tucson, Arizona, he began his meeting by walking across a swimming pool on a plank concealed just below the surface, telling his audience "And now you know!"

Granville's apotheosis came in 1981, when his January 6 sell signal, telephoned to subscribers in the middle of the night, precipitated a stock market collapse.

Granville's sell signal was much cited here in early July, when the stock market performed another record nosedive following a sell signal put out by an investment letter: Robert R. Prechter's Elliott Wave Theorist.

Prechter is an accomplished musician - before getting interested in the stock market he spent years on the road with a rock group. Unlike Granville, however, Prechter is not purveying unconfined gloom: just a stumble of 10% or so, he says, and then the bull market will be ready to charge again.

Some of the investment letter writers began in the spare time and, as a result of their demonstrated prowess, are now managing large amounts of money. In the American pantheon, the ideal of a Log Cabin to White House career has been supplemented by that of Kitchen Table to Financial Institution.

Peter Brimelow is the author of The Wall Street Gurus: How You Can Profit From Investment Newsletters (Random House, New York, \$19.95).

graphic magazine. Al Frank of the Prudent Speculator was once an education professor, and before that a shell (decoy) player in a Las Vegas casino. And Martin Zweig of the Zweig Forecast taught college-level finance until a year or so ago. Their methods are various, often theoretically incompatible. But they seem to make them work.

The investment letter industry's more entertaining characters have not helped its image much. In the early 1980s, Joseph E. Granville of the Granville Market Letter achieved genuine superstar status, travelling a million miles in four years to speak at heavily publicized meetings, his regular platform guests including a chimpanzee named Dwarfman in honour of a critical financial columnist, Dan Dorfman, and an

Hazhir Teimourian on Iran's likely gains from the imminent push in the Gulf war

What the human waves can win

teenage volunteers had perished when they moved into minefields ahead of the main groupings of guards and soldiers.

More recently, it seemed that the regular army had won the ear of Ayatollah Khomeini's top men in Tehran. There was a pronounced move away from relying on force of numbers, as advocated by the guards, in favour of modern techniques of warfare, culminating in this year's offensives that captured the Fau peninsula and the border town of Mehran.

Now, however, a new factor has begun to change the strategic landscape for both sides: the delayed impact of falling oil revenues, which have financed more than 90 per cent of their imports in the past. Iran expected to earn \$12.7 billion from oil sales this year, but the figure is likely to be less than \$5.5 billion. If the war were to continue, Iran would have to choose between buying the arms and equipment it needs for

the war, and providing food for its 43 million people.

Iraq's position is slightly less precarious. Although it needs expensive weapons to hold off the Iranians, it earns more money from oil sales and has only 14 million mouths to feed. It also has large stocks of weapons held in reserve. Even so, it has had to defer payment to more than 800 foreign companies this year.

Tehran's leaders have tried to explain the oil price slump in terms of a Western conspiracy, especially by Britain, to force them to abandon the war. They have vowed to overcome Iraq before the full impact of the slashed oil revenues makes itself felt.

Ali-Akbar Hashemi Rafsanjani, the Speaker of the Islamic Majlis (parliament) - who seems to be the most powerful political figure in Iran after the retiring Ayatollah Khomeini - has said that the conflict must be ended within 12 months, and the guards commander, Mohsen Rezaei, has said that his country "will do something this year that will put into

the shade the Islamic Revolution itself".

Rezaei has also said that the human-wave tactics will be applied simultaneously along the whole 700 miles of the front. While he knows that Iraq still possesses huge stocks of weapons with which it has, in the past, mowed down lightly-armed waves of Iranian infantry, he also knows that Iran would need to break through in only one location to threaten Baghdad, or cut off the south of Iraq from its north.

Most military specialists believe that Iraq's resistance is unlikely to collapse in the face of Iran's offensive. The prospect is, therefore, for continued Iranian gains in the southern and central sectors of the front.

If such gains were sizeable, Iran could afford to sit upon them for the time being in the hope of either annexing them - and their rich oil deposits - as reparations for the war, or to use them in peace negotiations with the Arabs once the Ayatollah has gone.

Such territorial gains could make Iran a neighbour - for a number of years, at least - of the pro-Western states of Kuwait and Saudi Arabia. And, as the gains would be sufficient to fuel Iran's revolutionary fervour for a while, yet it would not be a "friendly neighbour" - a prospect which neither Kuwait nor Saudi Arabia can view with any equanimity.

Ronald Butt

A lost peace in politics

"I cannot help referring to my old opinion, which is now supported by more weight than I ever expected, and wonder that a man can be found in England who has bread that will be concerned in public business," wrote the Duke of Shrewsbury to Lord Somers in 1701.

Since politics has lately become subject to Murphy's law, and things have been going wrong in ways which it would have seemed mad to predict, it is tempting to think that such sentiments must strike a chord with at least some in high places just now.

There are signs in the US of the emergence of a coherent strategic conception which might lead to agreements designed, not just to fulfil some vague idea of "arms control" for its own sake, but to move away from the posture of threatened devastation towards deep cuts in nuclear weapons stockpiles and a safer, more stable balance of power between the Soviet Union and the West.

It is true that, at the end of the political road, city directorships may beckon some ex-ministers in their decline and fall. But directorships are not 18th-century dukedoms and in the early stages of withdrawal symptoms from the drug of politics, modest consolation prizes are all they are.

Time to think, and the lack of it, is really the heart of the distinction between the Duke of Shrewsbury's kind of politics and our own. Time is the great sacrifice on the modern altar of politics. Although political

power is real and politicians do change things, educating their departments on the great issues of the day, they also take too much pleasure for the health of politics in the illusion of power created by those innumerable decisions which are ordained by the facts and advice presented to them (facts being as manoeuvrable a commodity as advice) and which they could not possibly settle themselves.

Funnelled from place to place by their private offices and their official diaries, some acquire a perverse pride in not knowing what they will be doing this time tomorrow, what factors they will visit - but what commits them they will chair. It is apparently quite satisfying to be able to say on the *World at One*, and with the munificence of a political Paul Getty: "And that is why I have just spent £5 million on this that or the other."

Modern politics is a profession leaving little time for reflection. Busy-ness is its status symbol, and the outward and visible sign of authority is the hurried demeanour which politicians think it advisable to assume. Once all was dignity and statesmen were stately, who could imagine Gladstone or Churchill running even in Macmillan's day a certain statesmanlike dignity of movement was still in order. But now the politicians scurry out of their departments and into Number 10 (or their party headquarters and departments) at a half-run, as though anxious to make it clear through the television camera that they haven't a moment to lose and have only just been able to make it. It hardly looks very dignified, and if you come to think of it, doesn't actually convince the rest of us that they really take time enough to reflect on where they are going and what they should do. They should try a casual stroll.

To the extent that the hurry is convincing, it shows how right Mrs Thatcher is to want government to do less in hope that what it does it may do better. Time to think is the lost attribute of modern politics, perhaps an even greater loss than independence, the roots outside politics and the willingness to resign on a point of principle enjoyed by the Dukes of Shrewsbury and Omnium. Under Murphy's law, thinking-time is particularly useful.

Politicians do not take enough of it. They have to rely (the weight of their burdens demands it) too much on aides, officials and presenters to think for them. It occurs to me, as this column goes into suspension for a week or two, that they do need their holidays (perhaps even more than I do) and they should have more of them for our sakes as well as their own. Even the most successful of them are not greatly to be envied. The Duke of Shrewsbury grumbled too much. He didn't know how good he was having it.

moreover... Miles Kington

West End's best bet

The other day I went to see a West End musical. I don't normally go to musicals more than about once a decade. My parents took me to see *Salad Days* in the 1950s, which was certainly the best show ever written about a hunt for a piano. I went to see *Hair* in the 1960s, and thought it was nowhere near as good as *Salad Days*. I saw something by Sondheim in the 1970s and thought musicals were still going downhill; and last year I was taken to see *Starlight Express*, and thought musicals had reached rock bottom.

So the other day, when I went to a musical, I must have had a very special reason for going. I did: I didn't know it was a musical. It was, as far as I knew, merely a comedy called *The Gambler*, featuring Mel Smith, which had transferred from the Hampstead Theatre to the Comedy Theatre, and was about to close. Occasionally I am electrified into action by notices that something is closing, and so I sped along to the Comedy, quite unaware that *The Gambler* was a musical.

Well, whatever it is, it's wonderful. It's the story of a compulsive amateur gambler (Bob Goody), shadowed by a professional gambler (Smith), and his 24-hour progress through a race-track, the dogs, a casino and a private poker game, which takes in most of the major forms of gambling except the football pools, always difficult to dramatize.

The four men on stage play lots of parts, from barmaid to bookies, from gangsters to punters. The four musicians behind them drift in and out of the action as song-backers, incidental musicians, even actors. The scenery is mostly confined to chairs, lights and flashing roulette signs. But between them they conjure up so many different vignettes, characters and settings that the mind boggles.

Take one example: the big horse race is portrayed by the four of them standing on chairs, staring through binoculars and reacting to Smith's gradually mounting commentary. Nothing more than that, yet the race is a genuinely exciting one - for the audience, as our emotions are blatantly tinkered with by a script that knows that a

moreover... Miles Kington

Take another example: any of the big train races in *Starlight Express*, all of which I found marvellously boring. At the cost of however many millions, the theatre was revamped into a 3-D roller-skating track around which actors went pretending to be trains, accompanied by dreary music and interspersed with unappealing lyrics.

At the cost of a few bob, Mel Smith and his mates - the script is credited to three of the cast - stood on chairs and produced a far more exciting race, through theatrical means. *The Gambler*, by the way, also has good lyrics and extremely interesting, slightly jagged music by Richard Brown.

Andrew Lloyd-Webber is often quoted as saying that he wishes people wouldn't knock him for earning so much money. I think he's wrong: people knock him for not writing better music. I have nothing against him earning so much money - I just can't see how he earns it - and I wouldn't even have dreamt of mentioning it, now, if it were not that I am enraged to see such a fine musical as *The Gambler* come off at the end of this week, and *Starlight Express* go on until the next century. I gather that the Comedy is being emptied to bring in another show, so it is possible that *The Gambler* may reappear somewhere else. Personally, I'd rip out the Victoria Palace and put it on there...

Odd, really, when you think that I like trains and am not much interested in gambling. But then I remember Irving Wardle saying, when *Starlight Express* opened, that train enthusiasts would be the last people to enjoy the show. And I have never met anyone who knew much about Argentina and enjoyed *Evita*...



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

### SPRIT OF COMPETITION

This year the Department of Trade celebrates 200 years of continuous administrative life. What better way, it might be thought, for the spirit of the old Board of Trade to be magnified than for Mr Paul Channon to announce (as he did yesterday) that he wished to sustain competition in domestic electronics and telecommunications markets and so to forbid a merger between two leading suppliers.

How convenient policy would be, if government could simply invoke Gladstonian free trade virtues, utilize the Monopoly and Mergers Commission to keep the supply side competitive and keep its hands off. How clean cut that would be. But how unrealistic.

British capitalism does not work that way, not any more, and certainly not in the supply of electronics and telecommunications equipment. For "competition" (which more often than not means market regulation by monopolistic suppliers) to be made a fetish at this stage is myopic. The State cannot keep its hands off when practically all demand is in the hands of government itself, or monopolistic private purchasers such as British Telecom.

Today's Department of Trade and Industry is concerned with industrial sponsorship, the government's interest in promoting the better organization of industry for the sake of efficiency and international competitiveness. Its officials' evidence to the

Monopolies and Mergers Commission said the merger of the General Electric Company and Plessey could create "an industrial structure in which some of the important challenges facing the electronics industry in the United Kingdom might be addressed." Those challenges come from abroad; without restructuring (fostered, when necessary, by the state) key parts of domestic industry will go under.

In the commission's report, it is the dissenting Mr Colin Bailieu, who understands this. The telecommunications and defence electronics industries are international. That fact demands backing domestic winners, helping them to the size and sophistication needed to compete. Even to talk about a global market is a trifle naive: there is ITT, AT&T, the Japanese, and a few potential European competitors.

The merger of GEC and Plessey brooks no textbook principles about competition for the simple reason that the markets, national and international, in which these firms operate conform to no model. The firms already collaborate, primarily on the System X

switchboard: here the commission does want "rationalization" to take place, meaning some merger of the two firms' activities.

Elsewhere the arena of head to head competition between the firms is small, despite the attempt by the Ministry of Defence to quantify the costs of absence of competition in defence electronics tendering. The MOD - which will always have great leverage as a source of demand - lives happily with single suppliers in several areas of procurement.

Merger would not, the MOD admits, kill competitive procurement of electronic equipment. The Government is happy (for it has little choice) to purchase defence equipment from overseas; moreover the international market for defence electronics is already highly competitive.

The phrase "industrial policy" offends many because of its association with bureaucratic plans for controlling the commanding heights, and second-guessing investors' judgement about profitability. Those associations should not, however, blight the notion that government can legitimately take an interest in shaping an industrial sector and align state policies on procurement and competition accordingly.

The absence of such a policy was a recurrent theme in the Westland affair. The absence of such a policy has, apparently, allowed Mr Channon to bow to the Ministry of Defence and in forbidding this merger make an error of judgement.

### NEW VICTIMS, NEW FEARS

If a Government Minister is heard using the word "last" when speaking about the Provisional IRA, it is a reasonable assumption that he has entered the world of wishful thinking. Mr Tom King implied this week that the IRA had begun murdering civilians who supply the security forces in Northern Ireland as a final bankrupt gesture. There may - and there should - come a time when it will be accurate to talk (as the Prime Minister did at the time of the Maze hunger strike five years ago) of the IRA playing its last card. But that time has not come.

It is not defeatist but realistic to recognise that, in the short run at least, the IRA has discovered a newly effective method of hindering the security forces. The new civilian category under threat must put thousands of people under threat: however strenuous the efforts at protection of the RUC, or however effective the substitution of army labour and expertise, there will still be plenty of frightened individuals and firms.

The maintenance of an effective long-term security policy in Northern Ireland depends on the recognition

that the initiative will sometimes appear to have been won temporarily by the terrorists. Since the signing of the Anglo-Irish Agreement, the IRA has been looking for a new technique to renew in the community the fears which had slightly diminished as a result of security successes of recent years. They were in no particular hurry since they were happy to leave the government and the police with their hands full of unionist opposition for the time being. The Provisionals have been in existence for sixteen years, nothing is to be gained by underestimating their tactical resilience.

But it is also possible to exaggerate the potency of this new development in their campaign. With the interment anniversary at the end of this week, they are guaranteed amplified publicity each summer during the quiet days of August. They have lately avoided much deliberate civilian murder on the cynical calculation that it will undermine their political support in the nationalist community.

That political support currently stands at high levels. Will it survive a campaign

which explicitly threatens the lives of Catholic businessmen and workers? In particular, will that support survive when the only way the intended victims can lift threats against their lives is by losing their jobs? Those additions to the already appalling unemployment levels in the province can hardly improve. Provisional Sinn Fein's fringe.

In a long terrorist campaign against an implacable and well-rooted enemy, it is not easy for a weary public to keep hold of the centrally important fact of the conflict between terrorist and community. Terrorism, as this episode amply demonstrates, is the creation of fear. Courage, as Mark Twain remarked, is not absence of fear but mastery of it.

Fear of this kind can only be mastered by a community's defenders. To do their job, they themselves must be defused. In this case, the security forces may have to pause while they rearrange their own security arrangements, divert resources to protect those under threat or spend extra money to replace the services of frightened contractors.

### TRAVELLING MORE HOPEFULLY

Motorway service stations were conceived as oases - watering holes where drivers could refresh their camels and themselves before taking on 50 more miles of featureless landscape, distant Birmingham shimmering like a mirage under the noonday sun. That was the theory anyway.

In practice, drivers have too often found the motorways welcome relief from the service stations in between - from their queues, crowded lavatories, high prices and mediocre food. There has never very much chance of travelling hopefully.

For this the British public has had only itself to blame. For one thing the average family leaves behind it a spoor of litter which - thanks to modern science - has been rendered indestructible. Service stations at least centralised the problem which otherwise might have turned the verges of our trunk roads into alfresco restaurants and trash cans.

For another, the standards of service demanded by the populace have always been notoriously low. Even the great British breakfast and the cup of hot strong tea, with which our cuisine has been

identified, have been elusive targets for the discriminating traveller. The public reaction to inadequate standards has been not so much to complain but to turn it all into a long-running joke. This has had its effect over a number of years, to the extent that the modern Blackpool boarding house and the much-maligned British Rail sandwich might now claim to be unfairly done by. But for those who seek faster results, the reaction of British consumers has always been meekly expressed.

The latest report by Which? is welcome therefore for two reasons. In the first place it confirms that this self-appointed consumers watchdog is still prowling outside its kennel. Its survey of all 56 motorway service stations in five months this year, during which most were visited twice, was a useful exercise.

It is doubly welcome, however, because it would seem to confirm a general rise in standards since the last inspection was carried out six years ago. While criticisms remain, things in the eyes of Which? are definitely looking up.

This is important for reasons which are far from trivial. A great number of tourists

from Europe and elsewhere visit this country every year and take to the roads in their family cars. The motorways are the arteries on which they cruise from one end of Britain to the other, and the service stations are for them part of the national image. And by no means all other nations are as tolerant as this one of indifferent standards of service.

It is also important in the interests of public safety that drivers should be encouraged to stop as often as they can and that when they do, they should find suitable relaxation in pleasant and efficient surroundings. A notoriously poor service station can encourage the weary traveller to carry for a few miles more, at possible risk to himself and others on the road.

The direct blame for poor supervision of standards must be placed on the Government - which does in fact come in for some criticism in the report. But it is pressure from consumers which stirs governments into action - and competition from each other which makes service firms look to their tea urns and prime their pumps. This would seem to have worked this time anyway.

### Bleak outlook

From Mr Christopher Carrier  
Sir, The theatre in London may be "apt to hibernate in summer" (Arts page, August 4), but, surely, in *The Times* it should aestivate. Yours faithfully,

C. CARRIER,  
149 Fiedburgh Drive,  
Sutton Coldfield,  
West Midlands.  
August 4.

### Lost awakening?

From Mr Oliver Hinch  
Sir, Geoffrey Munn's article (July 26) about destruction and vandalism in our decaying cemeteries reminded me of an example of "lawn conversion" in the thirties.

Because of its deplorable state the authorities decided to convert a cemetery in Northampton to a green oasis with seats and trees. They proposed to remove the tombstones and monuments and

place the legible ones up against the surrounding walls, but to ensure the area's recognition as a consecrated ground a few of the flat tombstones would be left *in situ*. One morning a workman was seen chalking on the selected tombstones: "Not to come up". Yours etc.

OLIVER HINCH,  
27 Lingwood Gardens,  
Osterley, Middlesex.  
July 28.

### Failure to agree on sanctions

From Mr Dale Scarborough  
Sir, Your editorial (August 4) supporting Mrs Thatcher's opposition to economic sanctions against South Africa claims to present a rational analysis of the issue, yet I can find in your argument little that could properly be described as rational.

After suggesting, for example, that a "small sacrifice of minor sanctions" should be employed, as a gesture towards Commonwealth unity, you argue that the failure of such sanctions should be taken as proof that sanctions do not work. According to this logic, the inadvisability of painting your house can be deduced from the failure of an inadequate coat of paint.

You argue that the imposition of sanctions would reduce our influence with Pretoria by severing our economic ties with the State. Rational analysis would conclude from this that the British Government should be actively encouraging investment in South Africa. If mutually beneficial economic links are to be used as a political lever, it can only be through the threat of their severance.

It is a sad day when specious arguments are presented in the name of rational analysis. If this *Times's* reaction to the South African crisis is any wonder, the South African Government treats British policy with contempt.

Yours,  
DALE SCARBORO,  
10 Fairfield Walk,  
Leckhampton,  
Cheltenham, Gloucestershire.  
August 4.

From Professor Julius Gould  
Sir, At least twice in recent days Mr Malcolm Fraser has broadcast his view that the British Government should show itself on "the right side of history" by pursuing his line on the future of South Africa.

This demand is presumptuous and its assumptions are absurd. It is neither sensible nor responsible to claim that history has a "right side". Even if it had one, I suggest, without disrespect, that such momentous knowledge would not first be hastily vouchsafed on a privileged basis, to any former Commonwealth prime minister, however vocal and controversial. Yours faithfully,  
JULIUS GOULD,  
Reform Club,  
Pall Mall, SW1.  
August 1.

From Sir Richard Dobson  
Sir, This country is at a moment of crisis. Should not the Prime Minister recall Parliament and cause a free vote to be taken in the House of Commons on the matter of sanctions against South Africa? Yours faithfully,  
RICHARD DOBSON,  
16 Marchmont Road,  
Richmond, Surrey.

From Mr R. J. White  
Sir, The failure of the Commonwealth summit on South Africa is surely testament to the shoddy performance by a British Prime Minister for many decades.

### All-in schools

From Councillor Sidney Grose  
Sir, In an interesting review of comprehensive schools Anne Sofer (feature, July 28) makes several errors of fact which lead her to conclusions so dated that they offer no new stimulus to the success of a courageous experiment.

Here in Richmond upon Thames the Conservatives in 1973 enthusiastically introduced comprehensive schools and London's first tertiary college in 1977 and have given their unwavering support ever since - as, it must be said, have the Alliance party, who took control of the council in 1983. (It is fiction to write of a Conservative attempt to convert to a selective system in 1984 causing them to lose control of a council of which they had already lost control in 1983).

Where Anne Sofer's assessment of the comprehensive system is faulty is that she is obsessed with

### Market forces on market places

From Mr Harvey R. Cole  
Sir, In virtually every highly populated part of the country plans are being put forward for large so-called "regional" shopping centres. At present at least 47 are awaiting determination.

Whilst there is undoubtedly a role to be played by a limited number of such developments it is essential that they should be carefully sited so as to ensure against over-development. The planning system needs to be invoked for this purpose; the issues raised cannot be satisfactorily left to market forces alone.

In certain cases, however, - where, for example, the rules of a particular enterprise zone do not rule out retail development or where a local district council owns a site - planning permission can be forthcoming almost automatically, and with no proper evaluation of proposals.

So far from discouraging a piecemeal approach to the problem, the Government seems to be encouraging it. On occasion, as for example at Whitstable, the secretary of state has approved, on appeal, smaller superstore developments in circumstances which, it is agreed, allow scope for only one, leaving competition to determine the outcome. Move seriously still in Penzance, he recently accepted the principle that although one of three sites proposed for shopping development was clearly the best, that was not, in itself, "a relevant consideration".

All such schemes should be called in automatically by the Department of the Environment and a special inquiry, on the lines of a planning commission, should be held for each of the country's conurbations of other areas which attract these applications. Yours etc.  
HARVEY R. COLE,  
9 Clifton Road,  
Winchester, Hampshire.

From Mr R. F. Coates  
Sir, The Bishop of Birmingham (August 1) claims that the application of sanctions is the only peaceful means of persuading the South African Government. Peaceful? Sanctions are intended to hurt, to harm, to starve into submission. They have to be enforced by a naval blockade. They are one of the first acts of war. Is this Christ's teaching? Yours faithfully,  
R. F. COALES,  
Park House,  
West Rasen,  
Market Rasen, Lincolnshire.

From Mr C. M. S. Whitelaw  
Sir, I hope that the Prime Minister of India, Mr Rajiv Gandhi, is making the same effort to eliminate untouchability in India as he is making to abolish apartheid in South Africa. Yours faithfully,  
C. M. S. WHITELAW,  
1 Lansdowne Crescent,  
Edinburgh.

From Mr Raymond Franks  
Sir, Must it always be "Thatcher does this..." or "Thatcher does that...?" It seems unfair that this poor lady should be the butt of every criticism of Government policy and the recipient of most of the rotten eggs thrown by the mannerless and the undisciplined.

"This must be seen as a tribute to her splendid qualities, but tends to obscure the fact that many millions voted for the Conservative Party and its policies and not for any particular individual leader. Yours faithfully,  
RAYMOND FRANKS,  
Stables Cottage,  
Wald Manor,  
Bampton, Oxfordshire.

### Great Eastern

From Mrs H. P. Madden  
Sir, I write with reference to your letters (July 30, August 2) on the Great Eastern laying the first Atlantic cable. My great-grandfather, Sir Curtis Lamson, vice chairman of the Atlantic Telegraph Company, sent a message from the Valencia station on August 17, 1858. It commenced 2.33, ended 2.41 and read, "We got your current but can't make word out".

I have a piece of that cable, a small portion of the actual message in Morse code. Yours faithfully,  
JANE VIERE MADDEN,  
3 Old Rectory Close,  
Thorpe St Andrew,  
Norwich, Norfolk.  
August 4.

### A separate Bar

From Mrs Winifred M. Ewing  
MEP for the Highlands and Islands of Scotland (European Democratic Alliance (Scottish National Party))  
Sir, For many years I had the honour to be secretary of the Glasgow Bar Association and subsequently its president. I must contradict your Edinburgh solicitor correspondent (August 2).

There is both a considerable and informed support for a unitary legal profession in Scotland. It works well enough in the United States and in Europe. What is so special about the United Kingdom? Yours faithfully,  
WINNIE EWING,  
52 Queen's Drive, Glasgow.  
August 3.

### The Queen's role

From Dr J. F. McDowd  
Sir, Constitutional conventions, according to Dicey, were intended as "a whole system of political morality, a whole code of precepts for the guidance of public men". By their nature they represent the morality of the Constitution, but as they are unwritten they are difficult to enforce. When given a legal meaning, Dicey distinguished conventions from law and believed that conventions "are not in reality laws at all since they are not enforced by the courts".

Geoffrey Marshall (feature, July 28) obscures Dicey's legal meaning of conventions. His suggestion that they are suitable for consideration by the Judicial Committee of the Privy Council might imply enforceability by the courts. It is the nature of conventions that while they may be recognised to exist by the courts, the courts cannot enforce a convention and certainly not against the sovereignty of Parliament if enacted in statute.

His suggestion that conventions are akin to the common law when he writes that "questions of precedent and principle that define constitutional conventions are not widely different from those involved in disputed questions of common law" runs counter to

### Market forces on market places

From Mr Harvey R. Cole  
Sir, In virtually every highly populated part of the country plans are being put forward for large so-called "regional" shopping centres. At present at least 47 are awaiting determination.

Whilst there is undoubtedly a role to be played by a limited number of such developments it is essential that they should be carefully sited so as to ensure against over-development. The planning system needs to be invoked for this purpose; the issues raised cannot be satisfactorily left to market forces alone.

In certain cases, however, - where, for example, the rules of a particular enterprise zone do not rule out retail development or where a local district council owns a site - planning permission can be forthcoming almost automatically, and with no proper evaluation of proposals.

So far from discouraging a piecemeal approach to the problem, the Government seems to be encouraging it. On occasion, as for example at Whitstable, the secretary of state has approved, on appeal, smaller superstore developments in circumstances which, it is agreed, allow scope for only one, leaving competition to determine the outcome. Move seriously still in Penzance, he recently accepted the principle that although one of three sites proposed for shopping development was clearly the best, that was not, in itself, "a relevant consideration".

All such schemes should be called in automatically by the Department of the Environment and a special inquiry, on the lines of a planning commission, should be held for each of the country's conurbations of other areas which attract these applications. Yours etc.  
HARVEY R. COLE,  
9 Clifton Road,  
Winchester, Hampshire.

### National Gallery

From Mr T. H. Hughes-Davies  
Sir, We are much too serious a thing to be left to military men - or education to teachers, medicine to doctors, papers to editors, or ships to masters.

Management has reached the National Gallery, and is even eyeing the lawyers. Mr. Gould (August 5) should not expect a scholar in charge rather than in attendance. Yours sincerely,  
T. H. HUGHES-DAVIES,  
Slades Cottage, Breamore,  
Fordingbridge, Hampshire.

### Sex and the Church

From Father Peter Knott, SJ  
Sir, In his article, "Cynicism and sexual morality", August 4, Clifford Longley gives the impression that the Catholic Church believes that sex has been designed by God for one single purpose which is the reproduction of the species.

The following quote from the second Vatican Council should help to correct this view: Marriage is not merely for the procreation of children: its nature as an indissoluble compact between two people and the good of the children demand that the mutual love of the partners be properly shown, that this love should grow and mature. Even in cases where despite the intense desire of the spouses there are no children marriage still retains the character of being a whole manner and communion of life and preserves its value and indissolubility (*Gaudium et Spes*, 50).

Yours faithfully,  
PETER KNOTT,  
St Anthony's, Slough, Berkshire.

### Wrong rig

From Mr F. R. Welsh  
Sir, I hope nautical readers will not take too seriously the picture of our trimme you published on July 31. The mast and sails of the model have been rigged the wrong way round, giving the unfortunate vessel something of the appearance of the "push-me-pull-you". When ready for sea trials, which are planned for April, 1987, they will, I trust, be correctly mounted.

Boris Rankov, of St Hugh's College, Oxford, is recruiting a crew of oarsmen for the trials, and will be happy to hear from suitable volunteers. Yours faithfully,  
FRANK WELSH (Director,  
The Trimme Trust),  
Bridge House, Bridge Street,  
Bungay, Suffolk.

### Worst enemy?

From Mr Ray Ward  
Sir, I'm not surprised the Northern Ireland MPs were cross about Professor Thompson's Bills (Access to Foodshops) Bill (letter, August 1). Perhaps the professor told them of his apparent belief that Northern Ireland is part of Great Britain. Yours faithfully,  
RAY WARD,  
38 Lancaster Gate, W2.

### Degree of doubt

From Mr M. T. Phillips  
Sir, According to your correspondent (report, July 29) "British Rail has a number of crossings in the pipeline... but these will now be put on ice".

Though contrasting in degrees Celsius, this reminds one of the beleaguered football manager who, when asked last season what he intended to do about his team's plight, replied that he had several irons in the fire, but that he was keeping them close to his chest. Yours faithfully,  
M. T. PHILLIPS,  
12 The Mall, East Sheen, SW14.

### ON THIS DAY

AUGUST 7 1821

#### PIRACY AND MURDER.

(Extract of a letter, dated Stornaway, July 27.)

... Late on Monday, the 23d inst., in that blowing a hard gale from the southward, I received intimation from a Mr. Mac Iver, tacksman of the farm of Tolstoy, near the But of the Lewis, that on Sunday evening his tenants had perceived a wreck at some distance from the land, and that on going towards her they discovered the wreck to be a copper-bottomed schooner, waterlogged, and on her beam ends; that they made fast to her, in hopes of being able to bring the wreck to some place of safety, in which they would have probably and eventually succeeded, but for the gale of wind which had just then come on, and which drove the vessel that night on shore into a cove near Tolstoy-head. In the morning it was discovered by the vessel's party that her cargo consisted of hogheads of oil, beer-wax, paper, &c. which were floating about in all directions...

On my rising early the next morning (Tuesday) I met the collector of customs, who informed me that a boat's crew had been surprised the preceding evening within a few miles of Stornaway, which, from the information of a boy who had turned King's evidence, proved to have been a set of pirates, who had murdered their captain and a seaman; and having plundered the ship of a considerable quantity of specie off the east side of the Lewis, on Sunday morning last, scuttled the vessel and abandoned her, but were, from the interposition of Providence, prevented by the gale of wind from effecting their purpose of reaching the main land. The crew being immediately made prisoners, a preconviction was taken before four magistrates, and at which I attended for three days and the following narrative is a brief statement of what was elucidated from them.

The schooner *Jeon*, of about 100 tons, owned by a Jew house of the name of Louis, or Lewes, at Gibraltar, loaded there in the month of May a cargo, consisting of sweet oil, beer-wax, jars of olives, paper, &c., and 38,000 to 40,000 dollars in specie, and sailed from thence on the 19th of May; her crew consisting of the master, Peter Johnson, the mate, Peter Higgins, a British, one Italian, one French seaman, and a Maltese boy; the captain, and Paterson, seaman, were murdered on the morning of the 7th of June, then in 6th degree north lat., when piratical possession was taken of the vessel, and her papers thrown overboard. After various schemes being proposed, it was resolved to steer north for the Lewises, and afterwards to land on the east of Scotland with the specie; they first made the north of Ireland, then the island of Barra, and the boat stowed a large boat, for which they paid about 15l. The Captain, now, formerly mate, assuming the name of Rogers, and pretending to be from New York, bound to Archanal.

On last Saturday morning they sailed from thence, and steered their course to the northward, inside of the Long Island, until being in the evening abreast of Stornaway, they altered a vessel which they took to be a cutter; this immediately caused them to alter their former resolution, and induced them to determine on abandoning the schooner, and making the best of their way to the main land in the large boat. Having accordingly proceeded to the northward, they collected their specie, and shipped the same into the boat, with their other effects, and having scuttled the schooner, they finally abandoned her. They then steered for the main land, when next morning they were providentially overtaken by the gale of wind which forced them to put into the creek in which they were discovered; they at first came to a grapple, and continued some time riding by it, but at length were driven ashore, and the boat stove. This put them under the necessity of secreting the specie, and they accordingly buried the greater part of it in the sand, and the rest they concealed among the baggage, every man's share being previously divided, and sewed up in canvas bags, each taking charge of his own, trusting that they could have repaired their boat and put to sea again when the weather moderated. In this situation they were surprised by the officers of customs, when the pretended captain, under the name of Ledly, (having formerly at Barra gone under the name of Rogers), trumped up a story of shipwreck, and said that he had been mate of a ship from New York to Liverpool.

The Maltese boy, however, found an opportunity of communicating to the Surveyor of Customs the information of the atrocious act that had been committed. They were immediately made prisoners, and after a very minute investigation before the magistrates, they fully admitted the facts communicated by the boy...



THE ARTS

Television

Mystery selling

Diverse Reports (Channel 4) bowed out with a quick examination of the way that the media have managed to create an aura of mystique around crack - the crackable, potentially lethal refinement of cocaine hydrochloride which has earned handsome column-inches and air-time before it has substantially arrived on the British drug scene.

The programme argued that such coverage has inadvertently (and, perhaps, callously) had an effect similar to the Government's disastrous overstatement of the case against heroin. This was hardly borne out by the vox-pop interviews: some had heard of the drug, others had not (in other words, some read newspapers and watch television, others do not).

The main thrust consisted of inviting an advertising agency to imagine that a client had requested a campaign for the substance, and to this end a couple of rag-headed copy-writers prepared a market strategy. It would of course be monstrous to suggest that anyone involved in this report had ever put anything more interesting than snuff up his nose, but it was a ludicrous irony to see members of one of the professions supposedly associated with cocaine abuse straight-facedly discussing the target group for their putative product.

As to the moral question of Press responsibility (or lack of it) in promoting an unhealthy response through sensationalism, it scarcely behoves us to wax pious about the media when they habitually expend so much energy in the pursuit of indirect advertising, otherwise known as "hype". Perhaps the most valuable information presented here was the oblique insight into this grey area.

Black and white were the dominant colours of *Drama Along Balmoral Drive* (BBC2). Douglas Livingstone's play about the after-effects of majority rule in Zimbabwe conjured up a beleaguered outpost of Empire where the supplies of fish-paste had run out and the native white engineer had to make do with monochrome television while his new black boss enjoyed a colour set.

The play's framing device was awkward (and possibly redundant) and the implied personal tragedy never achieved lift-off, but Colin Blakely and Rowena Cooper graced their new position with some excellent lemon-chewing smiles.

Martin Cropper

Summerscope

Brathwaite/Johnson Purcell Room

The haunting cry, high up in the head, of "Strawberry", and the languid lullaby of "Summertime" from *Porgy and Bess*, were encores which understandably brought the house down in Maureen Brathwaite's recital on Tuesday night. For those who had seen her at Glyndebourne, the songs record the electricity of her stage presence in the production there. For everyone in the audience, they set the seal on the bright-eyed generosity and spontaneous warmth which had characterized her recital.

So direct and distinctive is her mode of communication, so vigorous and tireless her wide-ranging soprano, that her programme, called "I Have a Dream", could have spoken most potently for itself. Graham Johnson, however, was her accompanist. Talking as a starting-point the quirk of colonial history that caused him, as a white, to be born in Southern Africa and she, as a black, to be born in South London, he provided a Songmakers-style commentary to the entire evening, with characteristic cunning of matter and contrivance of manner.

We learnt much: about the indignities suffered by Lena Horne and Marian Anderson; about Wilhelm Gross, Weimar depravity and his "Zwölf kleine Negerlein"; and of the reforming zeal of Coleridge Taylor. But the music itself taught us still more: the simplicity of Charles Ives's arrangement of "In the Morning Give Me Jesus"; the money-spinning gaiety of Irving Berlin's "He's a Rag Picker"; and the verbal and rhythmic energy of Montsalvage's *Canciones Negras*.

This was the repertoire in which Miss Brathwaite excelled. Mihai's *Chansons de negresse* needed just more control of nuance and inflexion than her voice, at times ill-focused when constraint is imposed on her heavy vibrato, is as yet able to give.

Hilary Finch

Theatre: the Avignon Festival Massive clouds of verbosity

Forty festivals on, Avignon has grown from a modest arts week with two theatrical venues into a four-week event with 30 productions in 20 different places, a budget of £2 million and a thriving fringe of some 300 shows. But this creative cornucopia throws into high relief France's current dramatic dilemma. No one seems to be writing plays for the French theatre any more. This year's festival is dominated by adaptations of foreign works and performances whose actionless verbosity is better heard than seen.

Shakespeare's *The Tempest* opened the festival. A complacent new production directed by Alfredo Arias with Pierre Dux as Prospero and indifferently adapted into French by Jean-Louis Curtis, it is saved by the open-air magic of the Cour d'Honneur of the Palais des Papes. Roberto Platte's set cleverly re-creates a fragment of the Cour's splendid architecture and places it on a sandy island surrounded by wind-rippled water. Clotilde Mollet is a delightfully ethereal Ariel who, by a well-timed use of doubles, contrives to be in three places at once. Remarkable as much for her physical metamorphosis as for her primeval apple-like interpretation is Manila Marin as Caliban.

The main aim of Avignon is, however, to stimulate new French dramatic works and provide a lively trying ground for public-funded productions, destined for Paris and other state-aided theatres around France. *Le Malheur* indifferent and *L'Enfant* are due to go to one of the capital's quasi-free theatres. Both pieces are gleaned from the writings of Peter Handke and directed by Jeanne Champagne. *Le Malheur* is a shared monologue between mother and

son, laying bare the reasons for the former's suicide. *Enfant* is a straight monologue dissecting the transition from being just a man to becoming a father. The admirable performers do their utmost to put flesh on what are basically two excellent radio plays, but not theatre.

There is no shortage of text in the three-hour *Le Drame de la vie* premières scènes, written, directed and designed by Valère Novarina. Here, the surfeit of words is matched by incessant movement. It is to be regretted there is no apparent correlation between the two; perhaps the promised *Deuxième Scènes* will bring cohesion.

A new production of Hugo von Hofmannsthal's *Venise* survives again with more than ample verbal content. This drifts sporadically out through an unifying, realistic mist which obscures the audience, the actors, André Engel's direction and, one is told, Nicky Rieti's unforgettable set.

The new production of Schiller's *Don Carlos* is visible enough, but the nauseous green décor would greatly benefit from several shrouds of mist. The cast, headed by Marthe Keller and Gerard Desarthe, deserves praise. Michelle Marquis's direction, however, requires considerable honing before the piece opens in Paris this autumn.

Around a dozen writers were invited by the festival to create a short work around the theme Oser *Almer (Dare to Love)*. Some failed to meet the deadline, other were rejected, either by the performing company, the Théâtre Ouvert, or the chosen director, Jeanne Labrunie. Played in the Hospice Saint-Louis, one of the festival's new open-air venues, with its intimate, crumbling architectural backdrop,



The open-air magic of the Cour d'Honneur of the Palais des Papes redeeming an otherwise indifferent *Tempest*

sheltered by rustling plane trees, the five remaining pieces - given over two evenings - would make an interesting collection of short stories, or even a radio series. They are not visual theatre, however.

Despite this dearth of the real thing and an unusually aggressive French Press, there is hardly a seat to be had for any of the productions for what has come to be known as the "in". Hordes of hopefuls nightly turn up at all the venues waiting for returns. The "off" does not yet have this powerful charisma. Tolerated by the "in" when the first young companies began infiltrating the festival in the middle Sixties - playing in everything from boulangeries to back

gardens - the "off" has steadily gained ground. Since 1982 it has become legitimate, and today it has successfully shed its café theatre image to emerge as true fringe theatre, a term which is still to find its way into the French language.

Unlike the "in", where short runs are the norm - sometimes for only a handful of performances - "off" productions as often as not play through the festival. Daily, the town wades through waves of publicity hand-outs for this year's record number of shows, which like the "in" includes music, dance and cinema. Success in the "off", however, has very little to do with hand-outs; it depends on word of mouth.

Taking part in the "off" is an expensive affair: companies must pay their own way, even if the money mostly comes out of a grant. Consequently they play safe with a 50-seat venue, only to find themselves squeezing in 70 and turning away 100. Fortunately, Avignon has a higher-than-average number of 100- to 200-seat permanent theatres, who share their stages with visiting companies. Most shows last around an hour and, with good timing, a detailed street map, plenty of stamina and at least £25 a day to spend on tickets, it is possible to take in up to five events daily.

One of the most outstanding "off" productions is *La Barque*,

written and directed by Gérard Gelas and performed by his Avignon-based company *Chêne Noir*. Technically superior to many a major Paris production - water flows and fire leaps across the stage - the piece recounts the activities of an agency who, in exchange for all your worldly goods, arranges your suicide in circumstances of your choosing. The suicidal client in *La Barque* chooses a weekend on a mythical boat. Stunning surrealistic sets, Pinteresque dialogue and two finely worked performances from Nicole Aublat and Jean-Marc Avocat combine to intrigue, disturb and entertain.

Diane Hill

Promenade Concert Slow to gather momentum

English Concert/Pinnock Albert Hall/Radio 3

Handel's *Solomon*, masterpiece though it is, is a work for which contemporary sensibilities must make adjustment, as they must for any baroque oratorio. Its drama is, to say the least, both slowly paced and simple, as well as being chopped into three unrelated episodes. But that is not the point. For Handel paints his characters and situations with painstaking exactitude, so that our pleasure - and there is an infinite amount to be had - derives not from dramatic continuity but from a series of static views. The only exception is the scene depicting the dispute of the Harlots and Solomon's judgement.

Even so, Trevor Pinnock's performance, with the choir and orchestra of the English Concert and an array of singers whose voices were conspicuously on the large side for a period-style interpretation, began a mite sluggishly. The dominant emotion of Act I may be amorous, and the sequence of arias towards the end of the act is undoubtedly something to linger over to a degree, but Pinnock here went to extremes, thus rather over-exaggerating the pastoral element.

He made ample amends thereafter, however, generating the rhythmic crispness we are accustomed to in his music-making. Perhaps that initial problem may have been down to Pinnock bowing to the work's Utopian vision and allowing his singers their full say in matters of pace. Certainly individually they were able to produce the most convincing results, with the unhappy exception of Ian Caley who as Zadok sang rather messily, often under the note, and with distinct awkwardness in matters of line and tone.

That distraction should not be allowed to cloud the immense achievement of Felicity Palmer in the title role. Majestic as a king, humble as a devout and grateful servant of God, chivalrous and delicately sensual as a lover, she had the measure of every subtle emotion contained in her plentiful contributions.

The other star - present, alas, only in the third act - was Arleen Auger as the Queen of Sheba, whose aria "Will the sun forget to streak?", deliciously accompanied by gently throbbing strings with oboe and flute providing a simple but effective unison obbligato, was at once wondrously serene and noble.

Of the supporting roles, Jennifer Smith, though sometimes idiosyncratic in technique, was touching as the First Harlot, while Della Jones was aptly impetuous as the Second. Marie McLaughlin, Solomon's Queen, sang with perhaps too assertive a manner, though her Act I duet with her king was ravishing. Stephen Roberts richly turned the role of the Levite into one of real significance. There was good excellent work from the choir, too, who themselves had some miraculous material to relish, not least the magnificent closing chorus.

Stephen Pettitt

Dance The Golden Age Covent Garden

Two more of the Bolshoi Ballet's leading men have followed Irek Mukhamedov into the leading role of *The Golden Age*, and it has to be said that neither of them has even attempted most of the trick steps with which he decorates solos. Without them, it becomes more conventional, although still conceived and danced on a boldly heroic scale.

Yuri Vasyuchenko is the more experienced and the more successful. Andris Liepa, making his first attempt at the role on Tuesday, lacks nothing in daring, but Vasyuchenko conveys more of the sense of purpose in the young patriot fighting gangsterism. They both had the benefit of Alla Mikhailchenko as the slightly ambiguous heroine Rita, full of fine thoughts but apparently whole-hearted in her employment as a showgirl in a seedy club. With her extraordinarily long legs, radiant face, and flexible, slender physique, she convinces in both sides of the character.

The other leading part for a woman, the gangster's moll, looks a sure-fire hit, with Maria Bylova perhaps the most perty beguiling of its three interpreters but not a lot to choose between them. As the gangster, Vitaly Artushkin has the more impressive appearance, Alexei Lazarev the sharper, more arrogant manner, but neither gives the part quite the dominant edge I imagine was intended.

In addition to the considerable demands it makes on its leading dancers, *The Golden Age* is remarkable for the enormous cast it deploys, at least 80 or 90 performers. There is no ballet company in Britain that could put out such a cast, in quality as well as in quantity. True, some of them are not asked to do much more than swarm over or round the stage waving banners, or to strike voluptuously decadent attitudes during a tango. But among them are quite a few who exult in great forceful leaps, building a crescendo of movement up to the climactic moment when the principals burst triumphantly upon the scene.

Andrei Buravtsev and Mikhail Sharkov, as the leaders of Boris's followers, maintain a buoyant energy through innumerable entries that have them leaping, revolving and cartwheeling with a bravura that could sustain major roles but is here almost a throw-away among the crowd effects.

I must mention particularly Mikhail Tsivin, the master of ceremonies at the night-club. The role carries more than a whiff of Joel Grey's performance in *Cabaret*, but it avoids the effete quality that clings to most imitations.

My apologies for two errors caused by the hazards of telephonic communication in my notice yesterday. *Raymonda* has many solos, not mini-solos, and Gelsey Kirkland, although an older dancer than Trinidad Sevilano, is by no means an old dancer.

John Percival

Galleries Musical Instruments Crafts Council

If there is any field of art or craft which would incline one to unquestioningly to accept the old equation of beauty-equals-fitness to function, the making of musical instruments must surely be it. The show of *Musical Instruments* at the Crafts Council Galleries until August 31 consists of two interlinked parts, a display of classic musical instruments, from a wide variety of cultures, collected by the late David Munrow, and the second Crafts Council Open Exhibition of contemporary instrument-making. And there is hardly a discordant note to be found anywhere in either.

Evidently there has been a widespread revival during the last few years, not only in the making of current modern instruments but in the construction of new equivalents to until-recently obsolete instruments for the performance of early music in as nearly as possible its original forms. Some of the most exquisite new pieces here present are things like baroque viols and Renaissance lutes, frequently modelled very closely on specific surviving instruments, but none the less impressive for that.

It is pleasing, however, to see that on the whole modern instrument-makers, when left more on their own to create without guidance beyond the practical requirements of the eventual players, can come up with something just as elegant and usually much less ornate: some of the harps, for instance, achieve a very effective stripped modern look within the traditional and necessary form of the instrument.

There are also new oddities, like Kevin Renton's Instant Harp, made as we are told out of plastic, bamboo, tree-branch and fishing-line, or David Sawyer's aptly labeled "Slither", of wood and steel. These would look thoroughly at home among the more exotic pieces from the Munrow Collection, which include such mysteries (to the layman at least) as a Renaissance great bass racket (a sort of wind instrument), an alto schreyerpfaffe and a bass korbholtz, as well as instruments from Tibet, Morocco, Norway, India and many far-flung places where they make music.

Irrespective of the function, and the instruments' fitness to it, there is much here to admire as one might admire sculpture. But no doubt the discipline of fitting form to function, and the feeling of a strong tradition which one breaks with at one's peril, must all contribute to the strength and lucidity of the final effect.

John Russell Taylor

Kevin Renton with his peculiar "Instant Harp"

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Arms and the Man Regent's Park

Shaw's first comedy is a surprisingly short piece that whirls past, despite its two intervals, in little more than a couple of hours. Never again did he manage to convey wisdom so enjoyably. And in Bulgaria, of all places.

Ruritania had only just been discovered when Shaw pulled the carpet out from under the idiocies of romantic heroism with the practical good sense and clear thinking of his Captain Bluntschli. A Swiss professional soldier - only fighting for Serbia because it came first on the road from Switzerland - he knows that food means more than cartridges when a soldier is fleeing from the enemy.

This altogether admirable anti-hero, played with persuasive charm by Brian Deacon, bursts into a household where the ideas of the servants may be practical enough but those of their employers are a muddle of misty idealism and self-doubt. It is perceptive to give, quite early on, both to Raina, the girl who shelters Bluntschli, and to her magnificently absurd fiancé Sergius, their moments of uncertainty. Are they as heroic as they think they are? Can noble illusions be enough? No difficulty guessing the answers these questions get.

For an open-air production it is unhelpful that the night-time scene is placed at the start of the evening, when (weather permitting) the mackerel sky above is still white against pale blue. But at least we see Bulgarian soldiers chase their fugitive round the audience before he clambers into Raina's bedroom. Simon Higlett's sets are backed with simply worked wooden posts

and patterned rugs; while it is a pity not to have the last act set in Bulgaria's joke attempt at a library, the loss is not a great one.

David Conville's direction encourages Philip Bowen to carry the dashing Sergius almost over into burlesque. I suppose this is all right when the squawky heroics the part satirizes have long since vanished from the theatre. Learning over backwards in elegance, his constant search for objects to place one foot upon reaches its comic climax when he thrusts his foot on to the fragile seat of a cane chair. Sarah Woodward manages most of the veering moods of Raina neatly, better at suggesting genuine love than bogus adoration. But Sue Hodge's sparkly little maid substitutes pertness for the required defiance of an underdog on the way up.

Jeremy Kingston



Persuasive anti-hero, dashing burlesque: Brian Deacon (left), Philip Bowen

Theatre in London The wisdom for enjoyment

Arms and the Man Regent's Park

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Stitch/The Bitter Tears of Petra von Kant Almeida

"Not The RSC Again!" the posters trumpet or, possibly, groan. For the second year running, the Barbican company has taken over the Almeida for a fortnight's summer camp on a shoestring.

Tuesday night's bill of fare offered the basic mix of home-grown drama and theatrical rarities. *Stitch* - receiving here (we are rather grandly informed) its London premiere - is a cumbersome and mostly obtuse account of a day in the rag trade, written by Arnold Yarrow. It is odd that a professional actor should

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PAINTING IN SCOTLAND • The Golden Age
Duncan MacMillan
Phaidon
Duncan MacMillan
Phaidon



Executive Editor Kenneth Fleet

STOCK MARKET FT 30 Share 1233.7 (-32.1) FT-SE 100 1540.4 (-21.2) Bargains 22439 USM (Datastream) 121.39 (-0.02) THE POUND US Dollar 1.4775 (-0.0055) W German mark 3.0725 (-0.0292) Trade-weighted 71.3 (-0.5)

Ten leave Quilter

Quilter Goodison, the stockbroking firm headed by the Stock Exchange's chairman, Sir Nicholas Goodison, yesterday lost 10 members of its international division to ARK Securities, a new firm set up to act as agent for BNP.

Trust battle

Barclays de Zoete Wedd has launched a campaign for control of the Philip Hill Investment Trust, BZW, which speaks for 56 per cent of the shareholders, is unhappy about the performance of the trust.

GKN rises

GKN, the automotive components manufacturer, lifted its pre-tax profits from £20.5 million to £74.5 million for the year to June 30.

Coke loses out

Coca-Cola, the soft drink giant, has cancelled an agreement to buy Dr Pepper Company from Forstmann Little for \$470 million (£317 million) after a Federal judge last week blocked the proposed acquisition.

Healthy profit

Smith & Nephew, the medical and health care group, lifted interim pretax profits by 22 per cent to £37 million.

Flying chance

European Helicopter Industries, a consortium comprising Britain's Westland and the Italian company Augusta, is one of four companies being considered to supply a new helicopter for the Canadian armed forces.

Charter view

Charter Consolidated, the mining equipment and industrial group, reassured shareholders that the company would not be seriously affected by sanctions on the South African government.

Shares halted

FII Group's shares were suspended yesterday, pending a possible takeover bid by an unlisted company.

MARKET SUMMARY STOCK MARKETS MAIN PRICE CHANGES INTEREST RATES CURRENCIES

Boots funds US deal with record £378m placing

Boots, the retail chemist and pharmaceuticals group, yesterday unveiled a \$555 million (£375 million) acquisition in the United States. It has bought the Flint division of Baxter Travenol Laboratories and will pay for the acquisition with a record £377.6 million vendor placing of 184.2 million shares.

Stockley profits up 290%

Stockley, the property company set up in 1983 by Mr Elliott Bernerd, Mr Jacob Rothschild and Mr Stuart Lipton, has increased its pre-tax profits for the half-year to May 31 by 290 per cent to £4.45 million.

Ex-Thorn chief to head Oceonics

Mr Peter Laister, chairman and chief executive of Thorn EMI until July last year, has been appointed chairman of Oceonics, the troubled marine electronics and information technology group.

Bestobell 'on course for £9.8m'

Bestobell, which is fighting off an unwanted bid from Meggitt Holdings, launched a strong defence yesterday, forecasting nearly doubled profits of not less than £9.8 million for the year to December 31.

Memcom alters terms

Memcom International Holdings, the troubled electronic filing system manufacturer quoted on the Unlisted Securities Market, has been forced to change the terms of a cash call to shareholders after a collapse in its share price and a worsening trading performance.

Shares halted

FII Group's shares were suspended yesterday, pending a possible takeover bid by an unlisted company.

Report calls for merger of System X

The General Electric Company's proposed £1.2 billion takeover of Plessey was blocked yesterday by Mr Paul Channon, the Trade and Industry Secretary, who accepted in full the majority recommendation of the Monopolies and Mergers Commission that the acquisition would be against the public interest.

RHM stake buyer may join board

Ranks Hovis McDougall, the British bakery group, may offer a seat on the board to its newest shareholder, Goodman Fielder, Australia's largest food business.

Trusts poised for change

A comprehensive review of the regulation and content of unit trusts was published by the Government yesterday in a move which will bring considerable changes to the way in which trusts are marketed and the nature of their underlying investments.

Demand for executives falls 22%

Demand for executives in Britain is decreasing overall, with a decline of 22 per cent in the second quarter of this year, compared with the same period last year.

Big hopes for new BAE turbo-prop airliner

Britain's new £170 million propeller driven airliner yesterday made its maiden flight amid renewed speculation that the Russians may build up to 800 of the aircraft under licence.



Derek Roberts: Bid decision harmful to UK economy because it would limit competitiveness abroad.

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AmBrit International PLC (name changed from Steua Romana PLC on 11th July 1986) Registered in England No 170786 Issue of £2,867,367 of 9 per cent Convertible Unsecured Loan Stock 1996 at par

WALL STREET

New York (Agencies) - erased much of the rally Shares retracted in early trading triggered by stronger oil stocks. Tuesday's late decline which Oils fell on profit-taking.

Table with columns for stock symbols and prices. Includes entries like AMR, ASA, Allied Signal, etc.

COMMERCIAL PROPERTY

Young Turks lead the hunt for ready assets

The property sector is suffering from bid fever against the background of a falling stock market and the City's new aversion to the takeover mania that has swept through other sectors recently. The latest entrants are Moutleigh Estates and Greycoat Group. Both stocks trade at a premium to asset value, giving the companies highly rated paper which they can use to buy a ready-made asset base.

business, the trading companies, are on the takeover trail with old established investment companies as their prey. Market performance and sentiment have much to do with this. The old established property companies have been turning in dull performances of late. The revaluation of their portfolios has been less than exciting, contributing little to raising net asset value and in some cases actually reducing it.

TEMPUS

GKN plunges 56p as setback stuns market

GKN's news from the front line of British manufacturing wreaked havoc on the stock market yesterday as did ICT's similarly gloomy statement last month. GKN said there had been a sharp economic decline in the second quarter as a result of which it now expects profits for the full year to be similar to last year's.

new products, in particular viscous couplings and springs will be costing less. In the longer term, investors can look forward to lower production costs resulting from the current capital spending programme and growth in Japan. In the short term, investors are likely to concentrate on the poor outlook for this year but thereafter better prospects should contribute to a recovery in the share price.

area remains the US securities market operation which, after last year's troubles, has only produced profits of £1.5 million in the last six months. Yet the strength of feeling against the sector was illustrated by the stock market's grudging reaction to the bank's sparkling results. Kleinwort's shares rose 20p to 735p, despite an increased dividend of 8p, against 6p last time, suggesting a prospective p/e of about six. In a year the price may look like a bargain even if big bang does not all go smoothly.

Kleinwort Benson

Smith & Nephew

Kleinwort Benson, the City's largest merchant bank, could have waited until after the grouse shooting season to present half-year results which were well beyond anyone's expectations. But with profits more than double last year's interim result it is hardly surprising that the bank decided to give its competitors something to ponder as they depart for their Scottish moors.

A growth rate of 20 per cent a year can seem boring when a company has been doing it for as long and consistently as Smith & Nephew. But rigorous cost control, strong marketing and growth by acquisition have enabled the manufacturer of medical and healthcare products, textiles and toiletries to do just that.

Such moves are indicative of the changes which have swept through the property world. The new, young and not so young Turks of the business, the trading companies, are on the takeover trail with old established investment companies as their prey. Market performance and sentiment have much to do with this. The old established property companies have been turning in dull performances of late. The revaluation of their portfolios has been less than exciting, contributing little to raising net asset value and in some cases actually reducing it.

By contrast, the trading companies are developing in sectors of the property market showing the most growth - retailing and offices in London's West End and the City. How long the present boom will continue is anybody's guess, but those who went in early have done well from their entrepreneurial instincts. And they do not have the problems of dealing with an ageing portfolio in un-fashionable areas of the market like some of the older investment companies.

BASE LENDING RATES table with columns for bank names and interest rates. Includes entries like ABN, Adam & Company, BCCI, etc.

APPOINTMENTS table with columns for names and titles. Includes entries like International Factors, Mr BJ Abbott, etc.

CANADIAN PRICES table with columns for stock symbols and prices. Includes entries like Abitibi, Alcan, etc.

COMPANY NEWS

CONTINENTAL ASSETS TRUST: Interim figures to June 30, 1986: gross revenue £132,000, expenses £30,000, tax £16,000, earnings £26,000, eps 0.22p, nav 111.05p. BRITISH ALCAN ALUMINIUM: For the six months to June 30, with figures in £ millions, turnover was 327 (321.9), operating profit 26.3 (33.7), interest 8.9 (10.8), pretax profit 17.4 (22.9) and tax 1.3 (2.1).

DELTA GOLD: Shareholders have approved the acquisition of the mineral interests of Canyon Resources. The purchase is being made by the issue of 16,075,570 Delta shares to Canyon, raising Delta's capitalization to \$13 million, of which Canyon will own 46 per cent. TEMPLETON GALBRATH AND HANSBERGER: Net assets at July 31 on the Templeton mutual funds were (\$5 million): Templeton Growth Fund 1,704 (1,166), World Fund 3,054 (2,272), Foreign Fund 175 (93), Global Fund 303 (268), Global II Fund 498 (290).

Communication is not simply sending a message... it is creating true understanding - swiftly, clearly and precisely.



"I know he's trying to tell me something: but what does he really mean?" In our world of proliferating technologies and new terminology, this kind of question is asked a lot. Here is what we are doing about it. Hitachi's scientists and technicians' long-term goal is to break the language barrier. They are diligently at work today on an array of projects that will vastly improve the communications of tomorrow.

Hitachi's wide-ranging technologies in communication (from left to right): optical fibers, optical IC, advanced telephone exchange system, and satellite communication.



HITACHI

STOCK MARKET REPORT

Equities lose almost £4bn after GKN profits warning

By Michael Clark

Share prices went into a nosedive yesterday, suffering their biggest-ever one-day fall following a profits warning from GKN.

Almost £4 billion was wiped from the value of quoted shares as the FT 100 fell 21.2 points to 1,540.4.

The broader-based FT-SE 100 also closed sharply lower on the day, with a fall of 21.2 points to 1,540.4.

The share price responded accordingly, tumbling 58p to 54p.

288p and wiping more than £133 million from its stock market capitalization.

The government's decision to block GKN's £1,900 million bid for Plessey also did little to help confidence.

Commercial Union fell 8p to 293p, General Accident 23p to 78p.

that the bid would be blocked, but, nevertheless, had relished the prospect of all that extra cash flooding back into the market from GEC's huge cash mountain.

With so much bad news around, the marketmakers were having a poor time of it as they continued to mark share prices sharply lower.

But the clearing banks spent a quiet session ahead of the interim figures, later today from Barclays, the last of the big four to report.

Commercial Union fell 8p to 293p, General Accident 23p to 78p.

Insurance 25p to 799p, London United Investments 3p to 205p and Sun Alliance 25p to 662p.

The insurance brokers also suffered a mark-down with CE Heath 5p lighter at 502p, Minet Holdings 4p at 247p.

But the clearing banks spent a quiet session ahead of the interim figures, later today from Barclays, the last of the big four to report.

The merchant banks presented a steadier picture, although some prices were off their best at the close.

was again left out in the cold, closing all-square at 438p.

This compares with the original striking price of 500p and means that those investors who were in there at the start are now sitting on a loss of 62p a share.

BP was the biggest casualty in the oil sector yesterday, falling by 13p to 593p.

Oil shares ran into profit-taking after Thursday's exceptional performance which saw double-figure gains among most of the big producers.

COMMENT Kenneth Fleet Double-edged blow for Weinstock

Whatever the merits of the Monopolies and Mergers Commission's majority finding against GEC - and some of them are dubious (bully for Mr Baillieu) - it is a major practical and psychological blow for GEC.

Though Paul Channon, the Secretary of State, has accepted the majority judgment, the Department of Trade and Industry must be dismayed by the block put on the restructuring of a vital industry.

The point is made by what the companies had to say yesterday. The word from Plessey was: "We shall continue to run our profitable and successful System X business."

The "no" leaves GEC in a difficult situation where dismay at the latest turn of events might degenerate into defeatism.

GEC's enviable financial performance is the result of Lord Weinstock's determination to follow one guiding star: performance measured by earnings per share.

Ideas and schemes have not been lacking: the AEG initiative, merging with British Aerospace and the bid for Plessey are cases in point.

At the same time, problems of succession and a conspicuous lack of political nous have brought clouds of grey around Stanhope Gate.

The pressure is now on GEC to take new initiatives. It will be unfortunate for British manufacturing if Lord Weinstock is persuaded that the best course is to become an industrial conglomerate.

As for Plessey, this week's Westinghouse deal might well prove only the first of such cooperative ventures, particularly involving American interests.

RECENT ISSUES

Table listing recent stock issues with columns for company name, price, and volume.

LONDON FINANCIAL FUTURES

Table showing London financial futures data including Three Month Sterling, Three Month Eurodollar, and Short Gilt.

FOREIGN EXCHANGES

Table showing foreign exchange rates for Sterling Spot and Forward Rates, and Other Sterling Rates.

TRADITIONAL OPTIONS

Table showing traditional options data for various stocks like Allied Lyons, BP, and Cons Gold.

LONDON TRADED OPTIONS

Large table showing London traded options data for various stocks including Allied Lyons, BP, Cons Gold, Courtaulds, and many others.

MONEY MARKET

The slightly brighter spark noted in the market on Tuesday had completely faded yesterday as sterling and oil prices lost their impetus.

Table showing money market data including Base Rates, Discount Market Loans, and Prime Bank Bills.

EURO MONEY DEPOSITS %

Table showing Euro money deposit rates for various banks and currencies.

GOLD

Table showing gold prices for various types of gold.

ECGD

Table showing ECGD (Export Credit Guarantee Department) data.

Large advertisement for GKN Interim Results 1986, featuring the headline 'INTERIM REPORT' and a list of key financial metrics and company news.

THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information with columns for fund names, managers, and performance metrics.

UNLISTED SECURITIES

Table listing unlisted securities with columns for company names, prices, and changes.

INVESTMENT TRUSTS

Table listing investment trusts with columns for fund names, prices, and changes.

COMMODITIES

Table listing commodity prices for various goods like oil, metals, and grains.



GENERAL APPOINTMENTS

August 7, 1986

As a frequent visitor to the UK during the past 15 years, an interested observer of management trends, I have been surprised by an apparent contradiction...

There seems to exist what I can only describe as an air of resignation. Many managers responsible for selection and recruitment are too prepared to settle for "the best of the batch" rather than "the best" and in consequence add less value to their business than if they set their sights higher.

reason. This does not encourage them to be Number One; they set their sights on being hopefully good enough rather than best.

The net effect of achieving a selection rather than necessarily the right selection is to perpetuate what British managers are frequently accused of - management by not making mistakes. They are judged on action rather than the consequences of action.

Although it may be a notion of declining favour in a political sense in this country, it is my experience that management by conviction is what differentiates the successful from the average and that human resource management is as critical as financial management in ensuring that good business results are achieved.

Skills and management shortages lead firms to become much more inventive in procuring the

British business often fails in the selection process and the effect is a negative one, says Geoff Slade



people they want. We have begun to experience the "golden hello" phenomenon in Australia much as you are experiencing it here.

What is even more destabilizing is the growing trend to recruit whole teams. Whereas taking individuals from your competitors has always been an irritant, taking teams of key players can, at a stroke, push them out of business.

such as these are particularly vulnerable to losing teams and must attend very closely to staff motivation, career development and rewards.

What all this boils down to is that in the management and skills area supply is simply not capable of matching demand and in this respect neither we in Australia nor you in Britain are yet doing enough to put this right.

to educate the educators. The revolution in information technology and particularly in communications has changed the way business operates, creating new and different pressures and an infinitely more complex commercial environment in which people must interact.

This has been said before but, as I understand, not yet practised to any extent in this country. Obviously there are organizational problems to be overcome but this could be further assisted by secondment from industry to education, provided appropriate financial reconciliation were made.

However, to return to what I consider to be a primary concern in the human resources business, I observe in the UK, as in Australia, personnel selection consultancies being discredited by the large number of small unqualified practices who are sometimes little more than curriculum vitae brokers.

ago the going rate for selection was 2 per cent of the first year's salary, or, to put it more dramatically, about one week's earnings. Most consultancies at the top now charge 18 to 21 per cent for advertised selection and considerably more for executive search.

Before seeking appropriate candidates a consultancy must first thoroughly understand the client company and position requirement. It should then present to the client only those people who will fit the specification, having interviewed and filtered out the inappropriate candidates whom the client company would otherwise have had to handle itself.

In my book, the client should be contacted at least twice a week with progress updates and I would expect a three to four weeks' turnaround to be a legitimate expectation for advertised selection. A very good test of a consultancy's worth would be the extent to which it was prepared to guarantee results. If you are confident in your vetting ability and have properly matched the candidate to the position, then he or she will not walk out after a few weeks and it is therefore worth underwriting that expectation.

opportunities in Australia and indeed, despite some tightening-up of immigration policy, these still exist, particularly in the accountancy and data processing professions.

The test for success is relatively simple. If you have a good record as an achiever in the UK you will probably succeed in Australia, and indeed your British qualifications could ultimately prove an excellent passport to high positions. If your achievements are moderate, however, you are far less likely to succeed in what is probably a more aggressive environment.

An increasingly popular way of testing the ground, which the teaching profession has been practising for years, is cross-migration where, say, two years are spent overseas on an exchange basis. Recent research has shown that a high proportion of top achievers have spent some years overseas. It is far more than just a change of scenery and can contribute significantly to the commonwealth of knowledge and experience which makes us all better businessmen and businesswomen.

Geoff Slade is managing director of the Slade Consulting Group, one of Australia's largest executive selection and management consultancies. The company opened a London office last October.

Appointments Phone: 01-481 4481

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CJA RECRUITMENT CONSULTANTS 35 New Broad Street, London EC2M 1NH Tel: 01-588 3588 or 01-588 3576 Telex No. 887374 Fax No. 01-638 9216

International Trading on the phone and face to face £16K-£18K plus bonus Our client, IBP inc. part of a giant U.S. corporation wants an individual who can clinch major international deals in an agricultural product that's a basic commodity of life in the West.

SOMERSET COUNCIL ON ALCOHOLISM DIRECTOR Salary £10,950 - £11,604 + travelling expenses. The Somerset Council on Alcoholism wishes to appoint a Director, initially for a period of three years.

WaterAid is a new registered charity of the 1980s, sponsored by the British water industry. In the Third World it supports low-cost water and sanitation improvements in which those will benefit are actively engaged on a self-help basis. Recurrent income now exceeds £1 million per annum, and rapid further growth is planned.

RECRUITMENT CONSULTANTS LONDON AREA, THAMES VALLEY BASINGSTOKE, CRAWLEY, CROYDON, GUILDFORD AND MILTON KEYNES £ NEGOTIABLE

OPPORTUNITY IN MANAGEMENT SERVICES & MANPOWER INTELLIGENCE £13,765 to £17,782 pa inc. The Electricity Council is the central co-ordinating body of the electricity supply industry in England and Wales.

Career Crisis? If you are contemplating changing your job in the next few months or have recently been made redundant, now is the time to start serious work in preparation for a job search starting in September when recruitment begins again.

VENTURE CAPITAL Abingworth plc, a leading international venture capital group with an extensive technology based portfolio, seeks an additional individual aged 30-40 years to join a small professional team located in London.

ROYWEST TRUST ISLE OF MAN PORTFOLIO MANAGER Roywest Trust, a leading international bank and trust company, has a vacancy in the Isle of Man for a Portfolio Manager.

Applications are invited for the position of CHIEF EXECUTIVE TO CHARLTON ATHLETIC FOOTBALL CLUB Selhurst Park, London SE25

Executive Action 37 Queen Anne Street, London W1M 9FB

ACQUISITIONS MANAGER N. LONDON ARICS Vittle Inns Ltd is one of the most dynamic and innovative catering companies in the U.K.

AREA MANAGERS Competitive salary plus bonus, expenses and a car. The continued success of our rapidly growing chain of restaurants means that we now need to appoint Area Managers in the north and south of England.

EXECUTIVE JOB SEARCH Are you earning £20,000-£100,000 p.a. and seeking a new job? Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies.

FRIENDS OF THE ELDERLY (Charity Est. 1905) Are seeking a mature, sympathetic and perceptive person to join a BUSY VICTORIA based team running 16 residential and Nursing Homes for professional people mainly in the SOUTH of ENGLAND.

JOB SEARCH? Well over 90% of our clients in Senior and Middle Management achieve job search success through the advertised job market.

SALES MANAGER Leading London Piano Retail Company is looking for a person with proven sales and management skills to spearhead retail operations.

RESERVATIONS STAFF required for six tour operator. Skinning experience, good telephone manner, keyboard ability essential.

GRADUATES £10-£12K or good 'A' levels We work with prestigious companies who seek young and dynamic sales executives. You must be under 30 with at least 6 months' experience in a commercial sales or field-sales environment.

# GENERAL APPOINTMENTS

## Industrial Economist Industrial Bank of Yemen Yemen Arab Republic

An Industrial Economist is required to develop and initiate systems to provide management with information enabling them to monitor, control, review and evaluate projects contained within the Bank's portfolio.

Other duties include advising on training needs for staff working within the department and also on improvements to project preparation.

Applicants should be British Citizens with a degree in Industrial Economics and ideally have an engineering background. Five to ten years' project follow-up experience, preferably gained in a developing country, is desirable, as is a knowledge of Arabic.

The appointment is on contract to ODA, on loan to the Government of the Yemen Arab Republic, for a period of two years. Salary (UK taxable) is in the range £12,000 to £20,000 pa, including an element in lieu of superannuation. A tax free Foreign Service Allowance, currently in the range £3,350 to £5,700 pa, is also payable.

The post is wholly financed by the British Government under Britain's programme of Aid to the developing countries. Other benefits normally include paid leave, free family passages, children's education allowances, free accommodation and medical attention.

For further details and application form, please apply quoting ref. A1832/IM/TI, stating post concerned, and giving details of age, qualifications and experience to: Appointments Officer, Overseas Development Administration, Room 361, Abchurch Lane, London EC4A 3DF.

Closing date for applications is one month from the date of publication.



## Immigration Appeals Adjudicators

London, Leeds and Birmingham

Full and part time adjudicators are to be appointed, under the Immigration Act 1971, to hear appeals against decisions taken in the exercise of immigration control. Applications are invited for expected full time posts, one in London and one in Leeds, and for one or two part time posts in both London and Birmingham.

The primary qualification for appointment is the ability to conduct hearings and decide appeals impartially in a judicial spirit. Legal qualifications are essential and relevant legal experience is highly desirable. Candidates should be resident in the vicinity of the hearing centre to which appointment is made, although they may occasionally be asked to hear appeals elsewhere.

Full-time appointments are for specific periods, normally 10 years for people aged under 55. Salary is £27,996 plus £1,385 Inner London Weighting (as appropriate). The posts are pensionable.

Part-time appointments are for 12 months, renewable by agreement. The work is fee-paid (£100 a day) and the appointments are not pensionable. Part-timers are called upon as the need arises and are expected to be available for at least one day a week.

Further information and an application form (to be returned by 29 August 1986) may be obtained from Miss S. Ellis, Home Office, Room 627, Abell House, John Islip Street, London SW1P 4LH. The Home Office is an Equal Opportunities Employer.



## RECRUITING CO-ORDINATOR

London W2

Bain and Company is an American consulting company which works with major multi-national clients to develop their corporate strategy and improve their financial performance.

The Recruiting Department works with members of the professional staff to recruit Consultants and Associate Consultants from universities, Business Schools and industry throughout Europe and in the United States.

The Recruiting Co-ordinator must be an outstanding administrator, accustomed to working to deadlines on a wide variety of projects. The ideal candidate will probably be around 25, qualified at degree level, with two years' demanding administrative experience and preferably a working knowledge of French and/or German. They will have the stamina and drive to work well under pressure and will enjoy working in a company where dedication and achievement are expected and recognised.

Applications should comprise a one-page CV and a brief covering letter. The closing date is 13 August 1986. Please reply to Elisabeth Jordan, Bain and Company, 16 Cornmaugh Place, London W2 2ES.

## BAIN & COMPANY

BOSTON · LONDON · SAN FRANCISCO · MUNICH · PARIS · TOKYO

A leading European technical testing and inspection organisation is planning further expansion of its project team in Saudi Arabia and is inviting applications for the following positions:

### Dipl.-Ing. of Electrical Engineering/ Electric Energy Engineering

The candidates should have well-founded technical qualifications and relevant experience in inspecting or projecting electrical installations for engineering services on airports in Saudi Arabia.

The successful candidates will be responsible, among other things, for:

- testing power current systems on their own,
- investigating failures occurred in electrical installations and devising concepts for improvements,
- developing guidelines for the testing of electrical installations and familiarising the owner's personnel with testing services.

Attractive salaries will be offered.

Applications and full CV's should be sent to: BOX G76, The Times.

## SALESMEN/WOMEN

Chemside is an all British Manufacturing Company whose growth has created further opportunities within its sales.

Salary, commission, car and expenses make an excellent package where simple achievement of quota earns in excess of £10,000 in year one and substantially more in many cases.

Superb products sold on a repeatable usage basis, first-class back up with guaranteed areas and guaranteed commission rates make Chemside the place to be.

We require quality people aged 23-40 who are articulate and who can show a successful commercial record in their careers to date.

We have opportunities in the following areas: SOUTH WALES, BEDFORDSHIRE, WATFORD AND WEST HERTFORDSHIRE, NORTH LONDON AND EAST LONDON.

If you feel capable of adding to the strength of a truly professional sales force with help and training, but no crutch, then telephone the Sales Director, on Hornham, (0403) 64683

Today, Thursday, or tomorrow before noon, for a fast local interview.

And remember nothing ventured nothing gained.

## ART DIRECTOR

International recording company, specialising in the production and marketing of classical music, seek an Art Director to work as part of their creative team producing packaging for the classics.

You will be required to research and produce in graphic form, quality visual solutions to illustrate our fine recordings. You should therefore possess a broad knowledge of the classical music repertoire, combined with the skills of a graphic designer and have a sympathy with, and understanding of contemporary fine art, illustration, design and photography. A formal training in the area of activity described together with a portfolio of work is required.

We offer the salary and benefits to be expected from a major international company and would ask interested candidates to write with current cv to:

Sally Ivel  
Personnel Officer  
Decca International  
1 Beekley Road  
LONDON  
W14 0DL



## SALES EXECUTIVE

PACKAGING MACHINERY UP TO £20K + CAR

Experienced sales executive 23 to 30 years required to further develop sales of well established advanced range of packaging machinery.

Applicants, who will be based in Guildford, Surrey, must be conversant with packaging machinery, capable of negotiation at director level and able to demonstrate a proven sales record.

The right applicant will enjoy good career prospects in a progressive company leading to a directorship.

Telephone or write to: Mr. E. A. Guest, F. P. Packaging Machinery Ltd., (A subsidiary of Power Pack Machinery Ltd.), 184, Walnut Tree Close, Guildford, Surrey. Telephone: (0448) 32811

## PIMLICO ESTATE AGENCY

Requires Manager for newly established office. High commission and excellent prospects for enthusiastic person with proven negotiating ability and track record.

Please ring Steve Pring 01-222 0793 (day) or 0892 77953 (evenings)

## LEGAL APPOINTMENTS

## EDITOR SUDANESE AFFAIRS

We are a leading Arab language magazine published from London and are looking to recruit a person suitably qualified to fill the position of Editor for Sudanese Affairs.

The applicant should have had considerable experience in a government type background in either the Civil or Diplomatic Services in a appropriate field.

Preferential is an excellent command of both written and spoken Arabic as well as a working knowledge of English, an understanding of French & German would be a considerable advantage; preferred age range 45-55.

The position offered is a Senior Editorial one, and this will be reflected in the terms and conditions of employment.

Please reply to the first instance to:

The General Manager  
Box No. G71

## THINK YOU CAN SELL HOUSES??

We're looking for enthusiastic and industrious negotiators, not afraid of hard work, to join our successful young team. Excellent career prospects and a real future for the right person.

Age 21-34. Contact Derek Fletcher on 011 303, Raymond Boshell, 161 Wandsworth High Street, SW18 4JB.

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Coopers & Lybrand is the largest firm of Chartered Accountants and Management Consultants in the UK. We are looking for bright, ambitious school leavers who want to set their sights high for a consulting career in pensions, employee benefits and financial planning.

The work is interesting and rewarding. It involves contact with financial institutions and a wide range of clients who look to us for professional advice.

You should have, or expect to have, at least 5 'O' levels (including Maths and English) and 2 'A' levels, preferably in numerate or business related subjects.

You will be encouraged to study for the Pensions Management Institute qualifications. Your study and work experience programme will enable you to enjoy progressive career advancement.

This is an opportunity for you to embark on a satisfying career in a professional environment.

We are offering highly competitive salaries and benefits (including study leave) which you would expect from a large international organisation.

In the first instance please write for an application form to Pat Horrocks.

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## We are changing things in Kent Assistant Chief Executive (Corporate Support) £25,710 to £28,281

We have recently established a Corporate Support Unit to ensure the most effective deployment of our resources and to maximise our standards of service delivery.

This has created an outstanding opportunity for an individual to lead this unit, reporting directly to the Chief Executive.

The postholder, operating at the highest levels, will develop systems to ensure that the Council's policies and services are being implemented efficiently and effectively and economically and will also provide informed advice to Members on the basis of which they will establish their objectives and policies.

The appointment demands lateral and innovative thinking, a depth of experience of policy innovation and review processes with

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Additional benefits include: Relocation package Leased car scheme Private medical insurance scheme Assisted house purchase

If this opportunity excites your interest, please send for full details and an application form to the Personnel Officer, County Secretary and Solicitor's Department, County Hall, Maidstone, Kent. ME14 1XQ.

Telephone: Maidstone 671411 Ext. 3305 Reference No. C/OS 1992. Closing Date: 22 August 1986.



Kent County Council

## ARE YOU INVOLVED WITH INSURANCE OR THE COMPUTER INDUSTRY? ARE YOU TIRED, DISILLUSIONED AND LOOKING FOR A NEW CHALLENGE?

As a leader in the European Leisure Industry, we have a number of vacancies for experienced, proven sales people to sell villas and timeshare in the United Kingdom and Spain. We're not looking for people who want an easy life. We're looking for people who can sell an easy way of life. People who can convert leads, people who can establish relationships and make presentations. For people who sell the good life, we guarantee a good living.

Earning potential is £50,000 and over per year. More than enough to buy your own place in the sun.

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### London

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You must be a top class honours graduate, aged mid-twenties, with at least two years' experience in a major, fast-moving organisation, either in personnel or a commercial/management function. In either case, you will have taken responsibility early and have a proven track record of selling ideas and achieving results through others.

Essential personal attributes are business acumen coupled with creativity, high energy, maturity and an enquiring, analytical mind. Development will be limited only by your own potential. Please contact Teresa Glover or Mark Tullit, quoting reference 17321, for a Personal History Form or write to them at:

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EXP. INCENTIVISED NEGOTIATOR. For further details see advertisement in this issue. Tel: 01-493 1121

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The Somerset Council on Alcoholism appoints a Director for a two year term.

Applicants should have a degree in a relevant subject and a minimum of five years' experience in a similar post.

Applicants should send their CV and three references to: Director of Personnel, Somerset Council on Alcoholism, 100, Park Street, Taunton TA1 3PX.

Closing date: 30th September, 1986.

## Area Sales Executives

### CENTRAL & NORTH LONDON

Would you like to join one of the U.K.'s leading employment agencies? Do you have the determination and drive necessary to succeed in a fast-moving environment?

If you have a proven track record in recruitment or previous sales experience in a service industry, we would like to hear from you.

Working as a member of the newly established sales division and alongside branch staff, you will be responsible for generating and developing business in Central and North London. This is a marvellous opportunity for self-motivated salespeople who are looking for a rewarding career within an exciting industry.

An excellent training programme, company car and 4 weeks' holiday is offered.

For further information, please contact: Janet Marshall on (01) 628 3691

Sales Office, 58 Cophall Avenue, London EC2R 7DL

## YORK CITY ART GALLERY

### Conservator of Works on Paper

Scale £: £7,820 to £8,697 (under review)

Applications are invited for this temporary post, for which a three-year contract is offered.

York City Art Gallery has a large collection of watercolours, drawings and prints, the majority of which are owned by York artists or are views of York, or both. The successful applicant will be responsible for establishing a conservation studio and for carrying out a systematic programme of recording, documentation and conservation, while also being responsible for co-ordinating work on mounting and labelling of conservation objects and packing.

Applicants should have a recognised qualification in the conservation of works of art on paper and at least two years' practical experience in paper conservation, preferably in a museum environment.

Further details and an application form, returnable by 12th September, 1986, may be obtained from the Curator, York City Art Gallery, 15-17, Museum Square, York YO1 1ZW. Telephone: 0454 23232.

City of York Leisure Services

## Executive Action

Queen Anne Street London W1R

## ACQUISITION MANAGER

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01-236 0642

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For professional body with many commitments varied duties include secretarial and servicing or written liaison with others. Skill in clerical/draftsmanship essential. £7,500-£9,000 depending on qualifications and experience. Apply in envelope marked "Confidential - AO".

General Secretary  
INSTITUTE OF MEDICAL LABORATORY SCIENCES  
12 Queen Anne Street, London W1M 0AU

## ADUATES £1000

good 'A' levels

## MARKETING APPOINTMENTS

For further details see advertisement in this issue.

# GENERAL APPOINTMENTS

## SYSTEMS MANAGERS~ INTERNATIONAL BANKING

London

£ negotiable + car + benefits

Lloyds Bank is in the process of developing a comprehensive International Banking System to replace existing facilities worldwide. The system will encompass all facets of international banking operations, providing high quality global banking services.

With the project now expanding, the Bank has need of additional forward thinking and highly experienced managers to apply their skills to this ambitious development, which capitalises on modern technologies and architectures.

### Systems Development Manager

The ideal candidate will lead a major portion of the development effort and take responsibility for a large staff engaged on a variety of integrated projects. He or she will have gained extensive large

systems development experience in the banking or financial sector and possess strong team management, project management and interpersonal skills.

### Senior Project Managers/Project Managers

Successful candidates will manage one or more applications development projects and will be responsible for project planning and control, including resource allocation and estimation, user liaison and quality assurance. Strong banking or financial systems

experience is particularly important. Applicants should also be fully conversant with structural analysis techniques for on-line systems development.

### Database Administration Manager

In order to take charge of the data administration/database administration function, suitable applicants will be experienced in both logical and physical database design in an integrated systems

environment, preferably with knowledge of ADR and relational databases. Managerial skills in the area of application development project co-ordination are a prerequisite to success in this position.

Each position calls for close user contact and provides the opportunity for international travel. Very competitive salaries will be agreed for the right candidates, together with provision of a company car, preferential mortgage and loan facilities, an annual bonus, profit sharing and a pension scheme.

To apply, please write to Alimand enclosing your CV, or telephone Peter German or Bill Taylor on 01-251 8861 (01-461 4626 during the evening).



**Lloyds Bank**

**Alimand**

Alimand Computer Resources Limited, White House, 62-68 City Road, London EC1Y 2BJ Telephone: 01-251 8861 (24 hr)

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## Valmet Corporation seeks Marketing Development Manager

Scotland based

Valmet Corporation is one of the largest engineering companies in Finland, operating 50 plants and marketing companies worldwide.

Valmet Helsinki shipyard plans to service the international offshore industry with high quality products and services.

A co-operation agreement has been concluded with Foster Wheeler Petroleum Development Limited, world renowned for their design and project management capability for the offshore oil and gas industry.

The companies plan to market their combined design and manufacturing capability for accommodation modules and systems. The partnership is well equipped to exploit the potential in the Arctic, in particular in the USSR.

For this new position candidates will need:

- (i) An engineering degree
- (ii) Previous heavy engineering sales experience in the UK
- (iii) Proven ability to penetrate and develop

new markets (iv) fluent written and spoken Finnish and English; a knowledge of other Scandinavian languages would be an advantage.

The duties will involve market exploitation, client liaison, identification and review of potential UK based suppliers, communication with Valmet and Foster Wheeler design and production staff, and project co-ordination.

This is a demanding role and the environment is a difficult one. The Marketing Development Manager must demonstrate qualities of initiative and self reliance.

Please reply in writing with full personal and career details, quoting existing remuneration to:

C P Arney, Manager, Personnel, Foster Wheeler Petroleum Development Limited, 125 Shaftesbury Avenue, London WC2H 8AD.

## Ready for your first step into Training Management

Digital is undoubtedly one of the largest and certainly the most exciting company in today's computer industry. Within our rapidly expanding organisation, employee development is an integral part of our business strength.

Consequently, if you're an experienced personnel or management training professional and feel that you're ready to accept the challenge of managing an employee training group, we are very interested in hearing from you.

Over the past 2 years, the employee and management training group has expanded rapidly and we now need to recruit a manager responsible for the delivery of our extensive training curriculum. The job requires the skills to manage a team of training professionals and a programme already accepted for its high quality and effectiveness.

Career prospects are excellent within a fast

growing department and with opportunities for advancement into other areas of the company. The salary for the successful applicant will be up to £18k plus car, depending on your skills and experience.

Other benefits are substantial as would be expected from a major international company. If you would like to find out more please send full details including salary history to:

Judith Meddings, Employee Development Manager, DEC, Stone Hill, Sharnfield Park, Reading RG2 9XJ. Tel: Reading (0734) 868711 ext. 3337.

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## ITN ASSISTANT MANAGER PRODUCTION PLANNING c.£18,000

Independent Television News has a vacancy for an Assistant Manager to strengthen its Managerial Team in the Production Department at its West End Studios. The successful applicant will assist the Manager, Production Planning, with the organisation and programmes, together with the day-to-day management of production staff in several areas.

Although experience in broadcast television is not essential, the post offers a unique opportunity for an ambitious young man or woman, aged at least 25, from a related industry and with a proven track record in staff management and organisational skills. Applicants must also show that they can cope calmly with problems under the pressures imposed within a national news organisation.

In addition to the salary indicated, the post carries an excellent benefits package.

Please apply with c.v. and all relevant information to:

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INDEPENDENT TELEVISION NEWS LIMITED  
48 Wells Street, London W1P 4DE  
ITN is an equal opportunities employer**

## Ambitious Graduates Outstanding career opportunities

Phillips & Drew is one of the City's leading stock brokers and is part of the Union Bank of Switzerland, which is the largest Swiss bank.

Due to our continued expansion, we need more graduates to help us service our clients' growing needs. We offer good training in today's sophisticated markets, and excellent prospects for those with the ability and initiative to develop themselves in a continually changing and increasingly challenging environment. We offer entry opportunities in most areas of our business, including fund management and international private client management.

If you have the desire to be successful in finance, and you are numerate and can communicate effectively, come and convince us of your ability at an interview.

We will reward your success with an excellent compensation package, including a bonus and mortgage subsidy.

Please send a full curriculum vitae to:

Sally Walkley  
Personnel Department  
Phillips & Drew  
120 Moorgate, London EC2M 6XP

## The Hatfield Polytechnic Portals Professor of Advanced Manufacturing Technology

Portals Engineering Limited is a rapidly developing subsidiary of Portals Holdings PLC, a leading EM200 + UK Company.

The Polytechnic and Portals are associating in the establishment of a Chair of Advanced Manufacturing Technology based in the School of Engineering.

The objective is to recruit a person able to apply relevant methodologies to current and future operations within Portals Engineering and within other companies with whom the Polytechnic is associated.

The successful candidate will be expected to show evidence of an ability to bridge successfully the educational and industrial aspects. High academic qualifications are required with a strong commitment to the task of identifying and solving some of the problems of modern manufacturing industry.

The opportunity is an example of a new partnership which is emerging between successful academic institutions and industry. Accordingly, it is envisaged that the new Professor may choose to return to industry after a three year period to take up a senior management position.

The salary is negotiable and will be consistent with the expectations of a high calibre engineer employed in a high technology company. Age will not be a barrier if there is adequate evidence of maturity, experience and commitment.

To discuss the appointment informally, please phone Dr R Barrett on Hatfield (07072) 79100.

Formal applications should be sent in the form of a comprehensive C.V. to the Staffing Officer, The Hatfield Polytechnic, P.O. Box 109, Hatfield AL10 9AB. Please quote reference 150

Closing Date: August 19th 1986

## SALES PROFESSIONAL We're Challenging You

As the leading all-British storage equipment manufacturers, producing a top quality range of racking and shelving products, we have invested heavily in the future - in new products, new plant and above all the training and development of an efficient and well rewarded sales force. We are enjoying considerable success and now have a vacancy for an ambitious Sales Professional, male/female, to share our success by covering areas of South West and West London, and Buckinghamshire.

The right person will be aged 25-35, experienced in industrial selling, industrial engineering or mechanical engineering and have a high level of enthusiasm and self-motivation.

In return for your commitment and abilities we will offer:

- A realistic salary
- Good professional training
- Genuine career prospects
- Company car and expenses
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If you feel you can rise to the challenge with us then call in and see Brian Harpham on 0952 586811

Take the Chance - Accept the Challenge!

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We are a well established and highly successful West End brokerage providing a wide range of ideas/concepts in the financial services market to both the private and corporate sectors.

Due to continued expansion we now require four trainee brokers. No relevant experience is necessary but you will need to be ambitious, able to thrive in a competitive environment, and aged between 23-35.

If you are the right person we offer a full training programme, leading to a full professional qualification. High earning potential. Plus the usual benefits associated with a company excelling in its field.

If you want the opportunity to dictate your own future and you think you can satisfy our requirements contact:

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Mr. Paul Fletcher (SUNDAY) on 0923 55602 or office hours at FLETCHER HUNT & ASSOCIATES Premier House, 77 Oxford Street, W1R 0BS. Tel: 01-439 1888

## COMMODITY/INSURANCE EXECUTIVE

Experienced marketing executive required to manage London marketing offices of reputable Swiss investment and insurance company which has substantial funds under management and operates a highly successful United Overseas Fund.

Preferably German/French speaking with experience in marketing insurance related investment and managed funds to European investors. Attractive financial package offered to suitable applicant. Telephone or write to: Renwal & Arkell, Accountants Box 4, 84 Wardour Street London W1. Tel: 01-437 2052

## CHANGE OF DIRECTION

This could be your opportunity. If you live in London or the Home Counties, are 25-55 with business experience, we will train you for a new career with Britain's leading company in the financial services industry. For further information ring: Celia Lockwood, 01-242 4360.

## MicroScope NEWS EDITOR

MicroScope, the leading weekly newspaper serving the microcomputer trade seeks a News Editor, following the appointment of the present post holder to the Editorship of Personal Computer World.

The successful candidate is likely to offer MicroScope: Knowledge of the business microcomputer market, with first rate contacts and credibility earned as a staff or freelance journalist in this or an allied industry.

- Must have second to none...
- The ability to commission, improve and inspire our team of in-house and freelance journalists.
- Keen writing, editing and organisational skills.

Applications from candidates at Senior Reporter level who have news editor potential will also be considered. In return MicroScope offers an exciting package including a top salary plus expenses, foreign travel and scope for personal professional development with Sportsman's Special Press.

Interested? Call MicroScope Editor, Jerry Sanders on 01-580 0544, or send by air samples of current work to him at: 14 Rathbone Place, London W1P 1DE

Applications will be treated in the strictest confidence.

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You could be offering some of the most sophisticated personal and corporate products with a range of top companies investment expertise without having to become an independent.

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We are looking for suitable candidates who can display an ability to sell our product at Director level.

Due to expansion we require applicants who should be aged 28-30, ambitious and self motivated. Sales experience essential. Outstanding future management possibilities within rapidly growing company. Send C.V. or telephone: The Sales Director, Bonusbreaks, 13 Carlisle Road, London NW9. Tel: 01-269 9555.

## SALES MANAGER

**ABC INTERNATIONAL**

We seek a proven Sales Manager to develop new business, principally with the world's Airlines.

ABC International is a division of Reed Telepublishing, which has extensive worldwide activities including travel publishing and data supply. You will be concerned with the sales of schedules data, routings data, airline timetables, analytical services and tariffs. This will necessitate the control and motivation of the sales team, as well as liaison with excellent customer support and data processing departments. Worldwide travel can be expected.

Ideally you should be aged between 28 and 38, have a background within the Airline/Travel industries and be excellently qualified in selling new business. Presentation, strengths and foreign languages would be additional assets. You will report to the Travel Information Services Director. Remuneration will be by basic salary and bonus to give earnings in the range £15,000 to £20,000 p.a. Benefits, commensurate with a major international company include a contributory pension scheme.

Please send a full c.v. to: Glyn Williams, Personnel Officer, ABC International, World Timetable Centre, Church Street, Dunstable, Beds. LU5 4HS.

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## Are you Decisive? Unconquerable?

Would you describe yourself as persuasive, adventurous, self-reliant? Have you willpower?

Could you successfully come through a demanding training schedule to break into something exciting, new and rewarding.

If you are aged between 28 and 47 and come from the obvious background call

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# BANKING & ACCOUNTANCY APPOINTMENTS

## FUND MANAGEMENT

We have a substantial involvement in both the U.K. and overseas equity markets and owing to the continued expansion of funds under management we now need additional investment personnel. As key members of a very successful team the ability to work alongside others is essential. Applicants should be graduate and/or professionally qualified.

### FUND MANAGER - FAR EAST EQUITIES

£20,000-£25,000

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### INVESTMENT ANALYST-U.S. EQUITIES

£15,000-£18,000

Up to 3 years experience in this market with a financial institution of stockbroker is required.

### INVESTMENT ANALYST-U.K. EQUITIES

£15,000-£18,000

Up to 3 years experience in this area of the market with a financial institution of stockbroker is required. An attractive benefits package is also offered which includes a non-contributory pension scheme and preferential mortgage scheme.

Applicants should apply in writing, including a comprehensive curriculum vitae, to: A.P. Peggie Esq., Investment Administrator, Eagle Star Insurance Company Limited, 1 Threadneedle Street, London EC2R 8SE.

Eagle Star



## Senior Accountants

North London c.£18,000 + benefits

A major retail group with a turnover in excess of £380m, is rapidly expanding its activities. The company's success and profitability is set to continue through organic growth and, as

a result, two opportunities have arisen in the Finance Department for recently qualified accountants.

### Financial Accountant

Principally, you will be responsible for the preparation and production of statutory accounts and of financial reports for presentation to the Board and Departmental Heads. Other duties will include the necessary year-end procedures, variance analysis, the development of accounting procedures and the expansion of the current computerised systems. To assist you in meeting tight

deadlines, a small team will report to you and, therefore, the ability to manage and motivate this young department is essential. In addition, experience of computerised systems and financial modelling would be useful, as extensive use is made of both mainframe and microcomputers. Ref: SSA8/0602/T.

### Senior Administrative Accountant

This position requires a highly-motivated character with initiative, who can work with minimum supervision. Your responsibilities will include handling the tax affairs and company accounts matters, as well as monitoring the daily cash balances, which will involve constant liaison with the group's external advisors. In addition to ensuring that the statutory books are

maintained and the group complies with legal requirements, you will maintain records of borrowing levels, be responsible for updating cash-flow forecasts and monitoring inter-company borrowings and dividends. An interesting and challenging role for which a good technical background and the requisite tax knowledge is required. Ref: SSA8/0603/T.

Both these positions offer invaluable experience and excellent career development opportunities to bright, energetic and ambitious individuals as part of a small, but dynamic team committed to the success of the company. Candidates should be recently qualified ACA/



PA Personnel Services

ACCA/ACMA, aged mid-20s to early 30s, who are prepared to make a positive contribution to the group. To apply, please write in confidence, indicating current salary and quoting the appropriate reference to Fiona McMillan.

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Hyde Park House, 60a Knightsbridge, London SW1X 7LE. Tel: 01-235 0060 Telex: 27874

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United Dominions Trust Limited, a major finance house and a member of the TSB Group is seeking to recruit additional staff ranging from Analyst to Senior Consultant to work on the development of credit, marketing and behavioural scoring systems.

Preferably educated to degree level, you will have experience in developing scoring systems and monitoring the performance of loan portfolios. You should be able to demonstrate initiative, commercial awareness and possess sound interpersonal skills. Applications are also invited from recent graduates with a broad-based computer science background who are interested in helping us to research new statistical techniques.

These positions provide a substantial opportunity for career development within the TSB Group. In addition to competitive salaries, a full range of Company benefits is provided including mortgage subsidy, non-contributory pension and relocation assistance, where appropriate.

Please reply giving full personal and career details, including current salary and benefits to: Mr K. Wild, TSS Training & Recruitment Manager, United Dominions Trust Limited, Holbrook House, 116 Cockfosters Road, Cockfosters, Herts. EN4 0DY.



United Dominions Trust Ltd

## Deputy County Treasurer

Salary up to £27,000 plus leased car or essential car user allowance.

Hertfordshire has a gross revenue budget of £510 million and employs 46,000 people.

Applications are invited from persons with an appropriate accountancy qualification and experience for the post of Deputy County Treasurer. The present holder, Mr. David Prince, leaves in October to become Director of Finance and Administration of Cambridgeshire.

The Deputy County Treasurer takes a leading role in the management of a department of 270 staff and in developing its contribution to effective financial management. He/she will be expected to make a positive contribution to the full range of the County Council's policy making processes and will have a key accountability for the further development and implementation of the corporate information technology strategy.

For further particulars contact Caroline Holloway on Hertford 555563. Interviews to take place middle of September.



Hertfordshire County Council

An Equal Opportunity Employer

Applications, giving relevant career particulars and three referees, to be sent by Friday 22 August 1986, to: M J le Fleming, Chief Executive, County Hall, Hertford, SG13 8DE (reference CH).

## US\$ FIXED INCOME SECURITIES DEALERS BECOME CHIEF DEALER

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This is an opportunity to move up to become Chief Dealer and lead the Company's strategic expansion into market-making of US\$ Fixed Income Securities. You will provide its primary expertise in this market and will be responsible for building up and managing your team.

This is a growth opportunity that you simply can't afford to overlook. The bank has immense financial strength and no one doubts that they will become one of the leaders in this market.

Candidates should have a minimum of three years market making experience in US\$ Bonds and have the ability to recognise and interpret the key influences on the market.

The rewards for this post will certainly be greater than in your present job.

To apply, please telephone or write to John Sears, 11/15 Wigmore Street, London W1H 9LB, 01-629 3532.

John Sears

## AUDIT PROFESSIONALS Considering emigrating to Australia?

Nelson Wheeler Chartered Accountants, with branches in all states of Australia, have grown rapidly in the past two years and are now amongst the top twelve firms in Australia.

Much of this growth has been achieved by providing an environment which enables innovative and energetic achievers to operate with relative autonomy. The practice is large enough to provide work on prestigious accounts, yet still allows assignments to be followed from inception to conclusion.

We currently have three opportunities, at various levels of seniority, requiring self-directed people who will quickly contribute in their new environment and the firm has a full time Training Director to assist you. Aged 24-35 you will have a minimum of three years professional experience.

Mike Hannaford from our Melbourne office will be visiting Britain during the next three weeks and is interested in talking to people who are actively considering emigrating and will be able to tell you about career opportunities, excellent salaries and benefits and also advise on comparative lifestyles.

Please telephone Mrs. Ricky Lawrence our UK representative at Grant Thornton on 01-405 8422 for more details.

Nelson Wheeler

CHARTERED ACCOUNTANTS

## AWAY WITH THE TIMES

If you have a holiday left to advertise, you will reach potential holiday makers more economically in The Times than in any other quality daily newspaper. The message is clear. If you want your holiday advertising budget to go further, you're a great deal better off in The Times.

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Source: TGI April-Sept '85 (Self-Catering Holidaymakers in U.K.)

## Investment Accountant

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Law Report August 7 1986

Whether a single transaction is taxable trade

Marson (Inspector of Taxes) v Morton

Before Sir Nicolas Browne-Wilkinson, Vice-Chancellor [Judgment given July 31]

General commissioners were entitled as a matter of law to decide and a one-off purchase and sale three months later of land that gave rise to a profit was not an adventure in the nature of trade accessible to Case 1 of Schedule D income tax.

Sir Nicolas Browne-Wilkinson, Vice-Chancellor, so held in the Chancery Division, dismissing an appeal by the Crown from the decision of Witham general commissioners in favour of Mr Brian Robert Morton and his three brothers and their joint trustees in relation to the tax made on them for the year 1977-1978.

In June 1977 the four taxpayers purchased a piece of land for £65,000 following a recommendation from Mr L, an estate agent and property investor. The taxpayers had £35,000 of the purchase money, the balance being borrowed by them at 17 per cent annual interest.

The evidence of Mr Brian Morton, a potato merchant, was that he was putting his money into an investment, had no intention of using the land, of developing it or of receiving any income from it. His intention was stated to be to make a medium long-term investment. Neither he nor his brothers had ever previously invested in land.

On September 15, acting on the advice of Mr L, the taxpayers sold the land for £100,000. They were assessed to income tax under Case 1 of Schedule D each in an amount of £7,345 in respect of their dealing in land. The commissioners discharged the assessments finding that the transaction was far-removed from the normal trading activity of the taxpayers and was not a venture in the nature of trade.

Mr Alan Moses for the Crown; Mr Christopher Sokol for the taxpayers. THE VICE-CHANCELLOR said that the Crown's case was that this case came within the principles set out in Edwards v Airmotive (1956) AC 143 on the facts found the only proper conclusion open to the commissioners was that the transaction was trading within the definition contained in section 526 of the Income and Corporation Taxes Act 1970.

Alternatively, the Crown said that the commissioners misdirected themselves as to the law in two respects and the case should be remitted to them for reconsideration in accordance with the law.

It was well established that there was a band of cases in which different minds might come to different conclusions as to whether trading had taken place. In such cases the court had no right to interfere with a finding by commissioners.

Discretionary power of tax apportionment Regina v HM Inspector of Taxes and Others, Ex parte Lansing Bagnall Ltd

Before Lord Justice Kerr, Lord Justice Parker and Lord Justice Balcombe [Judgment given July 31]

Tax inspectors had a discretion under paragraph 3(1) of Schedule 16 to the Finance Act 1972 as to whether or not to apportion among the participants sums paid by a close company in respect of annual payments and deducted by it in arriving at its distributable income. Thus notices of apportionment issued on the basis that an inspector's power to apportion was mandatory were invalid.

Easing back into the fray

Stratton Moutain, Vermont - John McEnroe won his first Grand Prix match after a seven-month absence, beating Marco Ostoja, of Yugoslavia, 7-5, 6-3 in a first-round match here.

Ostoja was a last-minute replacement for the unseeded American, Brian Teacher, who withdrew because of a back injury. The Yugoslav was a lucky loser from the qualifying tournament.

"I'll take some time to get back," the world's former top player said after the match. "I thought I was tentative on my ground strokes and everything felt out of sync. The only thing that was all right was my serve."

McEnroe attributed the problems in his game to a lack of feel. "I was flat out there," he said. "I had no feel whatsoever." During the lay-off, McEnroe said he had been willing to forgo being No. 1 in order to be happy.

The happiness revolved, in particular, around his wife, the actress Tatum O'Neal, and his 10-week old baby, Kevin. "Fatherhood changes your perspective. It can't help but make you more positive. And it came at a time when I most needed something positive in my life," he said.

At a news conference that lasted longer than an hour, McEnroe expounded on a variety of topics, including the Press, the public, his personal life and his preparation for his resumption of play. On the subject of his treatment by the Press, McEnroe said: "Some of it has to do with selling newspapers at any cost, and some of it is a lack of understanding of me as a person."

McEnroe, who was the fourth seed, turned his back on several questionable calls and even saluted the crowd, encouraging their applause, after a stylish forehand volley. At 4-4 in the first set, McEnroe served the only break point on his service against Ostoja, saving it with a first service winner.



McEnroe serves up winning quotes at a Press conference

After taking a 6-5 lead, McEnroe broke Ostoja for the first set on a backhand error from the Yugoslav. A single break of service in the sixth game of the second set gave McEnroe a 4-2 lead, and he held on to take the set 6-3. The match lasted one hour and 20 minutes.

Other first-round winners were the top seed, Ivan Lendl, of Czechoslovakia, Paul Annacone, Johan Kriek and Robert Seguso, all of the United States. But Jimmy Arias, the tenth seed, and Matt Anger, seeded No. 11, both of the United States, were unexpectedly beaten.

Results, page 30

FOOTBALL

Havelange favours seated stadiums

João Havelange, the president of FIFA, favours all-seater stadiums to fight hooligans. After inspecting Villa Park, the Hawthorns and St Andrews, prospective grounds in Birmingham's attempt to stage the 1992 Olympic Games, Havelange said: "I'm against standing-room in stadiums. I think seated spectators are less liable to cause problems than spectators standing up."

Havelange, also a member of the International Olympic Committee, was accompanied to Aston Villa, West Bromwich Albion and Birmingham by Bert Millichip, the FA chairman, and Ted Croker, the secretary. Despite the clubs each possessing two terraces for standing-only spectators, the Brazilian was impressed by the standard of facilities and thought the clubs had done "an extremely good job" to try to combat hooliganism, paying close attention to closed-circuit TV systems.

Racing Club Paris have signed Rubin Paz to join Enzo Francescoli as the second member of Uruguay's World Cup squad at the newly promoted French first division club, René Haus, the general manager, said yesterday. Paz, from Porto Alegre in Brazil, had signed a four-year contract. Paz will compete with Francescoli and Pierre Littbarski, the West German, for a place in the side.

All Irish League senior clubs are scheduled to start the Northern Ireland season on Saturday. The letter of the law dictating that the majority of clubs taking part in first-round ties of the County Antrim Shield have no idea what their line-ups will be.

More than 50 per cent of the players in the Irish League are still unsigned partly because of disputes over new contract terms but mainly because of the uncertainty with regard to their standing under the new League arrangements whereby all players will be classified as professionals. The situation is sufficiently serious for the organizers, the County Antrim Football Association, to call for a meeting today in an attempt to restore sanity.

Bes and Stull, here in case Driggs and Stull were finally banned by the UIPMB, were told to return home at once. Both are threatening to sue the American Association.

The contest opened yesterday with the riding, and Driggs and Stull were first to be eliminated. The letter of the law dictating that the majority of clubs taking part in first-round ties of the County Antrim Shield have no idea what their line-ups will be.

It is a regulation which must be seen to be observed. If not, the County Antrim Shield will be in danger of becoming the competition that never was.

Club seeks money for test case

By Conrad Voss Bark

A test case to decide whether value added tax can be claimed on the sale of fishing is to come before the courts this autumn. The game fishing organization, the Salmon and Trout Association, is launching an appeal for funds to fight the case, for if Customs and Excise win, it would affect fishermen everywhere.

The claim that it is being contested was made after the sale, in 1983, by the Gwydd Hotel, of the Plas Madoe fishery on the Coery, in North Wales, to a local fishing club, which was suddenly faced with a demand for a £12,000 payment of VAT. The club appealed to the VAT Tribunal chairman, Lord Granchester QC, found that VAT was not payable. Customs and Excise are appealing against this decision.

Proposal to end problem of drugs

From Michael Coleman Montecatini Terme

Trials and tribulations still afflict the world championships here. Last night's Grand Prix, secretary of UIPMB, the governing body, for 25 years, went home to Sweden in disgust at what he regards as the refusal to tackle the drugs question properly.

The four-day formula had the shooting and cross-country race on the same day, persuading competitors not to take a nerve-settling depressant before the pistol event. This would have a positive effect this would have on running performance, and it worked.

Grut wants the shooting and run to be combined. The targets, back balls set at a distance of 10 metres, should be around 14-30. With that in mind, Mrs Kristiansen set off for three weeks' altitude training in Switzerland, returned to Scandinavia for Tuesday's race, and took almost 11sec off Mrs Budd's mark with 14:37.33.

It was the start of another bad night for Miss Budd who, after leading the 2,000 metres in the UK v Commonwealth match at Gateshead for almost four and a half of the five laps, she then faded badly to finish a poor fourth in 5:44.8, 15sec outside her best time.

Grut said: "My air pistol system is much cheaper and can be used by juveniles. It will give the sport much more of an impact, especially for television, which is what this sport badly needs."

About £120,000 is spent annually on drug testing at competitions. "What an utter waste of money," he said. "Introduce the air-pistol system, forget about the drugs problem and spend the money on spreading the sport, buying horses and sending out coaches."

The American drama continues. Mike Barley, ranked No. 3 in the States and their most experienced competitor, resigned his position yesterday after learning that he had been downgraded to reserve. In his view he had been dropped because he had supported two team colleagues, Leslie Beres and Harvey Cain, in their attempts to force Bill Driggs and Bob Stull through of the squad after they had taken a drug in the United States national championships last May.

Driggs and Stull were named as competitors along with John Scott.

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Virginia Leng, who took the individual gold medal, is owed \$3,000, while Lorna Clarke won \$1,000 for her bronze place. The financial problem arose when the championships' organizing committee suffered a major loss.

Wells return to top class sets a teaser for selectors

By Pat Butcher, Athletics Correspondent

Ingrid Kristiansen's retrieval of the world 5,000 metres record in Stockholm two nights ago means that the Norwegian is again holder of three world records. Strictly speaking it is two world records - 5,000 and 10,000 metres - and one "world best" - a 2hr 21min 6sec marathon in London in 1985 - since the marathon is run on variable routes.

Nonetheless, it re-emphasizes Mrs Kristiansen's position as the queen of distance running, and it makes her an obvious favourite for the European women's 10,000 metres title, when it is run for the first time at the championships in Stuttgart in three weeks' time.

When Mrs Kristiansen took just over 45sec off her own world 10,000 metres record, with 30:13.74 in Oslo's Bislett Stadium on July 5, she said that she thought there was still another half-minute to come off the record for it to be considered on a par with the men's record of 27:13.81, set by Fernando Mamede of Portugal, in Stockholm two years ago.

Mrs Kristiansen also said that the women's 5,000 metres record, then held by Zola Budd with 14:48.07, should be around 14:30. With that in mind, Mrs Kristiansen set off for three weeks' altitude training in Switzerland, returned to Scandinavia for Tuesday's race, and took almost 11sec off Mrs Budd's mark with 14:37.33.

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The claim that it is being contested was made after the sale, in 1983, by the Gwydd Hotel, of the Plas Madoe fishery on the Coery, in North Wales, to a local fishing club, which was suddenly faced with a demand for a £12,000 payment of VAT. The club appealed to the VAT Tribunal chairman, Lord Granchester QC, found that VAT was not payable. Customs and Excise are appealing against this decision.

The issues are complex. The VAT Tribunal judgement was to the effect that if the sale of the hotel and the fishing rights were made in the course of furtherance of the business then it would be taxable. On the other hand, Lord Granchester said that VAT was not payable because that had not been built on, that was to say a part of the bed of the River Coery, then under the provisions of an EEC directive, no tax was chargeable despite the United Kingdom legislation.

Since then, a curious sequel occurred during the sale of fishing rights at Timbury on the Test, when a letter from the local office of Customs and Excise was read which said they did not consider VAT was payable because the sale was of the land and not the fishing rights as such. Whether this is relevant to the issue of the Plas Madoe case will not be known until the case is heard.

Contributions to the fighting fund should be sent to Plas Madoe Appeal, Salmon and Trout Association, Fishmongers' Hall, London EC4 9EL.

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Club seeks money for test case A test case to decide whether value added tax can be claimed on the sale of fishing is to come before the courts this autumn. The game fishing organization, the Salmon and Trout Association, is launching an appeal for funds to fight the case, for if Customs and Excise win, it would affect fishermen everywhere.

The claim that it is being contested was made after the sale, in 1983, by the Gwydd Hotel, of the Plas Madoe fishery on the Coery, in North Wales, to a local fishing club, which was suddenly faced with a demand for a £12,000 payment of VAT. The club appealed to the VAT Tribunal chairman, Lord Granchester QC, found that VAT was not payable. Customs and Excise are appealing against this decision.

The issues are complex. The VAT Tribunal judgement was to the effect that if the sale of the hotel and the fishing rights were made in the course of furtherance of the business then it would be taxable. On the other hand, Lord Granchester said that VAT was not payable because that had not been built on, that was to say a part of the bed of the River Coery, then under the provisions of an EEC directive, no tax was chargeable despite the United Kingdom legislation.

Since then, a curious sequel occurred during the sale of fishing rights at Timbury on the Test, when a letter from the local office of Customs and Excise was read which said they did not consider VAT was payable because the sale was of the land and not the fishing rights as such. Whether this is relevant to the issue of the Plas Madoe case will not be known until the case is heard.

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return to top ss sets a for selector

# Improving Turfah can continue the revival of Walwyn's fortunes

By Mandarin

Turfah is napped to continue the revival of Peter Walwyn's fortunes by winning this afternoon's Pontefract Maiden Mile Championship final (3.45).

On Saturday night the intrepid Berkshire handler went to Market Rasen, where the victory of Perang saw him briefly installed as Lambourn's leading jump trainer for just 36 hours.

Now Turfah looks handicapped to give Walwyn his 24th success of the current flat racing campaign in the £5,000 feature on the South Yorkshire track.

After finishing an unlucky second to Adamstown at Edinburgh Turfah returned North to Pontefract at the beginning of July where the three-year-old stayed on strongly to beat Hamilton in a qualifying event for today's final.

Turfah then went to Scotland again at the end of the month, when after being denied a clear run early in the straight, he lengthened his stride in fine style inside the last furlong to foil the odds laid on Eagle Destiny by half a length.

Not surprisingly, the runner-up declined a return match, as he would have to meet his conqueror on 13th westerly terms. Another line of form involving Eagle Destiny also shows Turfah to have a few pounds in hand of this afternoon's top weight, Poderosa.

Of the other runners, both Factotum and Port Please ran well last time out and could be the pair to chase the nap home.

The finish of the Dianne Nursery Stakes (4.15) looks likely to be fought out between Ongoing Situation and Lightning Laser. Ongoing Situation has earned his westerly burden of 10st with three sterling

performances, notably when accounting for Full of Pride on this course a shade comfortably last time out. But in receipt of 23lb Paul Kelleway's Edinburgh scorer, Lightning Laser, is preferred, not only to Ongoing Situation but also to Tina's Melody.

The Brighton Spring Handicap (3.0) sees the quick re-appearance of Green Ruby, the winner of last week's

## Course specialists

**BRIGHTON**  
TRAINER: G Harwood, 32 winners from 116 runners, 27.2% at 11lb, 15 from 61, 24.9% at 12lb, 23 from 141, 20.7%.

**YARMOUTH**  
TRAINER: H Cook, 43 winners from 159 runners, 26.4% at 11lb, 15 from 61, 25.7% at 12lb, 23 from 141, 20.7%.

**PONTEFRACT**  
TRAINER: B Hills, 18 winners from 43 runners, 30.2% at 11lb, 15 from 61, 25.7% at 12lb, 23 from 141, 20.7%.

**DEVON**  
TRAINER: D Bennett, 20 winners from 66 runners, 30.3% at 11lb, 15 from 61, 25.7% at 12lb, 23 from 141, 20.7%.

**STEWARDS' CUP AT GOODWOOD**  
Even with a 7lb penalty Green Ruby should again prove difficult to beat with John Williams in the saddle, especially as Young Jason, the Goodwood runner-up, has met with a minor setback and has been withdrawn. But in a tricky event my choice is Hilton Brown.

Peter Cundell's fine sprinter has been running well all season and last Friday he may have found seven furlongs a shade too far when fifth behind Reigebau. Hilton Brown has been dropped a pound or two in the handicap for having failed in this season and he should be capable of conceding only 2lb to Green Ruby.

in the Brighton Summer Handicap (3.30) Guy Harwood's candidate, Lord It Over appears to be on a lenient mark in the weights. However the three-year-old has been running below his best recently and my selection is Leonidas, who romped home with a zest that belied his eight years when making all the running in a similar event for David Arbuthnot at Leicester.

When it comes to assessing handicaps it often pays to side with horses who are running again quickly before they have had time to be reassessed. And at Great Yarmouth two that fall into this category are Reform Princess (3.15) and The Mechanic (4.45).

Reform Princess beat Diva Encore by three lengths at Nottingham ten days ago and with Ray Cochrane on board will be difficult to beat in the Michael Barrymore Stakes (3.15). The Mechanic was successful at Bath the same afternoon and can now make it three victories in quick succession for John Sutcliffe in the Red Fox Handicap.

## Fox returns

Richard Fox has been given the all clear to resume riding after a lay-off of more than two months. The Irishman has been out of action with a broken right ankle since May 27 and was passed fit before racing at Brighton yesterday by the Jockey Club senior medical adviser, Dr Michael Allen.

After jubilantly giving the thumbs-up sign as he came out of the weighing room, Fox said: "It's great to be back and I shall be riding at Haydock on Friday and Saturday. I smashed my ankle in two places and it's pinned and a hundred per cent and refused to risk it."



Ian Balding's Forest Flower (right) and Minstrelia, seen here fighting out a thrilling finish to Newmarket's Cherry Hinton Stakes, are due to clash again in the Heinz 57 Stakes at Phoenix Park on Sunday, Europe's richest two-year-old event. Pat Eddery takes over from Tony Ives on the Kingsclere-trained filly, who is unbeaten in three races. Ladbrokes, the bookmakers, offer 9-4 Forest Flower, 5-2 Polonia, 4 Minstrelia, 6 Flawless Image, 8 Wiganthorpe, 14 Sizzling Melody, 16 and upwards others.

## Monterana rewards Wragg's patience

Patience paid off again for Geoffrey Wragg when Monterana upset the odds laid on Sannabell in the Chiff Park Stakes at Yarmouth yesterday to give the Newmarket trainer a third winner from six juvenile runners.

Michael Stosta's 400,000 guinea newscaster Sannabell, at 2-1, looked like handling the odds as he moved easily up to the peacemaker Supreme Rose and Nabras, but both were cut down inside the final furlong by Monterana, who had been

switched right round the back of the field to get a run.

Wragg, who was winning this race for the second year running, said: "I haven't rushed my two-year-olds, but I never do. I think the second and third were both well trained as Newmarket has a bit of class." Monterana was the 20th winner of the season for jockey Philip Robinson.

However, Philip Robinson's luck did not last long. After he rode the first winner, his next mount, Little Law, refused to go

into the stalls for the seller and had to be withdrawn.

Philip Waldron and the Epsom trainer Geoff Lewis are not often seen at Yarmouth and backers took the hint when Who's Zoomin' Who, who races in the name of trainer's wife Noellee.

The connections, however, had to go for 6,000 guineas to retain the filly. Yesterday's action was the third time under the hammer for Who's Zoomin' Who. She changed hands as a foal for 5,200 guineas and again as a yearling for 4,000 guineas.

# Laing compensated by Black Sophie's impressive success

Ray Laing, disappointed when his Meet The Greek was touched off in the handicap at Brighton on Tuesday, was in better mood yesterday after his filly Black Sophie won the British Thoroughbred Racing and Breeding Handicap at the rewarding odds of 6-1.

Paul Cook brought the filly to lead inside the final furlong and she swept clear to beat Ballard Rose by two and a half lengths.

Laing said: "First time out as a two-year-old Black Sophie beat Ballard Rose at level weights at Newbury. My filly had a weight advantage of 10lb this time. However, the field took her off her legs and I thought we had no chance coming down the hill but she hit the rising ground. I don't know where she will go next. The main objective was to get a win out of her as a three-year-old."

Laing has revised plans for his Goodwood winner Candle In The Wind. He said: "We are giving the Sweet Solera Stakes a miss and Candle In The Wind could now go for the Lowther Stakes at York."

Voracity, who once carried the famous colours of Lord Derby before he was sold privately to Mrs John Winter, wife of the Newmarket wife, got back on the winning trail in the Brighton Challenge Cup.

Cadmium tried to make all the running for Richard Quinn, but was collared inside the final furlong where four horses had their chance. But John Reid brought Voracity

with a superbly timed run on the stands side to beat Fleeting Affair by half a length.

Dallas Smith took the Stammer Selling Handicap the second year running. The five-year-old, a 14-1 shot ridden by Ian Johnson, made most of the running to hold off Tom's Nap Hand by three-quarters of length and win the race for trainer Michael Chapman, who bought the colt from Reg Akchurst after last season's success.

At the subsequent auction Chapman bought the horse for himself from owner Peter Smith for 2,000 guineas.

The dual forecast for Dallas Smith and the 33-1 runner-up, Tom's Nap Hand, paid £1,094.70 to a pound stake.

Shannon James received the £25,000 award for her horse, Champer, being the best turned out in the field of 17, but then ten minutes later was before the stewards where she was fined £100 for excessive and incorrect use of the whip.

At Pontefract the American-bred Misk, who cost \$120,000, provided another two-year winner for the Newmarket trainer Henry Cecil when battling to come to a neck victory over Colway Rally in the EBF Featherstone Maiden Stakes.

The colt, well ridden by Willie Ryan, started 5-3 favourite and the post just came in time for him. From the start Misk tracked Beckingham Ben and shot through to take the lead one and a half furlongs out. Colway Rally followed and only just failed to get up.

## Top Arab horse put down

By Christopher Goulding

El Trapero, arguably the best-ever Arab racehorse, has been put down after injuring himself. This season the 14-year-old showed he had lost none of his enthusiasm. At Towcester in June he won his usual front-running style, galloping his rivals into the ground.

It was during a racecourse gallop at Newton Abbot at the end of last month, on the morning before he was due to race that the injury happened, and he never recovered.

The winner of 15 races and placed in 12, he only failed to make the frame on two occasions.

He was owned by Margaret Lloyd, his owner, trainer and rider, as he invariably won the best turned out award.

## BRIGHTON

Going: firm  
Draw: 54-64, low numbers best

2.05 EBF BLACK ROCK MAIDEN STAKES (2-Y-O: £1,800; 7f) (12 runners)

- 1 004 FOURMARE DAWN (M) (USA) R Hill 9-0 P Cook 4
- 2 004 LONNIE LAD (M) (Dorset) R Hill 9-0 P Cook 4
- 3 004 BANGALIA DANCER (M) (Dorset) R Hill 9-0 P Cook 4
- 4 004 MABLE DUNBAR (F) (Salisbury) P Cook 5-0 P Hill 5
- 5 004 SEPARATE REALITIES (M) (USA) R Hill 9-0 P Hill 5
- 6 004 STRIKE SECTION (M) (USA) R Hill 9-0 P Hill 5
- 7 004 HILTON BROWN (M) (Dorset) R Hill 9-0 P Hill 5
- 8 004 PHOENIX FAN (M) (Dorset) R Hill 9-0 P Hill 5
- 9 004 PHOENIX FAN (M) (Dorset) R Hill 9-0 P Hill 5
- 10 004 PHOENIX FAN (M) (Dorset) R Hill 9-0 P Hill 5

2.30 RINGER SELLING STAKES (2-Y-O: £790; 5f 66yd) (5)

- 1 0126 CLEARWAY (M) (Hampshire) R Hill 9-0 P Hill 5
- 2 0126 CLEARWAY (M) (Hampshire) R Hill 9-0 P Hill 5
- 3 0126 CLEARWAY (M) (Hampshire) R Hill 9-0 P Hill 5
- 4 0126 CLEARWAY (M) (Hampshire) R Hill 9-0 P Hill 5
- 5 0126 CLEARWAY (M) (Hampshire) R Hill 9-0 P Hill 5

3.0 BRIGHTON SPRINT HANDICAP (£5,471; 6f) (10)

- 1 303000 SIF THIS ONE OUT (M) (Dorset) R Hill 9-0 P Hill 5
- 2 303000 SIF THIS ONE OUT (M) (Dorset) R Hill 9-0 P Hill 5
- 3 303000 SIF THIS ONE OUT (M) (Dorset) R Hill 9-0 P Hill 5
- 4 303000 SIF THIS ONE OUT (M) (Dorset) R Hill 9-0 P Hill 5
- 5 303000 SIF THIS ONE OUT (M) (Dorset) R Hill 9-0 P Hill 5

## PONTEFRACT

Going: good to firm  
Draw: 54-64, low numbers best

2.45 EBF CARLETON MAIDEN STAKES (2-Y-O: £2,014; 5f) (8 runners)

- 1 0033 CAMPEIRO G (M) (Dorset) R Hill 9-0 P Hill 5
- 2 0033 CAMPEIRO G (M) (Dorset) R Hill 9-0 P Hill 5
- 3 0033 CAMPEIRO G (M) (Dorset) R Hill 9-0 P Hill 5
- 4 0033 CAMPEIRO G (M) (Dorset) R Hill 9-0 P Hill 5
- 5 0033 CAMPEIRO G (M) (Dorset) R Hill 9-0 P Hill 5

3.15 UPTON SELLING STAKES (E904; 1m 4f) (14)

- 1 040 EARLY COUNTY (M) (Dorset) R Hill 9-0 P Hill 5
- 2 040 EARLY COUNTY (M) (Dorset) R Hill 9-0 P Hill 5
- 3 040 EARLY COUNTY (M) (Dorset) R Hill 9-0 P Hill 5
- 4 040 EARLY COUNTY (M) (Dorset) R Hill 9-0 P Hill 5
- 5 040 EARLY COUNTY (M) (Dorset) R Hill 9-0 P Hill 5

3.45 PONTEFRACT MAIDEN MILE HANDICAP (2-Y-O: £3,535; 1m) (5)

- 1 0040 HODENSON (M) (Dorset) R Hill 9-0 P Hill 5
- 2 0040 HODENSON (M) (Dorset) R Hill 9-0 P Hill 5
- 3 0040 HODENSON (M) (Dorset) R Hill 9-0 P Hill 5
- 4 0040 HODENSON (M) (Dorset) R Hill 9-0 P Hill 5
- 5 0040 HODENSON (M) (Dorset) R Hill 9-0 P Hill 5

## BRIGHTON

3.30 BRIGHTON SUMMER HANDICAP (£2,973; 1m 2f) (8)

- 1 30134 VAGUE MELODY (M) (Dorset) R Hill 9-0 P Hill 5
- 2 30134 VAGUE MELODY (M) (Dorset) R Hill 9-0 P Hill 5
- 3 30134 VAGUE MELODY (M) (Dorset) R Hill 9-0 P Hill 5
- 4 30134 VAGUE MELODY (M) (Dorset) R Hill 9-0 P Hill 5
- 5 30134 VAGUE MELODY (M) (Dorset) R Hill 9-0 P Hill 5

4.0 CLIFTONVILLE MAIDEN STAKES (E550; 1m 4f) (8)

- 1 00040 BATTON MATCH (Compendium) (M) (Dorset) R Hill 9-0 P Hill 5
- 2 00040 BATTON MATCH (Compendium) (M) (Dorset) R Hill 9-0 P Hill 5
- 3 00040 BATTON MATCH (Compendium) (M) (Dorset) R Hill 9-0 P Hill 5
- 4 00040 BATTON MATCH (Compendium) (M) (Dorset) R Hill 9-0 P Hill 5
- 5 00040 BATTON MATCH (Compendium) (M) (Dorset) R Hill 9-0 P Hill 5

4.30 BRIGHTON HANDICAP (3-Y-O: £1,966; 5f 66yd) (8)

- 1 00141 MISTER MARCH (F) (Dorset) R Hill 9-0 P Hill 5
- 2 00141 MISTER MARCH (F) (Dorset) R Hill 9-0 P Hill 5
- 3 00141 MISTER MARCH (F) (Dorset) R Hill 9-0 P Hill 5
- 4 00141 MISTER MARCH (F) (Dorset) R Hill 9-0 P Hill 5
- 5 00141 MISTER MARCH (F) (Dorset) R Hill 9-0 P Hill 5

4.45 STEWARDS' MAIDEN AUCTION STAKES (2-Y-O: £1,555; 6f) (10)

- 1 0031 CHAMPION JOKER (M) (Dorset) R Hill 9-0 P Hill 5
- 2 0031 CHAMPION JOKER (M) (Dorset) R Hill 9-0 P Hill 5
- 3 0031 CHAMPION JOKER (M) (Dorset) R Hill 9-0 P Hill 5
- 4 0031 CHAMPION JOKER (M) (Dorset) R Hill 9-0 P Hill 5
- 5 0031 CHAMPION JOKER (M) (Dorset) R Hill 9-0 P Hill 5

5.15 'GO RACING IN YORKSHIRE' HANDICAP (E1,800; 6f) (13)

- 1 0031 WORKDAY (M) (Dorset) R Hill 9-0 P Hill 5
- 2 0031 WORKDAY (M) (Dorset) R Hill 9-0 P Hill 5
- 3 0031 WORKDAY (M) (Dorset) R Hill 9-0 P Hill 5
- 4 0031 WORKDAY (M) (Dorset) R Hill 9-0 P Hill 5
- 5 0031 WORKDAY (M) (Dorset) R Hill 9-0 P Hill 5

## BRIGHTON

Going: good  
Draw: 54-64, low numbers best

2.15 EBF SCROBY SANDS MAIDEN FILLIES STAKES (2-Y-O: £2,010; 7f) (8 runners)

- 1 003 CARRIETTE (M) (Dorset) R Hill 9-0 P Hill 5
- 2 003 CARRIETTE (M) (Dorset) R Hill 9-0 P Hill 5
- 3 003 CARRIETTE (M) (Dorset) R Hill 9-0 P Hill 5
- 4 003 CARRIETTE (M) (Dorset) R Hill 9-0 P Hill 5
- 5 003 CARRIETTE (M) (Dorset) R Hill 9-0 P Hill 5

2.45 YIDLIZAR, 2.45 Polemistis, 3.15 Reform Princess, 3.45 Ritz Brigade, 4.15 Head of School, 4.45 The Mechanic.

By Our Newmarket Correspondent

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4.45 YIDL





SPORT

The shadow of Hadlee hangs over England

By John Woodcock, Cricket Correspondent

England start the second Test match against New Zealand at Trent Bridge today and their fifth Test of the summer...

his predecessors. I can understand, when there is so much very fast and dangerous short bowling...

drawal for the second time this season - it is his ankle this time - gives Thomas the chance to show how he is bowling...

though, and it should be full of runs as soon as the weather improves.

But the shadow of Richard Hadlee again hangs over England. He knows every blade of grass on the Trent Bridge square...

Today's teams at Trent Bridge

ENGLAND (from): M W Gatting (captain), G A Gooch, M D Moxon, C W J Athey, D I Gower, P Willey, D R Pringle, J E Emburey, P H Edmonds, B N French, J G Thomas and G G Small.

Umpires: D J Constant and K E Palmer

NEW ZEALAND (from): J V Conroy (captain), J G Wright, B A Edgar, K Rutherford, M D Crowe, J J Crowe, R J Hadlee, E J Gray, I D S Smith, J G Bracewell, W Watson and D A Stirling.

When Thomas and Small take the new ball together, assuming they do, they will be the sixteenth different pair to do so since Willis retired from Test cricket in 1984.

When last it happened, in 1964, Rumsey and Price were the two and Australia made 636 for eight declared.

To be fair to the selectors, today's instance is the result of an injury to Dilley. So often these days does someone have to pull out of a Test match after being chosen that I really do wonder whether the modern cricketer is as durable as

sore shins and strained shoulders and stress fractures because of the time they spend doing their gymnastics. If they broke themselves in by bowling, and so using the muscles that matter to them as bowlers...

539, consisted of Botham, Sidebottom and Allott, Botham becoming sufficiently frustrated by the problems of getting anyone out to throw one of his tantrums.

The Trent Bridge groundsman, Ron Allsopp, probably gets nearer than most to the type of pitch he aims for, and these differ according to the sort of match it is. Having thought that last year's pitch was rather too good, and that the drawn Test on it (1191 runs for 22 wickets) was "the worst match we have staged in many years", he may produce something not quite as easy today.

England have won three of the four Test matches they have played against New Zealand at Trent Bridge and drawn the other. On the last two occasions their spinners have had a lot of work to do. In 1983 Nick Cook's figures (and where is he now?) were 82-36-150-9; in 1978 Edmonds's were 48.5-20-65-6. I hope England play both Edmonds and Emburey today, though it would be more like them to leave one or the other out. The selectors' statement last Sunday that Willey will definitely play has left them, in fact, with a tricky last-minute choice.



England expects: Gladstone Small looks ahead to his first Test with captain Gatting yesterday

Cowes is tied in a sailor's knot

DAVID MILLER

Cowes Week has got its burgees in a bit of a twist. The most prestigious regatta of the year, with more private money, royal connections and historic privilege than any sport other than horse racing...

Sponsorship is the dirty name of the word, in the eyes of the Royal Yacht Squadron, and sponsorship has been ruffling the waters of the Solent this week. The irony is that any half-decent members of the Squadron could rattle their pockets for loose change and come up with the modest £50,000 or so without which, according to Major Peter Snowden, the secretary of Cowes Combined Clubs, Cowes could not continue.

"I don't expect to have to pay for any racing," a Squadron member is alleged to have said recently, notwithstanding his six-figure yacht lifting gently at its mooring. The world, unfortunately, is not what it was, as the Scottish Commonwealth Games organizing committee discovered. The only solution for front-line sport is sponsorship, which is a kind of unseen commercial taxation of the public.

Every single member of the rubber-necking public, with the rain dripping from the hem of indecently brief shorts while the kids holler for another ice cream cone, who telephone home to tell granny they are having a wonderful time, is helping to pay for Cowes. This contribution from me comes to you courtesy of a free telephone from British Telecom, who are providing the Press facilities, afloat and ashore.

In pursuit of the decision makers

The arrangement by the Combined Clubs turns out to have been what is known, when a halyard becomes entangled in an insoluble tangle in the upper rigging during a Force 6, as a "bunch of b-".

There is probably as much influence within the royal yacht clubs of the Squadron, Thames, Southampton, London, Scarborough, Southern Ocean Racing and the Island Sailing Club as there is in the Abbey a couple of weeks back. For eight days, they are almost the captive audience of Sandhurst Cowes Week.

Richard Beales's Local Hero II, the star performer in class three, failed to finish yesterday ending a string of four wins, a record now equaled by Roger Eglin's Fruseli II in the Sonata class and Eric Williams's Dragonfly in the Dragons.

Financial reality must be faced

Hulme was thought by some to be too aggressive in his attitude last year, the first of a deal which is guaranteed and inflation protected for another two years. Hulme, himself a Royal Thames member, denies this. "I've tried so hard to play it their way," he says. "We have no intention of interfering with racing and we're not a sponsor who is going to run away."

Too many of the sponsors who have dabbled with Cowes have been joined to the organization by what is termed a snowball hitch: they have melted away in the face of hibernated traditionalism.

Hulme's advertising banners and anomalies, by no means obtrusive compared with, say, the whisky company who sponsored the last Ryder Cup, may make some Squadron members splutter in their pink gins. If Cowes is to survive, however, as a quintessentially British occasion, the Combined Clubs no less than the Commonwealth Games are going to have to come to terms with financial reality: no take without give.

"Pay up and shut up" is not a slogan which is acceptable to sponsors, who are entitled to a return for their investments. There is not a de Savery born every minute. Besides which, most crewmen are already professional in almost every sense. Yachting has to get its act together.

ARA against move to exclude S Africa

By Jim Railton

The three delegates of the Amateur Rowing Association (ARA) at the International Rowing Federation's (FISA) annual congress in Nottingham a week on Sunday will oppose a motion by the Soviet Union to exclude South Africa from FISA.

The ARA delegates' vote was determined after an informal council meeting in London on Monday and the decision was unanimous. The Soviet Union's motion, which is towards the end of the FISA agenda, was, I understand, discussed fully, frankly and openly. It reflects a feeling among rowers that politics in the sport has no effect on world matters and should be kept in cold storage.

The ARA's delegates are Neil Thomas (president), Ivan Pratt (treasurer) and John Veats (chairman of the ARA executive). The ARA, having held the world championships already in Nottingham in 1975, are now ordinary members of FISA and as such have three important votes. In making their decision the ARA councillors appear most determined to keep politics out of rowing and recognize the International Rowing Federation as being successful in keeping an apolitical stand in the sport reflected by the absence of national flags and anthems at the world championships.

The last time the Soviet Union moved to exclude South Africa from FISA was in Monte Carlo in 1977: the motion was defeated. South Africa, despite having crews of international standard, does not enter the world championships. There appears to be a gentlemen's agreement on this course of action. If South Africa did, in the prevailing political climate, it is clear that FISA would face a walk-out by most Eastern Bloc countries as well as others.

Yet the South Africans did not make many friends in this country last year when their national eight competed at the British affiliated club, Cantabrigian, in Henley Royal Regatta and won the Thames Challenge Cup. Henley, however, has its own rules and is not governed by FISA, although having a healthy respect for the organization. The president of FISA, Thomi Keller, is, in fact, a Henley steward.

PLATINUM - A UNIQUE INVESTMENT

Johnson Matthey Platinum Bars advertisement with image of bars and descriptive text.

Form for requesting information on Johnson Matthey platinum bars.

Another course to suit Norman style

By Greg Norman

Toledo, Ohio (Reuter) - Greg Norman, winner of the Open over the testing contours of Turnberry last month, believes the course for the United States PGA championship, starting today, presents another demanding challenge that will suit his style.

"This course sets up perfectly for me," the long-hitting Australian said of the 6,982-yard Inverness Club course, which has many difficult par-fours and requires both accuracy and patience. Norman, who played here in the 1979 US Open, said: "I really love the course. It takes a cool player - someone who keeps his head out there."

Tom Kite, fresh from a victory in the Western Open, also complimented the course. "The only way you can make a golf course difficult for today's professional is to have small, fast, undulating greens - and that's just what Inverness has. These greens are so small and

been allowed to grow around its tiny greens.

"With this calibre of golf course I don't see a new name popping up (as winner)," Floyd said. He has won 20 tournaments in his 20-year career. He predicted the winner would be "a good player who is playing well at this time". One such player is Bob Tway, who has already won three tournaments and is the second leading money-winner on the PGA tour behind Norman. He also did well in the Masters and US Open.

Tway said: "If you hit the greens, you'll have some chances for birdies because the greens are small." If that assessment is accurate, there is one player who stands out as a likely winner - Calvin Peete, who tops the PGA tour in two vital statistics, driving accuracy and greens hit in regulation.

Peete, the winner of two tournaments this year, is fifth on the tour's scoring-average list and sixth on the money list. He also did well in the two other majors he played, tying for tenth in the Masters and 24th in the US Open.

The overseas challengers will be led by Bernhard Langer, of West Germany, who tied for third place in the Open. Seve Ballesteros, of Spain, who has been playing extremely well in Europe, and Tommy Nakajima, of Japan, who has performed well in the three previous major tournaments. Then of course there is Jack Nicklaus. Since his stunning victory in the Masters, no one is counting him out of anything.

Shapcott scrambles on and leads the parade

By John Hennessy

For all her modesty and self-effacement, Susan Shapcott, aged 16, of Bristol, continues to dominate the English women's stroke-play championship, sponsored by National Westminster Bank, at Broadstone.

In wretched conditions of first, fierce wind, then driving rain for most of yesterday, utterly at variance with the sunshine of the day before, she had a second round of 75, two over the nominal par, for a total of 148.

She reached the turn in 38, still one over, having traded a four at the short six with a birdie three on the previous hole, where she drove the 255-yard green but thereafter, she departed only once from par. Another short hole, the 11th, frustrated her with a

GOLF

Another course to suit Norman style

More golf, page 30

More golf, page 30

fast, you don't need narrow fairways." Kite said, comparing the relatively friendly fairways of Inverness to the narrow landing areas which characterized this year's Open and the US Open.

Ray Floyd, who emerged from a nine-man free-for-all to win the US Open in June, agreed with Kite about the Inverness layout, which was designed by Donald Ross, one of the most respected course architects.

Floyd, winner of two PGA championships, said Inverness was especially challenging because long rough had

YACHTING

Turmoil and drama take gilt off Howison win

By Barry Pickthall

The fifth day of Cowes Week, sponsored by Sandhurst, was filled with drama as one yacht was dismantled and an injured crewman on another entry having to be airlifted to hospital after being knocked out by the boom during a crash gybe.

The day began well enough with the class one entries competing for the Camrose Memorial Trophy providing a spectacular sight for onlookers lined along Cowes esplanade. The vessels set off in sunshine with Prince Philip's chartered Yeoman XXVI making most of the initial reach across the harbour entrance.

The spectacle soon turned to turmoil however as the fleet, still hunched together, closed on the first gybe mark. First, hydraulics tensioning the rigging on Chris Dunning's Marionette failed. Boxed in by other boats her crew, who had been alone in setting a spinnaker on this first leg, were forced to gybe round with the others, and as they did so the unsupported mast crashed over the side.

Moments later, the second...

drama of the day occurred at the next mark, during a dispute over right of way between Tim Herring's Backlash and Blazer. As the two boats closed on the mark, Backlash's boom swept perilously close to Blazer. Peter Nelson, the helmsman, swung hard to avoid a collision but in doing

so put Blazer into a crash gybe and he was caught by the boom as it swept across. The Press boat steered by David Lemmonius, coxon of the Yarmouth lifeboat, took the injured crewman aboard and he was later transferred by helicopter to Royal Naval Hospital, Hazler, where he was being treated last night for shock.

Basil Rizzi's Trilogy II eventually took line honours just ahead of Promotion, the Dutch entry, whose crew failed to get the gun they deserved after mistakenly passing the wrong side of the finish buoy.

Ernest Juer's Fair Lady, winner of Tuesday's Britannia Cup, was provisionally placed third last night, but faces disqualification along with Pacer following complaints from the Southampton harbour master that the two yachts allegedly interfered with the passage of SS Demetia, a large tanker entering Southampton water.

Results, page 30

SPORT IN BRIEF

No danger of boycott

Pakistan, the world and Olympic hockey champions, yesterday confirmed their participation in the World Cup tournament, starting in London on October 4 (Sydney Friskin writes). Akram Shaheed, the Press attaché of the Pakistan High Commission, said that the Government of Pakistan at Islamabad had not even discussed the question of a boycott.

Wheel change

Paul Curran, England's Commonwealth cycling champion, will take part in next month's world championships in Colorado following an about-turn. The cyclist from Thornaby, aged 25, who rides for Manchester Wheelers, won two gold medals at the Edinburgh Games. He was persuaded to travel to America by a British Cycling Federation official after he had withdrawn from the six-man squad.

Derby date

Steve Davis heads a 120-strong field chasing a £60,000 first prize in the £300,000 Dulux British Open snooker tournament, which will reach its climax at the Assembly Rooms, Derby, on March 1.

Cupboard bare

Worthing Bears have been forced to pull out of the Carlsberg National Basketball League after failing to find a sponsor. The Sussex club need a cash injection of around £25,000 to maintain their position as one of the country's top teams, but no one has come forward. Chris Smith, their chairman, has written to the English Basketball Association to say Worthing will cease to be members from noon today. Worthing reached the semi-finals of the national cup competition last season and took part in the Wembley play-offs in 1984-85.

Top of League

Wigan Rugby League Club could be the first to top the £1 million turnover mark in either England or Australia within the next two years. This was claimed by the Wigan vice-chairman, Maurice Lindsay, when he disclosed that the Central Park club had record profits of £130,878 for the two seasons between 1983 and 1985, only three years after the club was on the brink of financial collapse.

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